

VIRGINIA CATTLE & HOGS

Virginia Feeder Sales

Richmond, VA
Tue Oct 07, 1997

USDA-VA Dept of Ag Market News
Northern Virginia Livestock Auction
Winchester, Virginia on 06-Oct-97
Prices based on in weights

Feeder Cattle 663 head
Steers 210 head Medium and Large 1
Small 1 Medium and Large 2 300-400
67.50 - 77.00 62.00 - 400-500 72.00 -
85.50 60.00 62.00 - 72.00 500-600 71.00 -
81.00 70.00 65.00 - 74.00 600-700 70.00 -
75.50 - - 700-800 62.50 - 74.00 - 65.00 -
69.00 800-900 62.00 - 69.00 - - 900-1000
65.00 - -

Heifers 315 head Medium and Large 1
Small 1 Medium and Large 2 300-400
63.00 - 73.25 54.00 - 68.00 62.00 - 71.50
400-500 63.50 - 75.00 52.00 - 61.00 55.00 -
69.00 500-600 55.00 - 70.00 45.00 -
57.00 52.00 - 66.00 600-700 58.00 - 68.00
56.00 - 69.00 55.00 - 60.00 700-800 65.00 -
- 800-900 59.75 - 65.00 - -

Bulls 138 head Medium and Large 1
Small 1 Medium and Large 2 200-300
68.00 - 72.00 57.00 - 64.00 61.00 - 67.00
300-400 69.00 - 78.50 57.00 - 73.00 65.00 -
74.00 400-500 66.00 - 80.00 67.50 63.00 -
75.00 500-600 64.00 - 74.75 57.00 68.00 -
71.00 600-700 65.00 - 71.00 - 55.00 -
64.00 700-900 57.00 - 64.00 - -

Slaughter Cattle 179 head
Slaughter Cows 134 head Breaking utili-

ty and Commercial 2-4 32.50 - 38.00 High
dressing 39.00 - 40.50 Cutter and boning
Utility 1-3 29.25 - 35.00 Canner and low
Cutter 1-2 24.00 - 30.25

Slaughter Bulls 45 head YG 1-2
900-1300 lbs 33.00 - 42.00 High yielding
50.00 YG 1-2 1300-1600 lbs 34.00 - 43.00
YG 1-2 1600 lbs and over 35.75 - 48.00

Baby calves returned to farms 8 head
newborn to 4 weeks 20.00-35.00 per head.
Over 100 lbs 45.00-55.00 per cwt
Lambs total receipts 7 head Slaughter
Lambs 7 head New Crop Choice few Prime
1-2 few 3 114 lbs 73.

Richmond, VA
Tue Oct 07, 1997

USDA-VA Dept of Ag Market News
Southwest Virginia Livestock Auction
Hollins, Virginia on 06-Oct-97 Prices
based on in weights

Feeder Cattle 729 head
Steers 301 head Medium and Large 1
Small 1 Medium and Large 2 200-300 -
65.00 300-400 77.00 - 87.00 67.00 - 76.00
73.00 - 82.00 400-500 82.00 - 90.50 67.00 -
76.50 74.00 - 83.00 500-600 78.00 -
85.50 63.50 - 73.00 72.00 - 80.00 600-700
72.00 - 81.50 66.00 - 70.50 70.50 - 77.00
700-800 68.50 - 73.50 - 65.00 - 71.50
800-900 68.00 - 72.50 - 68.25

Holstein Steer Medium and Large 2
200-300 62.00 300-500 58.00 500-700
48.50 - 58.00 700-900 52.00 900-1100
48.00

Heifers 312 head Medium and Large 1

Small 1 Medium and Large 2 200-300
68.00 - 71.00 - 64.00 - 70.00 300-400
68.00 - 75.00 58.00 - 68.00 65.50 - 74.00
400-500 68.00 - 75.00 54.00 - 65.50 65.00 -
72.00 500-600 65.00 - 71.00 56.50 -
60.00 62.50 - 70.00 600-700 62.00 - 67.00 -
62.00 - 67.00 700-800 63.00 - 64.25 -
64.00 - 64.25

Bulls 116 head Medium and Large 1
Small 1 Medium and Large 2 200-300
73.50 - 76.50 300-400 72.50 - 86.50 61.00 -
64.00 65.50 - 69.50 400-500 77.50 -
85.50 62.00 - 73.50 68.00 - 74.00 500-600
76.00 - 80.00 62.00 - 68.00 60.00 - 68.00
600-700 64.00 - 69.00 - 62.00 - 64.00
700-900 64.50 - 51.00 - 55.00

Slaughter Cattle 97 head
Slaughter Cows 91 head Breaking utility
and Commercial 2-4 31.75 - 35.75 High
dressing 34.00 - 37.50 Cutter and boning
Utility 1-3 27.50 - 32.50 Canner and low
Cutter 1-2 25.50 - 29.00

Slaughter Bulls 6 head YG 1-2
900-1300 lbs 34.00 - 35.25 YG 1-2
1300-1600 lbs 35.25 - 36.25 YG 1-2 1600
lbs and over 32.75 - 36.25

Cows returned to farms 5 head -
Medium and Large 1 and 2, 8-12 yrs old
850-1050 lbs 6-9 months bred
300.00-450.00 per head. Baby calves
returned to farms 10 head newborn to 4
weeks 5.00-32.50 mostly 20.00-30.00 per
head.

Lambs total receipts 12 head Slaughter
Lambs 5 head New Crop Choice few Prime
1-2 few 3 (no weights reported) 63.00 -
65.00 Slaughter Ewes and Rams 5 head
Ewes all grades 80-200 lbs 27.00 - 35.00
cwt

Richmond, VA
Tue Oct 07, 1997

USDA-VA Dept of Ag Market News
Southeast and Central Virginia Lives-
tock Auction

Lynchburg, Virginia on 06-Oct-97

Prices based on in weights
Feeder Cattle 732 head

Steers 160 head Medium and Large 1
Small 1 Medium and Large 2 300-400 -
65.00 - 81.50 73.00 - 82.00 400-500 76.00 -
86.00 54.50 - 64.00 74.50 - 84.00
500-600 75.00 - 82.00 68.00 - 71.50 67.50 -
77.00 600-700 72.50 - 55.00 - 74.00
700-800 69.50 - -

Holstein 35 head Steer Medium and
Large 2 200-300 53.00 - 57.00 300-500
49.50 - 60.00 500-700 48.00 - 60.50
700-900 47.50

Heifers 265 head Medium and Large 1
Small 1 Medium and Large 2 300-400 -
55.00 - 61.00 63.00 - 68.00 400-500 63.00 -
68.50 54.00 - 62.00 62.00 - 67.00
500-600 62.00 - 64.50 55.00 - 62.00 61.00 -
65.00 600-700 60.00 - 63.50 - 60.00 -
62.00 700-800 64.50 - -

Bulls 272 head Medium and Large 1
Small 1 Medium and Large 2 300-400
79.00 - 82.50 65.00 - 69.00 71.00 - 81.00
400-500 72.00 - 79.00 63.00 - 65.00 67.00 -
81.00 500-600 70.00 - 79.00 49.00 -
63.00 67.00 - 78.00 600-700 66.50 - 69.00
55.00 - 57.00 62.00 - 67.50 700-900 47.00 -
57.50 - 57.00

Baby calves returned to farms 6 head
newborn to 4 weeks 21.00 per head. Over
100 lbs 29.00 per cwt.

** The following are State Graded
prices **

State Graded Feeder Cattle Sale 496
head sold at Lynchburg, Virginia on
October 6, 1997.

Steers 248 head Medium and Large 1
Medium and Large 2 300-400 79.50 -
86.50 79.00 - 83.50 400-500 79.50 - 89.00
82.50 - 85.00 500-600 76.75 - 84.25 77.00 -
79.75 600-700 74.00 - 78.25 74.50 -
75.00

Heifers 248 head Medium and Large 1
Medium and Large 2 300-400 400 .50 -
73.25 69.50 - 72.50 400-500 68.00 - 75.00
65.50 - 71.50 500-600 69.00 - 72.00 66.50 -
68.75 600-700 66.50 - 67.75 66.25 -
68.50 wd

Richmond, VA
Wed Oct 08, 1997

USDA-VA Dept of Ag Market News
Special State Graded Slaughter Cattle
Sale

Marshall, Virginia on October 7, 1997.
51 head sold.

Steers Choice 2-3 1150-1300 lbs 62.75 -
65.00 Choice 2-3 1300-1450 lbs 63.00
Choice 2-3 1450-1508 lbs 62.75 - 63.25
Select 2-3 1000-1200 lbs 56.00 - 61.50
Select 2-3 1200 lbs and over 59.50 - 62.75
Heifers Choice 2-3 1100-1300 lbs 62.75
mtb

Dewart Hay & Livestock

Dewart, Pa.

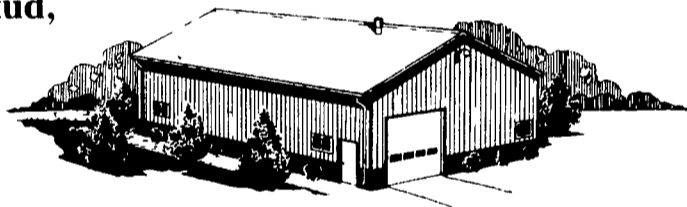
Monday, October 6, 1997

Report Supplied by Auction
STEERS: TOO FEW TO QUOTE.
HEIFERS: 50.00-63.50.
GOOD COWS: 30.00-41.00.
CANNERS AND CUTTERS
20.00-30.00.

BULLS: 33.00-38.75.
VEAL 90-190 LBS. 80.00-110.00,
70-90 LBS. 30.00-80.00.
HOGS: 46.50-49.50.
SOWS: 32.00-40.50.
FEEDER PIGS: 15.00-47.00 HEAD.
HAY: 59.00-112.50.
STRAW: 62.50.
CORN: 82.50-92.50.
WOOD: 31.00-36.00 LOAD.

**The Building you want.
The Lease you need.**

Whether your new farm or commercial building is of pole,
timber column, stud,
steel or block
construction;
choose Telmark
lease financing.



Telmark has been leasing equipment for over 30 years. Did you know that
we've been leasing new buildings for that long too? Consider the features:

- **Tax deductibility and accelerated write-offs:** Lease payments are income
tax deductible over the term of the lease compared to 20-year depreciation
of farm buildings and 39-year depreciation of commercial buildings.
Could reduce tax liability this year.
- **Low upfront costs:** Beginning costs may be as little as one monthly lease payment.
- **Flexible lease term:** Building lease terms start aggressively at five years but
may be as long as ten, twelve, or fifteen years.
- **Customized payment schedules:** Lease payment schedules match
your cash flow. Payment options include monthly, quarterly, annually,
as well as, skip or specially designed seasonal payments.

How do you start leasing a building from Telmark? Talk with a qualified builder
to determine your needs and building cost And call your Telmark representative



Ken
Darlington
717-733-3532



Doug
Snee
412-627-5941



Andrew
McLean
410-827-5052



Elizabeth
Anderson
410-651-4128



Mike Dixon
814-684-5707



Fred Dixon
412-346-3455



Lisa Francisco Sonnen
717-866-9217



Frank Hunter
716-595-3954



Mike Fullam
717-966-9202

TELMARK INC.
800-451-3322

Increase Your Milk PROFITS
with the **Mount Joy Coop**
Excellent overall price
* Over 60 years of service

We Welcome **QUALITY DAIRY FARMERS** To Join Our Membership

653-5431

* Excellent Trucking Direct Deposit

BUY FACTORY DIRECT

TAKE ANOTHER 40% OFF!

SUPER HEAVY STEEL BUILDINGS!

- Equipment storage
- Workshops
- Hay and animal shelter

- 100% made in the U.S.A.
- 20 year warranty
- Do-it-yourself/ easy, fast construction

Available models:
25x32 (2 left) 50x100 (2 left)
30x44 (3 left) 55x200 (2 left)
40x62 (4 left)

Factory Direct **800/825-5059** **American STEEL SPAN**