

Neef Named to Field Staff

KANSAS CITY, Mo. — Mike Neef has been appointed as the American Hereford Association's (AHA) field representative for the northeastern U.S. He began his duties in mid-September.

Neef will work with Hereford breeders in Ohio, Indiana, Wisconsin, Kentucky, Michigan, Virginia, West Virginia, Pennsylvania, New York, New Jersey, Maine, Vermont, Massachusetts, Maryland, Delaware, Rhode Island, Connecticut, and New Hampshire. He'll represent the association and the AHA's Certified Hereford Beef program, as well as manage advertising accounts for Hereford World magazine.

Neef grew up on a livestock and



Mike Neef

grain farming operation in east-central Illinois where he was active in FFA and 4-H. He gained his animal science degree from

Parkland Junior College in 1986 and was a member of the school's intercollegiate livestock judging team.

Following graduation, he worked with a purebred cattle operation in Nebraska until 1993, then managed a large commercial cow-calf operation in Florida. He was with a 2,000-head backgrounding operation in Virginia and most recently managed a registered Angus operation in Illinois.

"Mike brings a wide range of solid beef cattle experience to our association," said Craig Ludwig, AHA's director of marketing. "His hands-on knowledge of both registered and commercial cattle production at all levels will certainly benefit the Hereford breeders in his territory."

Westfalia Systemat Now

Westfalia Dairy Systems, Inc.

ELK GROVE VILLAGE, Ill. — Westfalia Systemat has changed its name to Westfalia Dairy Systems, Inc.

According to President Dirk Hejnal, "The reasons for the change are simple. The new

name clearly identifies the nature of our business and areas of expertise."

Hejnal said, "The change to Westfalia Dairy Systems, Inc., is one of many changes for the company. We restructured our

organization and added new products, including the new Autorotor Carousel Parlor. These changes have made a direct contribution to a very successful 1997 and very bright prospects for the coming year."

BUY, SELL, TRADE OR RENT THROUGH THE

CLASSIFIED ADS

PHONE: 717-626-1164 or 717-394-3047
FAX 717-733-6058
Mon., Tues., Wed., Fri. 8 AM to 5 PM; Thurs. 7 AM to 5 PM

1a CONSTRUCTION EQUIPMENT

10KW Generator, 5 hrs since new, \$2500; Portable light & generator system, cost \$15,000, take \$8000, like new. 717/762-7940.

AC construction equipment service manuals, 1948 to 1973. Approx. 200 manuals, good used condition, practically every type construction equipment under Allis Chalmers. \$60/ea. or will take offer on entire lot. Complete contents of fuel injection department from large AC construction distributor, Rosa-Master and Bosch, books included, \$5000. Cat and Northwest sales literature, shovels and cranes, from 1930 to 1950. Also other manufacturers include: Letourneau, LaPlant-Choat, Gardner Denver, Nelson, and many other popular lines from that era. AC sales literature from 1948 to 1973. Total package 5000 pieces, \$7500 for lot. Timkin rock bits, (new), various sizes, 2-1/2" to 8", carbide inserts, approx. 80 pieces. Mission down the hole hammer, never used. Would like offer on entire lot. 215-579-7084 evenings. NO Sunday calls

1988 Fiat Allis FD-7 bulldozer, 6-way blade, ROPS, new paint, 50% UC, excellent condition, \$24,000. 610/932-5270.

1989 Commercaill series, 18', w/beavertail, 3-axle, 18,000 GVW, new floor, tires, \$3600. 717-354-0887

1995 16' trailer, 10,000 GVW, w/ramps, tires like new, \$1500. 717-442-9559 evenings.

200 AMP, 2 or 3 pole manual transfer switches for use w/generators. \$250 ea. like new. 410-452-8431.

250 IHC track loader for parts. Drott loader, real good, 8', 4 in 1 bucket, no tracks. 302-735-8748 between 8-9am

(2) Ready Heaters, one 250,000 BTU, one 73,000 BTU. Like new condition, \$75 each. 717/354-5310.

10' snow plow w/frame and electric hydraulic pump, \$1,800 OBO. (215)654-9237.

1973 941B Caterpillar track loader, good bottom, work ready. \$12,500. 610-486-0376

1987 Kenworth rollback, 24' bed, Cummins diesel, 140,000 miles; MM maintenance grader, 7 1/2' power angle blade, close cab; JD 350 crawler loader, 4-in-1 bucket. 717/726-6641.

45 KW diesel generator, trailer pkg./sound pkg., multi voltage, 900 hrs., nice. \$5,000 OBO. 410-452-8431.

50 cow Holstein herd. AI Genex bred 22,500 RHA 12 due by year end. Huntington County. 814-259-3221.

8' snow plow blade, \$300 OBO. (215)654-9237.

2000 lb. Yale forklift, 4 cyl. gas, 36" forks, solid tires.

Wm. Cohen & Sons
(610) 269-1298
between 7 am - 4:30 pm

CLASSIFIEDS

We Now Accept Visa & Master Card



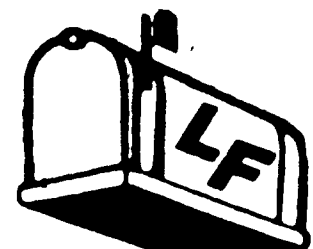
(Word Ads Only)

CLASSIFIED AD ORDER BLANK

PLEASE WRITE CLEARLY

MAIL TO:
LANCASTER FARMING
P.O. Box 609, Ephrata, PA 17522

PLEASE CALL OUR CLASSIFIED AD DEPT. IF YOU WANT TO ADVERTISE A DISPLAY BOX IN OUR PAPER



NOTE: Please do not use this form for Mail Box Market Ads, see instructions with Mailbox Markets.

Name _____
Address _____
City _____ State _____
Zip _____ Phone() _____
Please publish my _____ word ad _____ times starting with the _____ issue. Classify under # _____ . I enclose _____.

Check Enclosed
 Visa(13 or 16 numbers)
 Mastercard (16 numbers) (Be sure to include all numbers)
Card # _____
Exp. Date: _____ Signature _____

CLASSIFIED ADVERTISING RATES

47¢ per word per week - 1 or 2 times
42¢ per word per week - 3 or more times
11 word minimum

Words	1 Time	2 Times	3 Times
up to 11	5.17	10.34	13.86
12	5.64	11.28	15.12
13	6.11	12.22	16.38
14	6.58	13.16	17.64
15	7.05	14.10	18.90
16	7.52	15.04	20.16
17	7.99	15.98	21.42
18	8.46	16.92	22.68
19	8.93	17.86	23.94
20	9.40	18.80	25.20

DEADLINES:
SECTION D - WEDNESDAY AT 5:00 P.M.
SECTION C - THURSDAY AT 9:00 A.M.
OF EACH WEEK'S PUBLICATION

Box Replies: Ads with answers coming to a box number, c/o Lancaster Farming: \$1.50 per ad per week additional.

This newspaper will not be responsible for more than one incorrect insertion of any advertisement.

1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31	32	33	34	35
36	37	38	39	40

(PHONE NUMBERS COUNT AS ONE WORD)

- Lancaster Farming
1 E. Main St.
Ephrata, Pa 17522
717-394-3047
or Lititz
717-626-1164
FAX 717-733-6058
PHONE HOURS:
Mon., Tues.,
Wed. & Fri.
8 a.m. to 5 p.m.
Thurs.
7 a.m. to 5 p.m.
OFFICE HOURS:
Mon. thru Fri.
8 a.m. to 5 p.m.
The following categories are available for your classified advertising in Section C. Deadline Thursday morning at 9 of each week's publication
- 1-Farm Equipment
2-Farm Eq. Wanted
- The following categories are available for your classified advertising in Section D. Deadline Wednesday afternoon at 5 of each week's publication.
- 1a-Construction Equipment
3-Silos and Unloaders
4-Building and Supplies
5-Grain Equipment
6-Dairy Equipment
7-Livestock Equipment
8-Cattle
8a-Exotic Animals
9-Horses & Mules
10-Sheep & Goats
11-Swine
12-Artificial Breeding
13-Hog Eq. & Supplies
14-Poultry & Supplies
14a-Flatfies
15-Feed & Seed
16-Fertilizer
17-Plants
18-Fruits & Vegetables
19-Nursery
20-Lawn & Garden
21-Services Offered
22-Custom Work
23-Help Wanted
24-Situations Wanted
25-Business Opportunities
26-Household
27-Pets
28-Lost
29-Found
30-Computers
31-Notice
32-Miscellaneous
32a-Antiques
33-Recreational Vehicles
34-Autos
35-Trucks & Trailers
36-Real Estate