

Phila. Veg.**PHILADELPHIA Terminal**

Prices as of 19-NOV-97

Provided by: Fruit and Vegetable Market News, Federal-State Market News Service, USDA.

Phone: (215) 597-4536 Fax: (215) 336-0355

Partly Cloudy 27-43

VEGETABLES ---ARTICHOKES: OFFERINGS LIGHT CA ctns 30s 50.00 36s 50.00 ---**ASPARAGUS:** MARKET ABOUT STEADY 11 lb ctns/crts bchd CB xlge ord cond 5.00 lge 18.00-19.00 few 17.00 std 20.00 PE xlge ord cond 7.00-8.00 lge ord cond 7.00-8.00 ---**BEANS:** MARKET LOWER bucntr/crts FL Round Green Type 14.00-16.00 mostly 14.00-15.00 few higher fair cond 7.00-12.00 Handpicked 14.00-16.00 VA Round Green Type ord cond 3.00-4.00 ---**BEETS:** MARKET ABOUT STEADY ctns bchd TX 12s 8.00 CA 12s 9.50 25 lb flmbgs lse CD med 4.00-5.00 ---**BROCCOLI:** MARKET ABOUT STEADY ctns CA bchd 14s 7.00-9.00 mostly 8.00 bchd 18s 8.00 Crown Cut 8.00-9.00 occ higher ---**BRUSSELS SPR-OUTS:** 25 lb ctns CA 16.00-18.00 ---**CABBAGE:** MARKET HIGHER 1 3/4 bucntr & 50 lb ctns CD Round Green Type med 8.50 fair cond 7.00-8.00 Red Type med 10.00 FL Round Green Type med few 12.00 NJ Round Green Type med 7.00-8.50 fair cond low as 6.50 lge 7.50 Red Type med 8.00 PA Round Green Type med incl fair cond 7.00 Red Type med 10.00 50 lb sks NY Round Green Type lge 4.00-5.00 1 3/4 bucntr & 40 lb ctns CD Savoy Type med-lge 10.00 ---**CARROTS:** MARKET ABOUT STEADY sks 48 1-lb flmbgs CA Topped med-lge 10.00 few 11.00-12.00 CD Topped med-lge 8.00 sks 10 5-lb flmbgs CD Topped med-lge 6.50-7.00 50 lb sks lse CA Topped jbo 10.00 CD Topped jbo 6.00-7.00 ctns bchd CA Bunched 24s 11.00 ctns 20 1-lb flmbgs CA Baby Peeled 15.00 ---**CAULIFLOWER:** MARKET ABOUT STEADY ctns flmwrpd CA 12s 8.00-9.50 mostly 8.00-9.00 few high as 11.00 few 7.00 9s 8.50 16s 6.00-7.00 FL 12s 8.00 9s 8.00 ---**CELERY:** MARKET ABOUT STEADY ctns CA 1 1/2 dz 16.00 2 dz

15.00-16.00 mostly 16.00 fair qual 14.00 2 1/2 dz 15.00-16.00 mostly 16.00 occ higher fair qual low as 14.00 flmb 30s 16.50-19.00 flmb 36s 16.50-17.00 ctns flmbgs CA Hearts 18s 18.50 ---**CHINESE CABBAGE:** MARKET ABOUT STEADY celcrt FL 12.00 30 lb ctns CA Nappa 13.00 50 lb ctns Nappa 14.00 celcrt NJ Nappa 8.00 ---**CORN-SWEET:** MARKET HIGHER wbcrt FL Yellow 4 dz min 11.00-12.00 White 4 dz min 12.00-14.00 ---**CUCUMBERS:** MARKET ABOUT STEADY WAXED 1 1/9 bucntr/crts FL med 16.00 ord qual 10.00 few 12.00 MX med 16.00 fr qual & appear 11.00-12.00 ---**EGGPLANT:** MARKET ABOUT STEADY 1 1/9 bucntr wrpd FL med 10.00 fair cond 6.00-8.00 fair qual 7.00-8.00 lge 6.00-7.00 ctns/crts wrpd MX 18s 10.00 24s 10.00 ---**ENDIVE:** MARKET SLIGHTLY HIGHER 1 1/9 bucntr/crts FL 9.00 ctns CA 24s fair cond 7.00 10 lb ctns BL Witloof 19.00 ---**ESCAROLE:** MARKET SLIGHTLY HIGHER 1 1/9 bucntr/crts FL 9.00 ctns CA 24s fair cond 8.00 ---**GARLIC:** MARKET ABOUT STEADY 30 lb ctns CA White super col 36.00-39.00 col 33.00 super jbo 31.50 exjbo 30.00 ---**GREENS:** MARKET ABOUT STEADY ctns bchd CA Swiss Chard 12s 10.00 Red 12s 10.00 ctns/crts bchd NC Collard 6.00 Kale 6.50 Mustard 7.00 Turnip Tops 7.00 Rape 7.00 NJ Collard 6.00 Kale 6.00 PA Collard 6.00 Kale 6.00 ctns lse CA Kale Flowering 24s 10.00 NJ Kale Flowering 8.00 ---**LETTUCE-ICEBERG:** MARKET SLIGHTLY LOWER ctns AZ 24s fair appear & fair cond 5.00-7.00 CA 24s 13.00-15.00 mostly 13.00-14.00 few 12.00 Wrapped 24s 14.00-16.00 mostly 15.00 few 13.00 30s 14.00 ---**LETTUCE-OTHER:** MARKET ABOUT STEADY ctns CA Boston 24s 13.00 lge ctns 24s 16.00 Green Leaf 24s 9.00-11.50 mostly 10.00 few higher Red Leaf 24s 9.00- 11.50 mostly 10.00 few higher FL Boston 24s 6.00-7.00 Bibb 24s 6.00 NJ Green Leaf 24s few 7.00 Red Leaf 24s few 7.00 3 lb ctns CA Mesculin Mix 8.50 ---**LETTUCE-ROMAINE:** MARKET ABOUT STEADY ctns CA 24s 10.00-12.00 few 13.00- 14.00 one label 15.00 Hearts 12s 13.00 NJ ctns 24s 7.00 fair cond 4.00-5.00 1.3 bucntr CA 24s

16.00 ---**MUSHROOMS:** MARKET STEADY 10 lb ctns PA lge 12.00-12.50 mostly 12.00 med 9.00-10.00 mostly 9.50 4 qt bkts PA med-lge 5.00-5.50 sml-med 4.00-4.50 5 lb ctns PA Oyster 16.00 Cremini 8.00 Portobellas 8.00-8.50 3 lb ctns PA Shiitake 14.00-15.00 fair qual 11.00-12.00 Oyster 12.00 ctns 12 8-oz trays flmwrpd PA 8.00-8.50 ctns 10 12-oz trays flmwrpd PA 9.00-9.50 ctns 10 10-oz trays flmwrpd PA 8.00-8.50 ---**OKRA:** NOTHING GOOD OFFERED ---**ONIONS GREEN:** MARKET ABRKET TEADY ctns bchd CA 48s 9.00 MX 48s 8.00-9.00 few 7.00-7.50 ctns/crts bchd CA Leeks 12s 12.50-13.00 FL Leeks 12s 12.00 ---**PARSLEY:** MARKET ABOUT STEADY crts bchd ctns bchd CA Curly 60s 12.00- 13.00 TX Curly 60s 13.00-15.00 Plain 60s 14.00-15.00 Root 12s 12.00 ---**PARSNIPS:** 20 lb flmbgs lse CD 13.00-14.00 mostly 13.00 ---**PEAS GREEN:** MARKET LOWER 10 lb ctns GU Snow Peas Decalaxed 25.00 ---**PEAS OTHER:** OFFERINGS INSUFFICIENT TO QUOTE ---**PEPPERS:** OFFERINGS LIGHT 1 1/9 bucntr/crts FL Bell Type Green xlge 18.00-20.00 lge 16.00 few 17.00 sml-med 12.00-13.00 Mxd Red And Green lge 10.00-12.00 few 8.00 GA Bell Type Green xlge 18.00 lge 16.00 med 14.00 sml 10.00 ---**PEPPERS OTHER:** 1 1/9 bucntr/crts FL Long Hot 9.00-10.00 ---**RADISHES:** MARKET ABOUT STEADY ctns tpd 30 6-oz flmbgs FL Red 4.00-5.00 MN Red 4.00 ctns tpd 14 1-lb flmbgs MN Red 4.50 ctns bchd MX Red 24s 8.00 ---**RHUBARB:** OFFERINGS NONE ---**RUTABAGAS:** MARKET LOWER 50 lb ctns CD CDOne med 7.00-8.00 few 6.50 ---**SPINAC-SPINARKET ABOUT STEADY ctns bchd CA Flat 24s 9.50-11.00 1 2/5 bucntr bchd CA Flat 24s 13.00 cel crt NJ Savoy 5.00-6.00 ---**SQUASH:** MARKET ABOUT STEADY 1/2 & 5/9 bucntr/crts FL Zucchini sml-med 9.00-10.00 med 7.00-8.00 Yellow Straightneck sml-med 18.00 med 15.00-16.00 GA Zucchini sml-med 9.00-10.00 med 7.00-8.00 Yellow Straightneck sml-med 18.00-20.00 ctns/hugs MX Zucchini sml-med 12.00 med 10.00 ---**SWEET POTATOES:** MARKET**

ABOUT STEADY 40 lb ctns LA U.S. One Beauregard med 15.00 1/2 bucntr NJ Yellow Jersey med 10.00 fair qual 6.00-7.00 Red Jersey med 10.00-11.00 fair qual 8.00-9.00 CURED 40 lb ctns NC U.S. One Jewels med 11.00 Beauregard med 10.00-11.00 mostly 10.00 few 12.00 fair qual 6.00 ---**TOMATOES:** MARKET ABOUT STEADY 25 lb ctns FL U.S. Comb or Better Mature Greens light-red xlge 20.00-22.00 few 23.00 lge 20.00-22.00 Local Repack 85% U.S. One or Better Mature Greens pink-light red xlge 22.50 lge 22.50 med 20.00 ctns/flts 2 lyr MX Vine Ripes light red-red 4x5s 20.00 5x5s 18.00-20.00 mostly 20.00 5x6s 18.00-20.00 mostly 20.00 hugs 3 lyr MX Vine Ripes light red-red 6x6s few 20.00 5 kg ctns NL Vine Ripes (on the vine) red med 16.00 ---**TOMATOES, CHERRY:** MARKET ABOUT STEADY flts 12 1-pt bkts FL light-red 8.00-10.00 mostly 10.00 ---**TOMATOES, PLUM TYPE:** MARKET ABOUT STEADY 25 lb ctns FL light-red 20.00-22.00 few 23.00 MX light-red fair cond 18.00 ---**TURNIPS:** MARKET ABOUT STEADY 25 lb flmbgs PA Purple Top med 6.00 25 lb sks NJ Purple Top med 6.00 ---**VEGETABLES OTHER:** 8 lb ctns IT Radiochip 11s 9.00

Phila. Potato**PHILADELPHIA Terminal**

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ONIONS AND POTATOES ---
ONIONS DRY: MARKET ABOUT STEADY US#1 OR GENERALLY GOOD QUAL AND COND UNLESS

OTHERWISE STATED. Yellow Globe Type CD CDOne 50 lb sks lge 6.50-7.00 fr cond 6.00 NY 50 lb sks med 6.00-7.00 mostly 6.00 some 5.00 fr qual 4.00 mstr ctnr 20 2-lb mshsks med 6.00 Spanish Hybrid CO 50 lb sks jbo 8.00-9.00 mostly 8.00-8.50 ID/OR 50 lb sks col 10.00-11.00 jbo 8.00-9.00 mostly 8.50-9.00 NV 50 lb sks jbo 8.00 few 8.50 UT 50 lb sks jbo 8.25-9.00 mostly 8.50 WA 50 lb sks jbo 8.00-8.50 White NV 50 lb sks jbo 15.00-17.00 few 18.00 Boilers NV 25 lb sks 15.00-16.00 Red NY 25 lb sks lge 7.00-9.00 mostly 7.00-8.00 WA 25 lb sks jbo 8.00-8.50 few 9.00 ---**POTATOES:** MARKET STEADY US#1 SZ A WASHED OR BRUSHED UNLESS OTHERWISE STATED Russet Burbank ID bid 10 5-lb sks non sz A 8.00-8.50 mostly 8.00 few 7.50 50 lb ctns 60s 13.00 70s 12.50-13.00 mostly 13.00 80s 12.00-13.00 mostly 12.00-12.50 some 11.00-11.50 90s 10.00-11.00 mostly 10.50-11.00 100s 9.00-10.00 some 10.50 50 lb sks 10 oz min fr qual 6.00 Norkotah CD Prince Edward Island CDOne bid 10 5-lb sks non sz A 7.50 OR 50 lb ctns 60s 11.00 70s 11.00 80s 10.00 90s 9.00 100s 8.00 WA 50 lb ctns 60s 11.00 70s 11.00 80s 10.00 90s 9.00 100s 8.00 Round Red CD 50 lb sks 7.00 sz B 10.00-11.00 MN/ND 50 lb sks 9.00-9.50 mostly 9.00 sz B 12.50-13.00 mostly 13.00 NY 50 lb sks 7.00-7.50 sz B 10.00-11.00 WI 50 lb sks 8.50 sz B 11.00-12.50 Round White CD Prince Edward Island CDOne 50 lb sks 6.00 lge 6.50-7.00 mostly 7.00 DE 50 lb sks 4.50 lge 6.00-6.50 LI 50 lb sks 5.00-6.00 some 4.75 lge 6.00-6.50 NJ 50 lb sks 5.00

FULLTIME™ HAS TOP HERD WORKING OVERTIME.

Five years ago, Jacob Tanis believed "corn silage is corn silage," recalls Russ Judy, his Young's nutritionist. Then Tanis of Centre Hall, PA, tried Cargill FQ silage hybrids and increased milk production by 6,000 pounds per cow over a four-year period. Now he's taken another step to higher-quality feed with FullTime™ forage from Cargill.

Thanks to feeding high-quality silage and other good management practices, the Tanis herd last year was the state's top milk-producing herd, with a herd average of 31,393 pounds, according to DHIA data and was rated the highest for type in its size range by the Pennsylvania Holstein Association.

When Judy suggested that Tanis try new Cargill FullTime forage, he was receptive. He was sold on Cargill hybrids and he trusted Judy's judgment. Tanis gives Judy a lot of credit for his success with FullTime forage. "Russ does a good job of helping me feed my herd," Tanis says.

His confidence proved well-founded in 1996 Tanis saw a milk production increase of 6 pounds per cow per day with 96 cows on test with FullTime forage. There also was a noticeable improvement in the body condition



FullTime™ clocks 7.2-lb. increase in MSU study.

The big difference between FullTime™ forage and conventional corn hybrids is their relative level of digestible fiber. Digestible fiber is a primary factor influencing milk production. FullTime forage contains nearly 40 percent less indigestible lignin. Cows fed diets containing this new forage product consumed more dry matter and produced more milk. In two university studies, cows fed FullTime forage consumed up to 8 percent more dry matter and produced up to 7.2 more pounds of milk per day. And body condition scores were maintained or improved.

of the cows, Tanis says.

Tanis planted 10 acres of FullTime forage in 1996, 20 acres in 1997 and intends to plant 30 to 35 acres next year.

This year, FullTime forage yielded as well as – or better than – other silage corn despite extremely dry weather, Tanis says. He estimates production at 15 to 20 tons per acre.

"FullTime forage can give top returns with best management practices, and obviously Mr. Tanis gave it close attention," comments Dan Froehlich, Cargill agronomic services manager.

Dr. Froehlich recommends that dairymen plant FullTime forage after soils have thoroughly warmed up. "You should expect late-season growth spurts with FullTime, so be sure there's plenty of nitrogen available, perhaps by side-dressing. And be sure to plan harvesting based strictly on percent moisture content – 66 to 70 percent for bunker silos," he advises.

"I'm extremely pleased with FullTime forage. I've never fed silage that I could get as much milk out of," he says. "I would recommend it to any producer who wants to produce milk cost-effectively."

Maybe it's time you took a closer look. Cows that consumed FullTime forage in a high-forage diet produced as much as or more fat-corrected milk than cows on normal corn silage in a high-grain diet, says Ed Nimitz, Cargill forage product manager. "We believe dairymen like Jake Tanis will demonstrate to the industry that FullTime can increase your income per acre by increasing the amount of milk you get per pound of feed. FullTime forage, when properly managed, has the potential for a 5 to 1 return on investment. Even a one-pound increase in milk production will cover the increased investment for FullTime forage," Nimitz says.



Jacob Tanis, left, used to believe silage was just silage according to Russ Judy, right, Young's nutritionist.

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