

Dairy Co-ops' Consolidation Plans Progress

INDIANAPOLIS — The consolidation steering committee for Project Vision — the consolidation of four of the nation's largest dairy cooperatives — met Monday in Indianapolis to continue the finalization of consolidation to create a new cooperative with domestic and international focus.

Tentatively named, "Newco," the proposed cooperative's objective is to improve returns to member farmers.

The board of directors of the Associated Milk Producers Inc. (AMPI) of Arlington, Texas; Mid-America Dairymen Inc. (Mid-Am) of Springfield, Ohio; and Western Dairymen Cooperative Inc. (WDCI) of Thornton, Colo.; met earlier this month in Denver, Colo., to hear proposals on governance and organizational structure and to review financial projections for the proposed new organization Newco.

The North Central Region of AMPI has since pulled out of the merger talks, leaving the Southern Region of AMPI involved with the

rest that have remained and furthered consolidation discussions this week in Indianapolis.

This week, the consolidation steering committee of the four cooperatives accepted a restructured map which includes six areas. The revised demographics for Project Vision involves 23,200 member farms. The combined cooperatives' sale for 1996 were estimated at \$6.9 billion.

The merger talks began in December 1996 and resulted in a memorandum of understanding being signed in May in Indianapolis to form a merged cooperative with marketing control of 25 percent of the nation's milk supply.

The plan was to ensure local dairy farmer input and control by dividing the cooperative into area, each governed by an area council. The areas are to be further divided into districts.

The proposal called for the establishment of a 36-member corporate board. Following a three-year transition, each area council would elect board representatives

based on a formula that incorporates member numbers and milk volume in the area.

The financial model for the cooperative includes plans for capitalization and member returns. The new cooperative is to be capitalized under a base capital plan. Current member investment in co-

ops would apply to the new organization.

According to Herman Brubaker, chairman of the consolidating steering committee and chairman of the MMI board of directors, committee members are in the process of preparing final consolidation plans for a Sept. 9-10 meeting of

the four co-op boards to be held in St. Louis, Mo.

The boards are to reconvene to receive the formal plan of consolidation. The plan would then be considered by each organization's membership or voting delegates.

The target date for consolidation is Jan. 1, 1998.

BUY, SELL, TRADE OR RENT THROUGH THE
CLASSIFIED ADS

PHONE: 717-626-1164 or 717-394-3047
 FAX 717-733-6058
 Mon., Tues., Wed., Fri. 8 AM to 5 PM; Thurs. 7 AM to 5 PM

1 FARM EQUIPMENT

1250 Gehl harvester, good condition; NI 323 picker w/ new snapping rolls. Aquilla Stoltzfus, RD1, Box 495B1, Mill Hall, PA 17751.

17 slurry buggy manure pump, 3pth, over the wall or lagoon w/fill pipe, good condition, \$3,250 OBO. (301)432-4293.

1825 Case unloader, 45 hours, showroom condition, \$10,500 garage kept (717)865-3634

1845 Case skid loader, \$5900.; 2-4R IH and Noble cultivators; 35 KW Owen generator; 12 and 14' Jamesway ring drive unloader, power winch and tripod, like new; 492 NH haybine, like new. 717/445-7417 or 816/328-6220.

1952 JD G, tres and tin nice, runs good, \$3800. 717-677-6703

1978 JD 6600 Sidehill, extra fancy, new rubber, \$14,200. 800/919-3322 Zeisloft Used Farm Eq.

1978 JD 7700 4x4 Combine, good condition, \$10,500. Zeisloft at 800/919-3322.

1980 F2 diesel, AC, rollover auger, exceptionally nice. Zeisloft 800/919-3322.

1981 4420 D, cab & air, 2200hrs, 23.1x26 tires, \$14,500, 213 flex head, \$2500; 708 Uni, 839 husker RWA, cab & air, \$9500, 6504 4RN \$5750 OBO; White 1755, 3370 hrs, 1-owner, 18.4x34 80%, cab & duals, \$8000; 800C NI RWA, 1800 hrs, 839 husker; Dump Chief dump cart, tandem axle, will dump into semi 14' high; 7300 D White combine, 13' feeder, good tires 23.1x26, \$5000. 419/924-2669.

1983 Gleaner M3, low hours, excellent condition. 717/437-2604.

1983 JD 6620, new rubber, very sharp looking, runs excellent, low hours, \$33,000. Zeisloft from Bloomsburg 800/919-3322.

1 set on clamp-on duals, 18 4x38, dyna-torque bias ply, 40% tread, hardware excellent, \$600. (717)949-2448.

(2) IH 1066 w/cab. IH 966 w/cab. IH 674. Farmall M. Farmall 565D. JD 50. Farmall cub w/60" mower 717-966-3483

(2) JD 1210-A grain carts, 375 bushel capacity, completely reconditioned and painted, \$3,800 each. Call (717)677-9658.

(2) Miller Pro 5100 forage wagons, good condition. 717-626-1989

(2) NH balers, 66 and 77 for parts or use; Wisconsin engines, very good cond., VE4 and TFD's, best reasonable offer. Delivery Available. (914)292-3681

2R snapper head for NH harvester, like new, make offer. Lancaster Co. (717)733-6206

Delaval vacuum pump Swartz mixing wagon Assorted irrigation equipment. (609)259-2630 (609)259-7494.


3 152 Perkins diesel, 1-year warranty, 35hp, 1800 RPM. L.K. Smucker Repair 717-355-2606

323 NI Corn Picker, 12-roll husking bed, good condition 717/626-6953

323 NI corn picker, shed kept, good condition, \$1500 717/865-3576 after 7pm.

32' Zimmerman elevator, heavy chain, \$500 OBO. 717-859-3158

3300 gas, shedded, 13 ft., very nice, \$5,450 Financing. Call Larry. 410-734-4567



A LESSON WELL LEARNED...

Lancaster Farming's CLASSIFIED ADS GET RESULTS!

Phone: 717-394-3047 or 717-626-1164

We Now Accept Visa  & Master Card 

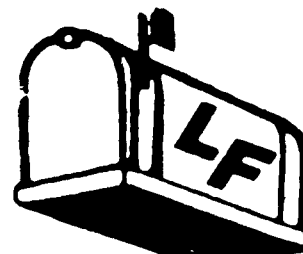
(Word Ads Only)

CLASSIFIED AD ORDER BLANK

PLEASE WRITE CLEARLY

MAIL TO:
 LANCASTER FARMING
 P O Box 609, Ephrata, PA 17522

PLEASE CALL OUR CLASSIFIED AD DEPT. IF YOU WANT TO ADVERTISE A DISPLAY BOX IN OUR PAPER



NOTE: Please do not use this form for Mail Box Market Ads, see instructions with Mailbox Markets.

Name _____
 Address _____
 City _____ State _____
 Zip _____ Phone() _____
 Please publish my _____ word ad _____ times starting with the _____ issue. Classify under # _____ I enclose _____.

Check Enclosed
 Visa(13 or 16 numbers)
 Mastercard (16 numbers) (Be sure to include all numbers)
 Card # _____
 Exp. Date: _____ Signature _____

Box Replies: Ads with answers coming to a box number, c/o Lancaster Farming: \$1.50 per ad per week additional.

This newspaper will not be responsible for more than one incorrect insertion of any advertisement.

CLASSIFIED ADVERTISING RATES

47¢ per word per week - 1 or 2 times
 42¢ per word per week - 3 or more times
 11 word minimum

Words up to 11	1 Time	2 Times	3 Times
12	5.17	10.34	13.86
13	5.64	11.28	15.12
14	6.11	12.22	16.38
15	6.58	13.16	17.64
16	7.05	14.10	18.90
17	7.52	15.04	20.16
18	7.99	15.98	21.42
19	8.46	16.92	22.68
20	8.93	17.86	23.94
21	9.40	18.80	25.20

DEADLINES:
 SECTION D - WEDNESDAY AT 5:00 P.M.
 SECTION C - THURSDAY AT 9:00 A.M.
 OF EACH WEEK'S PUBLICATION

1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31	32	33	34	35
36	37	38	39	40

(PHONE NUMBERS COUNT AS ONE WORD)

- Lancaster Farming
 1 E. Main St.
 Ephrata, Pa 17522
 717-394-3047
 or Litzitz
 717-626-1164
 FAX 717-733-6058
 PHONE HOURS:
 Mon., Tues.,
 Wed. & Fri.
 8 a.m. to 5 p.m.
 Thurs.
 7 a.m. to 5 p.m.
 OFFICE HOURS:
 Mon. thru Fri.
 8 a.m. to 5 p.m.
 The following categories are available for your classified advertising in Section C Deadline Thursday morning at 9 of each week's publication
- 1-Farm Equipment
 2-Farm Eq. Wanted
- The following categories are available for your classified advertising in Section D Deadline Wednesday afternoon at 5 of each week's publication
- 1a-Construction Equipment
 3-Silos and Unloaders
 4-Building and Supplies
 5-Grain Equipment
 6-Dairy Equipment
 7-Livestock Equipment
 8-Cattle
 8a-Exotic Animals
 9-Horses & Mules
 10-Sheep & Goats
 11-Swine
 12-Artificial Breeding
 13-Hog Eq. & Supplies
 14-Poultry & Supplies
 14a-Ratites
 15-Feed & Seed
 16-Fertilizer
 17-Plants
 18-Fruits & Vegetables
 19-Nursery
 20-Lawn & Garden
 21-Services Offered
 22-Custom Work
 23-Help Wanted
 24-Situations Wanted
 25-Business Opportunities
 26-Household
 27-Pets
 28-Lost
 29-Found
 30-Computers
 31-Notice
 32-Miscellaneous
 32a-Antiques
 33-Recreational Vehicles
 34-Autos
 35-Trucks & Trail rs
 36-Real Estate