



**VIRGINIA CATTLE & HOGS**

**Va. Feeder Sales**

Richmond, VA  
Thu Dec 18, 1997

USDA-VA Dept of Ag Market News  
Summary of Livestock Auctions by  
Areas: Northern Virginia Livestock Summary  
including

Rockingham, Shenandoah and Staunton  
Union Virginia for the week of December  
8-13, 1997.

**Feeder Cattle 595 head**  
Steers Med&Lge 1 Small 1 Med&Lge 2  
300-400 80.00 - 93.00 75.00 - 82.00 80.00  
- 88.00 400-500 80.00 - 90.00 75.00 -  
83.00 78.00 - 85.00 500-600 79.00 - 89.00  
75.00 - 85.00 75.00 - 82.00 600-700 72.00 -  
78.00 70.00 - 76.00 67.00 - 71.00  
700-800 71.00 - 77.00 70.00 - 75.00 65.00 -  
69.00 800-900 66.00 - 70.00 -----  
900-1000 63.00 - 67.00 -----  
1000-1100 63.00 - 67.00 -----

**Heifers Med&Lge 1 300-400 60.00 -**  
70.00 400-500 59.00 - 69.00 500-600  
60.00 - 73.00 600-700 60.00 - 71.00  
700-800 59.00 - 65.50 800-900 60.00 -  
65.00

**Bulls Med&Lge 1 300-400 81.00 -**  
90.00 400-500 80.00 - 85.00 500-600  
75.00 - 83.00 600-700 68.00 - 71.00

**Slaughter Cattle 119 head**  
Slaughter Heifers 8 head Heifers - Stan-  
dard 1-2 850-1100 lbs 42.00 - 51.00  
Slaughter Cows 93 head Breaking utility  
and Commercial 2-4 30.00 - 36.50 Cutter  
and boning Utility 1-3 28.00 - 34.00 Can-

ner and low Cutter 1-2 22.00 - 30.00  
Slaughter Bulls 8 head YG 1-2  
900-1300 lbs 35.00 - 40.00 YG 1-2  
1300-1600 lbs 35.00 - 36.00 YG 1-2 1600  
lbs and over 34.00

**Slaughter Calves and Vealers 10 head**  
Calves - Good and Choice 250-500 lbs  
65.00 - 72.00

**Baby calves returned to farms 50 head**  
newborn to 4 weeks 5.00-51.00 per head.  
Over 100 lbs 60.00 per cwt.

**Lambs total receipts 230 head Slaughter**  
Lambs 105 head Woolled Choice and  
Prime 3-4 152 lbs 60.00 Choice and Prime  
3-4 130 lbs 75.50 Choice few Prime 1-2  
few 3 93-121 lbs 78.50 - 89.50 Good and  
few Choice 1-2 85-89 lbs 94.00 - 102.00

**Feeder Lambs 110 head Medium and**  
Large Frame 1-2 70-85 lbs 119.00 Medium  
and Large Frame 1-2 60-70 lbs 100.00 -  
118.00 Medium and Large Frame 1-2  
50-60 lbs 110.00 New Crop Medium and  
Large Frame 1-2 74 lbs 120.00 Medium  
and Large Frame 1-2 65 lbs 128.00 Slaughter  
Ewes and Rams 15 head Ewes Choice  
2-4 28.50 - 30.00 Utility and Good 1-3  
38.00 Cull and low Utility 1-2 38.00 Rams  
all 20.00 - 30.00

**Slaughter Hogs 12 head Sows US 1-3**  
300-500 lbs 42.00 - 47.00 US 1-3 500 lbs  
and over 35.00 - 40.50

Richmond, VA  
Thu Dec 18, 1997

USDA-VA Dept of Ag Market News  
Summary of Livestock Auctions by

Areas: Southwest Virginia Livestock Summary  
including

Hollins and Tri-State Virginia for the  
week of December 8-13, 1997.

**Feeder Cattle 1286 head**  
Steers Med&Lge 1 Small 1 Med&Lge 2  
200-300 89.00 - 96.00 ----- 76.00 - 86.00  
300-400 85.00 - 93.00 64.00 - 70.00 75.00  
- 84.00 400-500 78.00 - 96.50 65.00 -  
74.00 72.00 - 84.00 500-600 77.00 - 96.50  
57.00 - 69.50 58.00 - 76.00 600-700 67.00  
- 78.00 56.50 - 66.00 65.50 - 74.00  
700-800 68.00 - 74.00 63.00 - 65.00 67.00  
- 71.00 800-900 62.50 - 70.00 -----

**Heifers Med&Lge 1 Small 1 Med&Lge 2**  
300-400 73.00 - 81.00 34.00 - 64.00  
62.00 - 71.00 400-500 65.00 - 74.00 56.00  
- 62.00 60.00 - 69.00 500-600 61.00 -  
70.00 54.00 - 58.00 55.00 - 64.00 600-700  
57.00 - 64.00 ----- 56.00 - 60.00

**Bulls Med&Lge 1 Small 1 Med&Lge 2**  
200-300 87.00 - 94.00 ----- 300-400  
83.00 - 94.00 65.00 - 74.00 75.00 - 84.00  
400-500 77.00 - 91.00 60.00 - 72.00 72.00  
- 82.00 500-600 70.00 - 82.00 57.00 -  
65.00 64.50 - 74.00 600-700 71.50 - 72.00  
50.00 - 57.00 60.00 - 67.00

**Slaughter Cattle 245 head**  
Slaughter Cows 222 head Breaking utility  
and Commercial 2-4 28.00 - 35.00 Cutter  
and boning Utility 1-3 25.00 - 33.00  
Canner and low Cutter 1-2 18.00 - 28.50

**Slaughter Bulls 23 head YG 1-2**  
900-1300 lbs 33.75 - 47.00 YG 1-2  
1300-1600 lbs 35.00 - 41.00 YG 1-2 1600  
lbs and over 37.00 - 45.25

**Baby calves returned to farms 16 head**  
newborn to 4 weeks 20.00-33.00 per head.  
State Graded Feeder Cattle Sale 76 head  
sold at Wytheville, Virginia on December  
9, 1997. Steers 21 head. Heifers 55 head.

**Steers Med&Lge 1 Med&Lge 2 300-400 -**  
75.00 - 90.00 500-600 79.50 - 80.00  
79.00 600-700 65.00 - 69.00 65.00 - 65.50

**Heifers Med&Lge 1 Med&Lge 2**  
300-400 ----- 70.00 - 71.00 400-500 64.00  
- 70.00 64.00 - 67.00 500-600 65.00 63.50

- 64.00 600-700 60.00 - 62.00 62.00 -  
62.75

Richmond, VA  
Thu Dec 18, 1997

USDA-VA Dept of Ag Market News  
Summary of Livestock Auctions by  
Areas: Central and Southeast Virginia  
Livestock Summary including  
Southside (Blackstone) and Lynchburg  
Virginia for the week of December 8-13,  
1997.

**Feeder Cattle 1457 head**  
Steers Med&Lge 1 Small 1 Med&Lge 2  
300-400 91.00 69.00 - 75.00 79.00 - 94.00  
400-500 80.00 - 88.00 66.00 - 70.00 74.00  
- 93.00 500-600 76.00 - 81.00 56.00 -  
58.50 68.00 - 79.00 600-700 68.00 - 73.00  
----- 62.00 - 64.50 700-800 ----- 69.50  
800-900 61.00 - 67.00 ----- 58.00 - 66.00

**Holstein Steer Med&Lge 2 300-500**  
56.50 500-700 53.00 - 55.00

**Heifers Med&Lge 1 Small 1 Med&Lge 2**  
300-400 ----- 50.00 - 59.50 62.00 - 63.50  
400-500 65.00 - 68.50 54.50 - 56.00 60.00  
- 67.00 500-600 ----- 52.00 52.00 - 58.00  
600-700 63.00 - 65.50 ----- 62.00 - 64.00  
700-800 58.00 ----- 58.00 - 59.50

**Bull Med&Lge 1 Small 1 Med&Lge 2**  
200-300 ----- 68.00 - 72.00 ----- 300-400  
80.00 - 89.50 65.00 - 80.00 78.00 - 86.00  
Few ----- 56.00 - 65.00 ----- 400-500 76.00  
- 84.00 60.00 - 74.00 70.00 - 82.00  
500-600 64.00 - 81.00 55.00 - 67.00 62.00  
- 78.00 600-700 60.00 - 65.50 55.00 -  
58.00 55.00 - 60.00 700-900 -----  
52.00 - 53.00

**Slaughter Cattle 88 head**  
Slaughter Cows 74 head Breaking utility  
and Commercial 2-4 26.00 - 30.25 Cutter  
and boning Utility 1-3 25.00 - 29.50 Can-  
ner and low Cutter 1-2 22.00 - 24.25

**Slaughter Bulls 14 head YG 1-2**  
900-1300 lbs 32.00 - 46.50 YG 1-2  
1300-1600 lbs 32.50 - 39.00 YG 1-2 1600  
lbs and over 35.00 - 44.00

**Goats 32 head Billies - Large 69.00 -**  
76.00 per cwt Medium 58.00 - 68.00 per

head Nannies - Large 51.00 - 59.00 per  
head Medium 44.00 per head

Cows with calves at side 8 pairs -  
Medium 1, Large 1 and Large 2, 870-1400  
lbs cows 26.50-37.50 per cwt and calves  
71.00-82.00 per cwt. Baby calves returned  
to farms 14 head newborn to 4 weeks  
14.00-16.00 per head. Over 100 lbs  
16.00-25.00 per cwt.

State Graded Feeder Cattle Sale 508  
head sold at Lynchburg, Virginia on  
December 8, 1997. Steers 242 head. Heif-  
ers 266 head.

Steers Med&Lge 1 Med&Lge 2 300-400  
95.00 - 96.00 93.00 - 94.00 400-500 90.00  
- 96.00 89.00 - 92.50 500-600 74.75 -  
87.50 84.50 - 87.00 600-700 71.25 - 73.50  
70.00 - 72.75 700-800 ----- 70.25 - 73.00

Heifers Med&Lge 1 Med&Lge 2  
300-400 68.00 - 74.00 69.00 - 72.00  
400-500 68.75 - 70.00 64.00 - 67.50  
500-600 66.00 - 69.00 61.25 - 65.25  
600-700 61.75 - 64.75 63.75 - 64.

75  
State Graded Feeder Cattle Sale 107  
head sold at Southside (Blackstone) Vir-  
ginia on December 10, 1997. Steer 53 head.  
Heifers 54 head.

Steers Med&Lge 1 Med&Lge 2 300-400  
86.00 ----- 400-500 81.50 - 91.00 84.00 -  
90.00 500-600 70.00 - 80.00 74.00 - 78.50  
600-700 73.75 - 74.50 71.50 - 74.00  
700-800 65.00 - 72.25 -

Heifers Med&Lge 1 Med&Lge 2  
300-400 68.50 ----- 400-500 68.50 - 71.50  
68.50 - 70.50 500-600 58.00 - 64.50 59.50  
- 65.00 600-700 63.00 - 66.00 64.00

Richmond, VA  
Mon Dec 22, 1997

USDA-VA Dept of Ag Market News  
Special State Graded Slaughter Cattle  
Sale

Front Royal, Virginia on December 19,  
1997. 91 head sold.

Steers Choice 2-3 1100-1500 lbs 63.00 -  
66.85  
Heifers Choice 2-3 1150-1450 lbs 62.00 -  
65.50 rd

**SHORT NOTICE DISPERSAL BY**

Paul Kennen, Jr.

Honesdale, PA • Wayne Co.

TUES., DECEMBER 30, 1997 • 12:30 p.m.

31 Cows - 12 Registered

28 Heifers

**Sires Include**

Curious

Mountain

Mascot

Black Star

Good uddered cows, many fall freshening, some fresh 50 days

Inspected and represented by Jim Hostetler

Will have shipping fever shots - preg. checked

**MIDDLEBURG LIVESTOCK AUCTION SALES INC**  
RR#3 PO Box 185 • Middleburg, PA • 17842

(717) 837-2222

License # 000397

**The Building you want.  
The Lease you need.**

Whether your new farm or commercial building is of pole,  
timber column, stud,  
steel or block  
construction;  
choose Telmark  
lease financing.



Telmark has been leasing equipment for over 30 years. Did you know that  
we've been leasing new buildings for that long too? Consider the features:

- **Tax deductibility and accelerated write-offs:** Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. Could reduce tax liability this year.
- **Low upfront costs:** Beginning costs may be as little as one monthly lease payment.
- **Flexible lease term:** Building lease terms start aggressively at five years but may be as long as ten, twelve, or fifteen years.
- **Customized payment schedules:** Lease payment schedules match your cash flow. Payment options include monthly, quarterly, annually, as well as, skip or specially designed seasonal payments.

How do you start leasing a building from Telmark? Talk with a qualified builder to determine your needs and building cost. And call your Telmark representative



Ken  
Darlington  
717-733-3532



Doug  
Snee  
412-627-5941



Andrew  
McLean  
410-827-5052



Elizabeth  
Anderson  
410-651-4128



Mike Dixon  
814-684-5707



Fred Dixon  
412-346-3455



Lisa Francisco Sonnen  
717-866-9217



Frank Hunter  
716-595-3954



Mike Fullam  
717-966-9202

**TELMARK INC.**  
800-451-3322

**Pennsylvania Agricultural Commodities  
Marketing Association, Inc.**

FORWARD PRICING **PACMA** FEED INGREDIENTS

Corn  
Soybeans  
Wheat  
Soybean Meal  
Cottonseed  
Hogs  
Cattle

**CASH GRAIN MARKET**

Feed Grains  
Wheat  
Oilseeds

Soybean Meal  
Distillers Grains  
Hominy  
Cottonseed

**RISK MANAGEMENT**

Hedging Services  
Market Consultation  
Min./Max. Contracts  
Specialized Contracts

A privately held full service commodity merchandising firm.

Call today to see how PACMA can broaden your  
marketing efforts whether you're **BUYING** or  
**SELLING** Agricultural Commodities

Rail Facilities are available at Green Castle & Palmyra, PA  
475 East High Street, Palmyra, PA 17078  
800-PACMA Inc. • 717-838-7050

**1-800-722-6246**

Started by Producers for producers

