



## Six Master Farmers Thrive With Diversity



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HARRISBURG (Dauphin Co.) — To those who attend Farm Show, the diversity of the state's ag production base can be awe-inspiring.

But for those who missed the show, you can still appreciate the diversity of the region's agriculture enterprises in this profile of the Six 1997 Master Farmers, co-sponsored by Pennsylvania Farmer Magazine and the cooperative extension systems of Pennsylvania, Delaware, Maryland, New Jersey, and West Virginia.

The following farm families

will be honored as 1997 Master Farmers at a banquet March 10 at the Marriott Hotel in Harrisburg:

• David and Sharon Bishop, Doylestown. The Bishops operate the 519-acre Ensenada Farm, Doylestown, which includes Bishop's father, George. They farm with son Joshua, 13, and daughter Nicole, 10.

The farm has been in the family since the turn of the century. David and Sharon purchased the home farm in late 1987 and the partnership dissolved in 1990. Ensenada includes 63 owned and 456 rented

acres, plus a 115-cow milking string and about 100 replacements.

The southeastern Pennsylvania Holstein operation has made increased milk production per person and other labor efficiencies as priorities. They have help from two full-time and one part-time employee. They achieve a 23,500-pound rolling herd average in an 80-stall stanchion barn. They won numerous milk production awards through the years.

Three years ago, the Bishops joined the Lehigh Valley Crop

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## Cattle Exports To Japan Look 'Rosy'

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— "Rosy" is how one Japanese buyer describes the ongoing relationship with beef producers in America.

And as the tariff charges steadily drop every year for imports, Japan plans to make more purchases of what they consider high quality beef — made in America.

That's the message provided to

more than 200 cattle feeders and agri-industry representatives by Shin Yamakawa, general manager of the Colonial Beef/Marudai Food Company, Philadelphia, Tuesday morning at the Penn State-sponsored Cattle Feeder's Day at the Farm and Home Center.

Yamakawa said that Japanese consumers are eating more suki-aki dishes, which consists of thinly sliced beef, vegetables, soy sauce, sake, and sugar. They're also

cooking more meals based on shinku items, which make use of a heavily marbled type meat in a variety of dishes. A popular menu item in the summertime in Japan is Korean barbecue, using a thinner sauce than Americans use but which is sprinkled with pepper and salt.

The Japanese do not have any beef oven-type cuisine, such as roasts.

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## Tioga County Dairy Day Topics Focus On Dry Cow, Heifer Management

CAROLYN MOYER  
Tioga Co. Correspondent  
WHITNEYVILLE (Tioga Co.)

— "Develop a plan of attack for your farm for the future," said Robert Turner, east region coordinator of the Dairy MAP program as he addressed both farmers and industry exhibitors gathered for Tioga County Dairy Day held here recently.

"Today most producers would rather go it alone," Turner said. "They've got to be stubborn. They've lasted in this industry through trying times, and I'm not going to tell you that it's going to get better, but what I will tell you is

that (the industry) will keep changing."

With the never-ending changes in technology, Turner said that it gets more and more difficult to stay current. That's why he emphasizes taking a team approach to managing your business.

"Any good business will bring people in and other consultants to help decide what to do with the business," said Turner. "You can pull on the knowledge of several people."

The first step is gathering a core group of consultants including, but not limited to, nutritionists, feed

dealers, lenders, tax advisers, marketing specialists, equipment suppliers, and AI representatives.

"Pick a team that will have your dairy's best interest at heart," said Turner.

The next step is to develop a

strategic marketing plan for your business and build a mission statement, or why the farm business exists based on the values of the owner.

Turner also emphasized the importance of setting goals that are

"SMART," or Specific, Measurable, Attainable, Rewarding and Timed.

"There are capable, intelligent, trained individuals in industry and finance to help you with your business," Turner stressed.

The teamwork issue worked like a thread to tie the day's other speakers together, emphasizing

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## Young Farmer Convention Announces Award Recipients

GETTYSBURG (Adams Co.) — Recently the Pennsylvania Young Farmers Association (PYFA) met here at the Eisenhower Inn at its annual convention.

Following are the various awards presented to members.

**Outstanding Young Adult Farmer Contests**

On Wednesday, Feb. 5, the PYFA presented the awards to this past year's winners of the Outstanding Young Adult Farmer Contests.

The contest or recognition started last year with the contest applications being completed and sent to the state awards committee. They were judged and winners of each region selected.

Out of these regional winners a state winner was chosen. The regional winners are invited to the

winter convention where the state winners are announced.

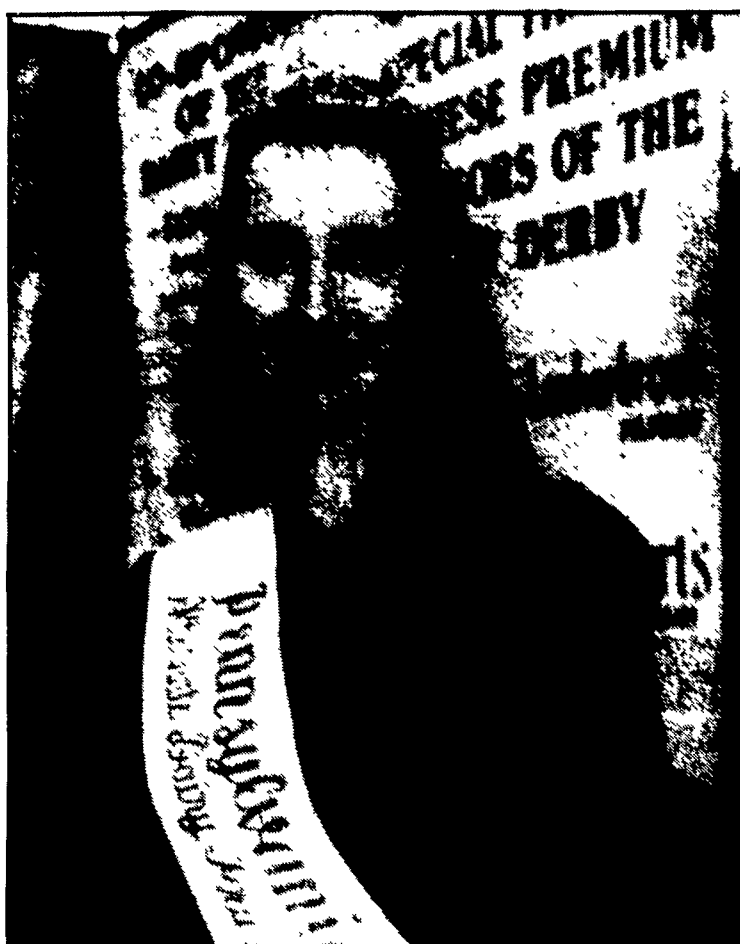
**Outstanding Young Adult Farmer Under 30 Region IV**

Daniel and Laurel Wilkinson are from Gettysburg and are members of Gettysburg Young Farmers, whose advisor is Tom Oyler Jr. The Wilkinsons have three children — Andy, Dusty, and Kendall.

Dan is one-third partner in Getty Acres Farm operation, with his father and brother being the rest of the partnership. Dan is also one-half partner in DEW Farms, with his brother being the other half.

Getty Acres farms 2,739 acres and DEW Farms rents 270 acres. Main crops are corn, wheat, barley, alfalfa, timothy, and silage

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Although Merideth Welderspahn is a Pennsylvania Alternate Princess, her life revolves much more around Yahweh Dairy Farm than around royalty duties. To read about the Welderspahn family and their Crawford County farm, turn to page B4 for the feature story by Lou Ann Good.

## Maryland Holstein Announces Convention

CENTREVILLE, Md. — The Maryland State Holstein Association has announced that its annual convention is to be held March 14 and 15 at the Kent Island American Legion in Steventown.

The hosts of the convention are the Queen Anne County and Kent County Holstein clubs, representing, "The Eastern Shore, where the sun rises first in Maryland."

The deadline to order convention tickets — to attend the association business, ladies program and youth program luncheons and the main convention banquet — is March 1.

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**Note Change In Classified Section**  
This week you will find our farm equipment classified ads moved from Section D to Section C. Other classifieds went to Section D.