

# WOOD SHAVINGS KILN DRIED

DELIVERED IN BULK  
ALSO BAGGED

IDEAL BEDDING FOR DAIRY  
ANIMALS AND HORSES  
TRAILER LOAD LOTS  
ALL YEAR SUPPLY PROMPT SERVICE

**ABRAM HOOVER**

550 HORSESHOE PIKE,  
LEBANON, PA 17042

**717-867-4495**

## HEIFER BOARDING

Feeding Corn Silage,  
Hay & Minerals.  
500 lbs. and larger.  
Northumberland Co.

**(717) 649-5096**

### Visit us at the Keystone Farm Show

Learn how to increase the value of your Holsteins! We have several new software programs available and have reduced prices on our Registry program.

We can also help you buy or sell your Holsteins - visit our booth at the Keystone Farm Show or call us:

Clarence Stauffer 717-738-2406  
or David Lentz 717-834-6786  
or Dave Paddon 716-584-8145

**Willier, Inc.**  
Quality Cattle  
We are always looking  
for Dairy Cattle -  
Registered & Grade  
Call 717-626-3113

### Dairy Cows & Heifers

Bought & Sold  
**Freddie S. Smith**  
540/639-2262  
After 8 PM

### TRIPLE RING CATTLE CO.

TEXAS LONGHORNS  
Bred cows for sale  
starting at \$800  
Gettysburg, PA  
(0) 717-334-4908  
(H) 717-334-4136

### WANTED

Dairy Cows or Heifers,  
all ages,  
registered or grades.

(610) 286-9096  
(717) 656-8420

### 8a EXOTIC ANIMALS

Colorado Elk, raised in New Jersey; 80 elk to choose from. DeSapio Elk Farm, Baptistown, New Jersey. 908-996-6515.

Female Llama, 7 months, brown & white, \$1200. 717-437-9195

Llamas, all ages, for pets and breeding, excellent quality, registered. (908)995-2323.

Male white Mute swan, \$150. 717/665-7734.

One pair breeding age Ostrichs, \$1500 or best offer, very tame. 717-865-5950

**Deja Vue Llamas**  
  
(610) 868-0186  
Llamas For Sale

### 9 HORSES & MULES

Registered Percherons: 1 grey stallion, 1 grey mare. Single, double ride. 717/365-3920.

Reg. miniature horses, 1997 Blue Boy grandson, will make great show horse, herd sire or driving horse. Very small 1997 filly AMHR top ten futurity great bloodlines at the right price; financing available. HEAR ABOUT MINATURE HORSES 215-529-7125.

Reg. Paso Fina sorrel mare, 14H, exceptional gait, children can ride, need room to good home, only \$1800 OBO. 610/286-9733

Standardbred mare, 3 years old, trotter, buggy broke. 717-692-3908 leave message

TENNESSEE WALKER - Great on Trail! Buy where you have choice. Will trade. Bred to a world champion. 717/225-4811.

**Jack Russell Stud Service**  
Exceptional Color and Confirmation,  
Outstanding Temperment  
**(717) 872-8602**

**Glick's Horse Dentist**  
Teeth Floating, Wormer.  
**David S. Glick**  
262 Cut RD  
Gap, PA 17527  
**717-768-8860**

**Kelso Mules**  
For sale or trade  
Heavy Draft mules & Singles  
Green Broke  
Good for Amish  
from older  
for sale

**Mules From Roy Epperson from Virginia**  
**540-251-5779**  
1 pr 3 & 5 year olds, Sorrels, half brother & sister, 17H  
1 pr Fancy Sorrel 4 year olds, 17.1H, broke  
1 pr 3 year old gray Mollie, 17H, broke  
1 pr 10 year old Sorrel Mollie  
2 pr 3 year old gray Mollies, broke  
Many More to Choose From  
**Jonas S. King**  
122 Krantz Mill Road  
New Providence PA 17560  
**717-786-7990**

## Susquehanna Valley Dairy Sales

Quality Holsteins • Registered and Grade

**OMAR SMOKER • NATHAN SMOKER**

1198 Rawlinsville Rd.  
New Providence, PA 17560  
272 S. of Lancaster - 4 Miles

Phone (717) 284-3562  
Mobil (717) 468-1561  
Fax (717) 284-3431

Right on Miller Rd. - Left on Rawlinsville Rd.



We at Susquehanna Valley Dairy wish you a joyous Christmas and a very prosperous 1998. We also want to thank all of our customers for making 1997 another good year. Listed below are some of the dairymen we've been privileged to work with in the past year.

1. **Lamar Burkholder, Reamstown** - bought a well bred herd, not pushed, the herd was averaging 55 lb. when he bought them, 2 months later, Lamar had them at 73 lb.
2. **Steven Weaver, Stevens** - bought a top herd in Vermont. Steven and his family had a celebration in the milk house one evening when they weren't even finished milking yet, and the tank started overflowing. 3 months after moving date, the milk man had to start coming every day, the herd was averaging 88 lb.
3. **Matt Stoltzfus, Gap** - bought a top herd in Vermont. Imagine how thrilled Matt was when 2 months after moving date, he had a cow at 135 lb. per day. His milkman also had to start coming everyday.
4. **Dairyman in Little Britain** - bought a top herd in Massachusetts. 6 days after moving date, the herd was averaging 65 lbs.
5. **Harlan Zimmerman, Mifflinburg** - bought a well bred, not pushed, herd in New York. The herd was averaging 55 lbs. in New York - 4 months after moving, they were averaging 70 lbs.
6. **Eli Nolt, Annville** - bought a top herd in Massachusetts. At 3x a day milking, Eli had them right at 100 lb. daily average.
7. **Lamar Zimmerman, Loysville** - In 1996, bought a reg. 18,000 lb. herd in New Jersey. 18 months later, Lamar had the herd over 24,000 D.H.I.A. He also classified them with 1 Ex. cow and several high V.G.
8. **A. Stoltzfus, Leola** - bought a herd in New York in 1995. He bought 47 cows for his 42 cow barn. 2 years later when his own heifers started calving, he still wasn't able to tie in all his cows. He only culled 4 cows in the first 2 years. He was also the first dairyman on those facilities that had to have the milkman come every day.

Plus many more, 24 herds sold in 1997  
Also groups of Heifers for expansion projects sold to:

- Raymond Good, Lititz
- Melvin & Tim Kreider, Mount Joy
- Rodney & Gretchen Metzler, Martinsburg
- Fred & Cindy England, Williamsburg
- Art & Diane Zug, Millerstown
- Luzerne Farm - Ed Quigley, Spruce Creek

We are well aware that 1997 was a very difficult year for dairy farmers. As you've done so many times in the past, I guess you need to look ahead and hope you have a better year next year. Seems like the dairyman needs to find ways to produce milk for less money, when all expenses increase. \*Glenn Shirk said, "Looks like the dairyman needs to learn to work smarter, not harder". \*Phil Zimmerman said "When the going gets tough, that's when the tough get going". \*My dad said "A smooth sea never made a good sailor". So let's learn from this difficult year. Grab the helm of the ship with both hands - and do as Christopher Columbus did. Sail On! and believe. Deut. 28:1-8



**Elite 73 cow registered Holstein herd.**  
Rolling herd average 26,750, 3.6% fat, 3.1% protein, 180,000 SCC, 105% BAA.  
Would consider dividing herd.  
**717-768-3508**

### 8a EXOTIC ANIMALS



Large Selection of Llamas For SALE

**Log Cabin Llamas**  
David & Flo Harnish  
**717-733-1700**

117 Valley View Road, Ephrata, PA 17522

### On Sale .99¢ Per Lb.



- Maternal Traits ..... On Sale
- Growth Traits ..... On Sale
- Easy Calving ..... On Sale
- Plenty of Muscle ..... On Sale
- Gentle Disposition ..... On Sale

To enable everyone to use our genetics to improve their herds, we are selling some of our bulls for a limited time for .99¢ per Lb  
Take this opportunity to visit us and choose the bull to fit your needs. **FREE DELIVERY**

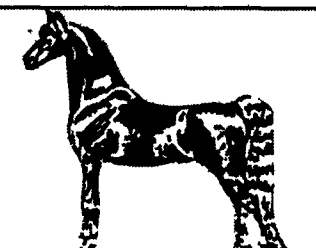
Bred Cows & Heifers for Sale

Please Call Ed  
Days 410-866-4600 Call Collect  
Evenings & Weekends 410-275-1239

Worsell Manor Farm, Warwick, MD 21912

## MEL'S STABLE

SELECTED



CONSIGNMENT

WORK HORSE, MULE & DRIVING HORSE SALE

SAT., JAN. 17, 1998 - 10:30 A.M.

HORSES HITCHED AT 8:30 A M SHARP  
SALE HELD AT 834 WALLACE RD., NEW HOLLAND, PA

DIRECTIONS FROM RT. 23 IN NEW HOLLAND, GO SOUTH ON BRIMMER AVE, GO 2 MILES SOUTH ON NEW HOLLAND ROAD TO HILL RD. TURN LEFT ON HILL RD. PROCEED 1 2 MILES TO SALE ON THE LEFT FROM RT 340 EAST OF INTERCOURSE TAKE NEW HOLLAND RD., 2.5 MILES TO HILL RD., RIGHT ON HILL RD TO SALE ON LEFT

### MEL'S STABLE

OWNER - MEL HOOVER  
PHONE - HOME - 717-354-8397  
BARN - 717-354-6431  
AUCT. MEL HOOVER AU003111L  
NOT RESPONSIBLE FOR ACCIDENTS  
FOOD ON PREMISES

Next Horse Sale Jan. 24, 1998