

# PURINA PROFILE

## NORTH GLADE FEED and SUPPLY

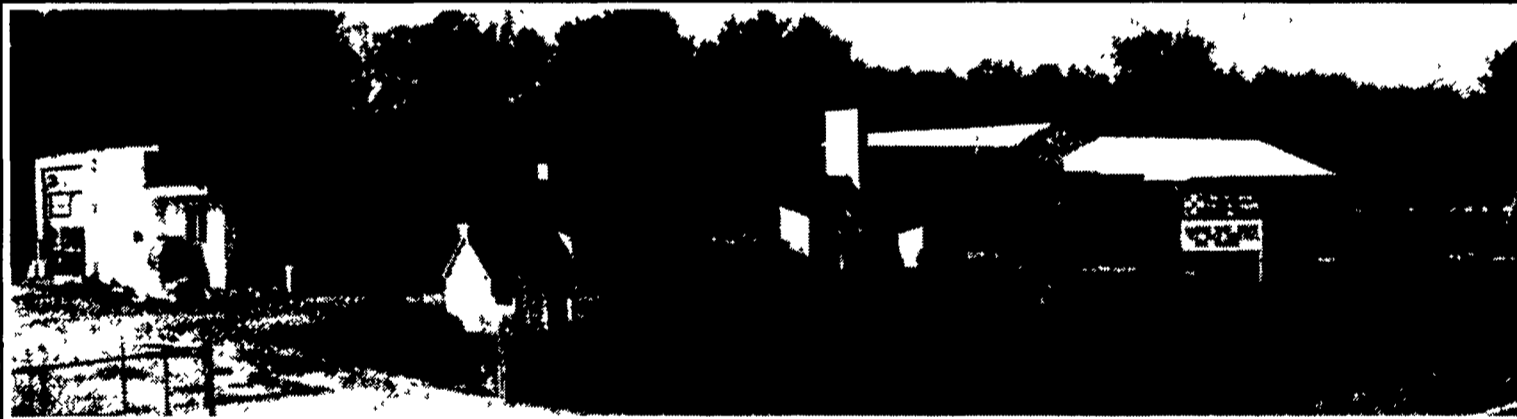
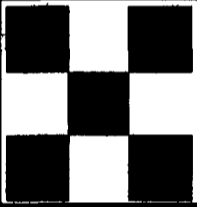
The attractive North Glade Feed and Supply Purina dealership is located along route 194, three miles south of Keymar, Md. Eight years ago, Robert Bowman turned over the family business, R.D. Bowman & Sons, Inc., Purina feed business in Westminster, to his family and moved here to grow another outlet to eventually become part of the family feed business.

Today, North Glade Feed has a growing bulk dairy feed business serving the area's dairy herds with Purina complete mixes and concentrates. Dairy herds in the area range in size from 75 to 500 cows. Purina feeds are distributed over a 20-mile radius from the store in northern Frederick County. In addition, a growing horse feed business is extending beyond this primary area.

Bowman, who has been in the feed business for more than 50 years, has two main objectives in business. He wants to recognize the needs of his customers and wants to supply them with a quality, competitively priced product. For North Glade this translates into good delivery service and Purina mixes formulated to fit individual dairy herd needs.

Because Purina has nutritionists and veterinarians on staff, local farmers have access to help for any feed or herd health problem that may arise. Purina's research team helps farmers get the best production out of their animals and promises opportunity in the dairy business in the future.

"We are comfortable with farmers and we do our best to take care of our customers' needs with quality feed at a competitive price," Bowman said. "I enjoy the business because we are dealing with such good, sound people. They want the service which we give, but they are also very nice people."



The attractive North Glade Feed and Supply dealership is located in Keymar, Md. In the photo are, from left, Robert Bowman, owner; Darrel Zepp, warehouse; and Donald Zepp, manager

<p><b>BEDFORD FARM BUREAU</b> Bedford, PA 17009 717-264-8148</p>	<p><b>ANTHONY'S FEED MILL</b> P.O. Box 818 Sarsusstown, PA 16550 610-498-6211</p>	<p><b>FARMER'S UNION CO-OP</b> 30 East Waters Avenue Greencastle, PA 17225 717-597-3191</p>	<p><b>CHERRY HOLLOW</b> 230 W. Main St. Knoxville, PA 16925 814-828-4178</p>	<p><b>GETTYSBURG FARM BUREAU</b> 1715 Gettysburg, PA 17325 810-772-2200</p>
<p><b>FRANKLIN FEED &amp; SUPPLY</b> 13773 Philadelphia Ave. Chambersburg, PA 717-264-8148</p>	<p><b>DETRICH ELEVATOR, INC.</b> 5458 Cedar St Williamson, PA 17270 717-369-3724</p>	<p><b>HIGH BROS. MILL</b> 441 Centerville Road Gordonville, PA 17828 717-354-0301</p>	<p><b>H.C. SUMMERS, INC.</b> 4002 Jefferson Pike Jefferson, MD 301-473-8300</p>	<p><b>FARM CHOICE, INC.</b> 297 Chesapeake Avenue Harrisonburg, VA 22801 800-368-3333</p>
<p><b>STEVENS FEED MILL</b> Stevens, PA 717-336-2150</p>	<p><b>BROOKLAND MILLS, INC.</b> McVeytown, PA 17051 717-899-6772</p>	<p><b>WELLCO FEED</b> RR 2, Box 1-A Wyatsung, PA 18853 1-800-326-9851 717-749-3442</p>		
<p><b>PRITTS FEED MILL</b> RD #1 - Box 88 Berlin, PA 16530 814-267-4124</p>	<p><b>WOODSTOWN ICE &amp; COAL CO., INC.</b> 50 East Grant Street Woodstown, NJ 08098 609-769-0069</p>			
<p><b>RITTER FEEDS</b> P.O. Box 308 - LR 3008 Paxtonville, PA 17861 717-837-8906</p>				
<p><b>KREIDER'S MILL, INC.</b> P.O. Box 148 Loysville, PA 17047 1-800-789-MILL(6455) 717-789-3535</p>				