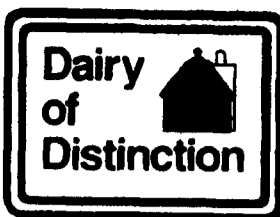


CRAWFORD



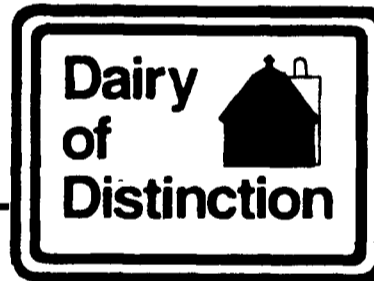
CRAIG HAYES



The new 305 acre Dairy of Distinction farm of Craig and Karen Hayes is located in Crawford County with an Edinboro address. The farm was purchased 23 years ago after Craig worked off the farm for five years. Over the years they increased the number of stalls but always looking to not overextend themselves in debt. This is still the farm goal. Craig said he has always thought 100 percent down and no monthly payments was a rather good way to go. Any money that is

made from the purchase goes to the farmer and not the lender. Today under the prefix of Hay-Lo they have a mixed herd of Holsteins, Brown Swiss, and Jerseys, milking 45 cows that average 17,000lbs. of milk and have 35 calves and helpers. And in the future, Craig believes farmers must bargain more for what they get for their milk and not take what someone will give.

Congratulations Dairy of Distinction Award Winners



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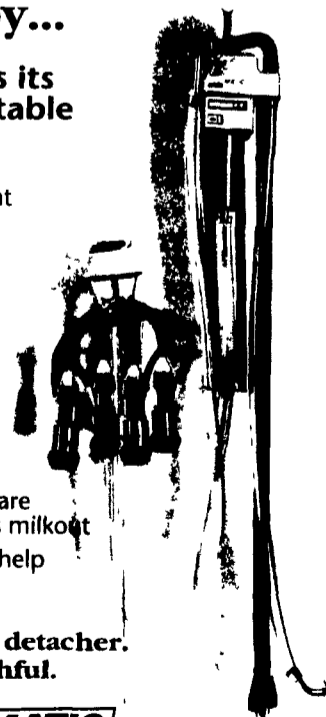
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