

Pa. Dairy Futures Conference Set For Dec. 10-11

HARRISBURG (Dauphin Co.) — A Pennsylvania Dairy Futures Conference has been scheduled for Dec. 10-11 in State College.

The deadline for registration is Nov. 11.

The "dairy futures" name does not refer to trading on market contracts; it refers to the future of the dairy industry.

The event is sponsored in part by the Pennsylvania Dairy Stakeholders — a group of dairy industry people more formally organized recently from efforts begun several years ago in an effort to bring some cooperation among all in the industry in Pennsylvania.

Also sponsoring the conference is the Penn State College of Agricultural Sciences, the Pennsylvania Department of Agriculture, and the Pennsylvania Chamber of Business and Industry.

The reason the organization was formed was because the industry was faced with the 1995 Farm Bill (which eventually was passed in 1996) and dramatic changes that were perceived to be inevitable to occur in the dairy industry.

While representatives and the then-secretary of agriculture held public hearings in an attempt to gain some policy consensus within the dairy industry, it became apparent that the industry was divided among its separate interests — production, processing, marketing and service.

Under the leadership of former state Secretary of Agriculture Boyd Wolff, along with leaders from the various industry and government sectors, the group met informally at first to attempt to discover common interests and goals.

The rationale behind bringing together the various industry people was to discover what could be

done to strengthen the position of the Pennsylvania dairy industry to handle the oncoming changes, and to find some common ground.

While envisioning was part of that first and subsequent process, characterized more by fact- and opinion-sharing discussions, the group has become more solidified and formal.

Last year, Alan Bair, formerly a community relations director for the former Atlantic Breeders Cooperative (merged with other cooperatives), was hired by Penn State University as director of dairy industry relations. In effect, his job was to facilitate the organization and development of the stakeholders identified through those earlier meetings.

During an August 27 meeting, the Pennsylvania Dairy Stakeholders formally elected a board of directors and approved a set of bylaws.

It has adopted the mission statement, "Facilitating the viability and expansion of the dairy industry in Pennsylvania."

The annual meeting of the organization is to be held 4 p.m., Dec. 10, at the Days Inn Penn State, 240 South Pugh St., State College.

According to an October newsletter from the Bair, elected as Pa. Dairy Stakeholder board president was Philip Kimmel, president of Keystone Farm Credit.

Elected vice president was Lewis Gardner, vice president of Milk Marketing Inc. as well as a dairy producer. Named secretary/treasurer was Betty Reibson, a Sullivan County commissioner and a dairy producer.

According to the newsletter, "The current 10-member core leadership group will be expanded to a 13-member board of directors. Both the by-laws and the directors of the stakeholders will be offered

for confirmation by the entire membership at the Dairy Futures Conference."

Scheduled to speak are state Secretary of Agriculture Samuel Hayes Jr. (no topic listed); Dr. John Lord, a researcher and professor at St. Joseph's University, who is to talk about food industry trends; and Monte Hemenover, the

director of industry affairs for Pro-tiva, a division of Monsanto.

Registration for the conference is to serve as registration for the annual meeting, though those wishing to attend only the meeting should contact Bair in Middletown at (717) 928-6328, before the meeting.

Registration Deadline:
November 11, 1997

Registration Information

Name _____
Company _____
Address _____
Phone No. _____

Mail registration form and check to:

N. Alan Bair
Penn State Harrisburg
777 West Harrisburg Pike
Middletown, PA 17057

Cost: \$85

checks payable to PA Dairy Stakeholders

Phone: 717-948-6328



MARTIN MACHINERY

GENERATORS

Sales ★ Service ★ Rentals
★ Complete Generator Systems
★ PTO ★ Portables ★ 2-1600 KW

*"We Service It If You Have It
And Sell It If You Need It"*

34 W. Mohler Church Rd.
Ephrata, PA 17522

Tel: 717-738-0300
Fax: 717-738-4329

A block of rooms is being held at the Days Inn Penn State until November 11. Call Days Inn at 800-325-2525 to make your room reservation.

Glenwood Furnaces & Boilers

Indoor — Outdoor
★
Wood — Coal
★
Oil Combinations

Penn Mfg. Co.
393 W. Lexington Rd., Lititz, PA 17543
Call (717)626-1397 or 627-2303

We're Stocked So You'll Be Ready For Snow!



TORO 824 XL SNOWTHROWER

- Unique Drum Auger assures a smooth flow of snow
- Heavy-duty transmission, extra-large frame for longer life
- 8 hp engine
- 24" clearing width
- Throws snow up to 40 feet

TORO CCR 3000 GTS SNOWTHROWER

- Exclusive 5 hp Suzuki engine
- 20" clearing width
- Throws snow up to 30 feet
- 5-Year, 2-Pull Starting Guarantee!

TORO 622 SNOWTHROWER

- Unique Drum Auger assures a smooth flow of snow
- 6 hp engine
- 22" clearing width
- Throws snow up to 25 feet

14 Models to choose from
Prices starting at **\$389.00**
*See Dealer for Details 100071

No Payments No Interest
Until April 1, 1998
On All Instock Snowblowers

Your beans will be right on time...

Will you be ready when they are?



SCHNUPP'S GRAIN ROASTING
can help you get the most from your soybean production.

Need quotes on Custom Roasting?
call SCHNUPP'S

Need advice on storage options?
call SCHNUPP'S

Need your grain further Processed?
Call SCHNUPP'S

Want to see data on your roasted grain?
Call SCHNUPP'S

FROM THE FIELD TO THE FEEDER, WE CAN HANDLE ALL YOUR GRAIN ROASTING NEEDS.
We are Committed to Customer Satisfaction

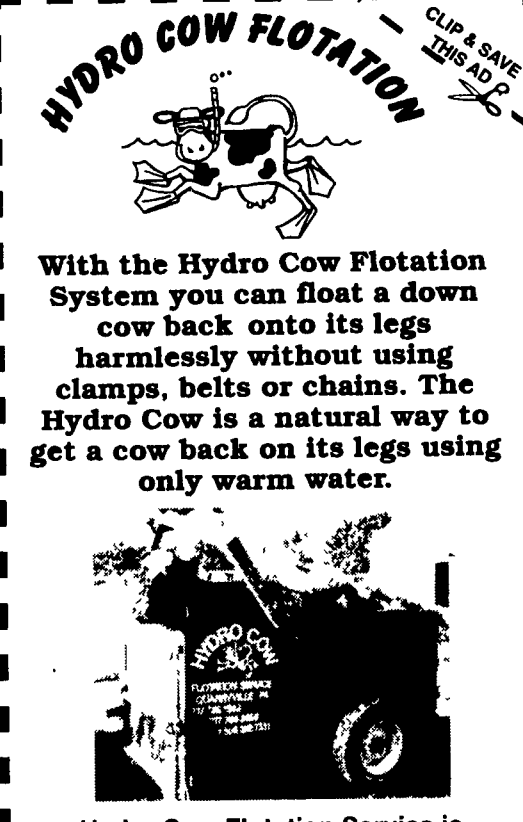
Roast-A-Matic Grain Roasting
Sales - Service - Roast - Cool Unit Available - Custom Work

Schnupp's Grain Roasting
RD6, Lebanon, PA
1-800-452-4004 (717) 865-6611

Groff's Grain Roasting, Inc.
RD 3 Lewisburg PA • (717) 568-1420

HYDRO COW FLOTATION

CLIP & SAVE THIS AD



With the Hydro Cow Flotation System you can float a down cow back onto its legs harmlessly without using clamps, belts or chains. The Hydro Cow is a natural way to get a cow back on its legs using only warm water.

Hydro Cow Flotation Service is available in Lancaster, York and Chester Counties, and northeastern Maryland

From:
Solanco Veterinary Service
496 Solanco Rd., Quarryville, PA
717-786-1303, 1-800-262-7331
717-786-8550 Evenings

Maryland's Largest Toro Wheel Horse Dealer

LAWSON'S OUTDOOR POWER EQUIPMENT

113 WEST MAIN ST. (RTE. 144), NEW MARKET, MD
1-800-894-5555 • 301-831-9153

Open Mon
Wed & Fri 8-7
Tues & Thurs
8-5 Sat 8-1
Closed Sunday