

National Grain Market

ST. JOSEPH, MO
JANUARY 22, 1997

Grain and soybean markets looking for flashing directional signal. Bids mostly sideways, higher one day and lower the next. Wheat 3 cents higher to 3 cents lower. Corn steady 1 cent lower. Sorghum 1 cent lower. Soybeans 6 to 8 cents lower. Wheat trying to establish a Winter rally and some places higher for the second day. World competition and lack of U.S. orders flashing a red signal. U.S. Winter wheat kill may not be known until Spring. Corn is getting back on track with export orders, large numbers last week and tally is beginning to add up this week on small consignments. Out of country shipments are running well behind a year ago. Soybeans are the front runner from a standpoint of foreign orders and bids. Bean prices above a year ago while corn money is over 25 percent below a year ago. However, much of last year's corn tonnage came from the low dollar 1995 crop. U.S. Export Sales: Purchaser Commodity Tonnage Del date Taiwan Corn 54,000 March South Korea Corn 52,500 Mar-Apr South Korea Corn 50,000 Mar-Apr Totals: Corn 156,500 tonnes. Date Change Year ago Truck Bids: 01/21/97 01/20/97 01/23/96 Wheat: Kansas City (HRW, ORD) 4.60-4.61 up 3 5.43-5.44 Minneapolis (DNS, 14%) 4.36 1/2 up 3 1/2 5.34 1/4 Portland (SW) 4.15-4.18 up 3-1 5.42-5.43 St. Louis (SRW) 3.69-3.73 dn 3 4.77-4.90 Corn, US 2 Yellow: Kansas City 2.69-2.770 unch 3.65-3.67 Minneapolis 2.51 1/2 dn 1/2 3.14 3/4 Southern Iowa 2.62-2.65 dn 1-unch 3.59-3.64 Omaha 2.57-2.59 unch 3.38-3.42 Soybeans, US 1 Yellow: Kansas City 7.36-7.37 dn 6 7.29-7.30 Minneapolis 7.07 1/2 dn 6 1/4 6.91 1/4 Southern Iowa 7.29-7.32 dn 6 7.30-7.38 Cent IL Processors 7.41 1/2-7.52 1/2 dn 8 1/4-6 1/4 7.33 1/4-7.39 1/4 Futures: Kansas City (Mar) Wheat 4.15 3/4 up 3 5.07 1/2 Minneapolis (Mar) Wheat 3.89 1/2 dn 3 1/2 4.87 1/4 Chicago (Mar) Wheat 3.79 1/4 dn 3 4.91 3/4 Chicago (Mar) Corn 2.70 1/2 dn 1/2 3.58 3/4 Chicago (Mar) Soybeans 7.40 1/2 unch 6 1/4 7.35 1/4 Export Bids: Barge or rail, Port of New Orleans or North Texas Gulf. US 1 HRW Wheat, Ord. Protein: 4.81 3/4 up 3 5.67 1/2-5.70 1/2 US 2 SRW Wheat: 4.16 1/4-4.19 1/4 up 2 5.37 3/4 US 2 Yellow Corn: 3.02 1/2-3.03 1/2 dn 1 1/2-2 1/2 3.98 3/4 US 2 Yellow Sorghum: Rail 4.83 dn 1 6.96-6.98 Barge 5.08 up 3-dn 1 7.14-7.16 US 1 Yellow Soybeans: 7.78 1/2-7.79 1/2 dn 5 1/4-6 1/4 7.77 1/4-7.00, Utility 65/85 lbs. 10.00-21.00. FARM CALVES: No. 1 Holstein bulls 95/115 lbs. 72.50-85.00, No. 2 85/135 lbs. 30.00-65.00; couple No. 1 Holstein heifers

105 lbs. 107.50 & 130.00, few No. 2 85/130 lbs. 60.00-90.00. Few beef cross bulls and heifers 75/95 lbs. 21.00-39.00. HOGS 21...BARROWS AND GILTS: US 1-3 170/200 lbs. 44.50-48.00, one 52.00. SOWS: one US 1-3 540 lbs. 52.50. FEEDER PIGS 0...NO MARKET TEST! SHEEP 1...SLAUGHTER SHEEP: one 49.00. GOATS 1...One Medium 60.00. --- per head.

Dewart Hay

Dewart, PA.
Monday, January 20, 1997
Report Supplied by Auction
HAY: 61.00-137.50.
STRAW: 66.00-85.00.
WOOD: 24.00-65.00 LOAD.
CORN: 71.00-74.00.

Belleville Hay

Wednesday, January 22
Belleville, PA
Report Supplied by Auction
ALFALFA HAY: 20 LOTS, 97.50-137.50.
MIXED HAY: 30 LOTS, 70.00-130.00.
STRAW: 6 LOTS, 70.00-97.50.
WOOD: 8 LOTS, 32.50-40.00.
OATS: 1 LOT, 2.40 BU.
CORN: 6 LOTS, 70.00-85.00.

Pa. Grain

January 13, 1997
Report supplied by PDA
COMPARED WITH LAST MONDAY'S MARKET FOR SOUTHEASTERN, CENTRAL, AND SOUTH CENTRAL PA: CORN & WHEAT STEADY TO .20 HIGHER, BARLEY & OATS MOSTLY STEADY, SOYBEANS STEADY TO .30 HIGHER, EAR CORN STEADY TO 5.00 HIGHER. PRICES PAID DELIVERED TO DELIVERS DOCK: ALL PRICES PER BUSHEL, EXCEPT EAR CORN PER TON. SOUTHEASTERN PENNSYLVANIA CORN NO. 2-Y RANGE 3.02-3.28 FEW REPORTED 2.85, AVERAGE 3.09, CONTRACT FOR HARVEST 2.66-2.81; WHEAT NO. 2 RANGE 4.27-4.63, FEW REPORTED 4.75, AVERAGE 4.52, CONTRACT FOR HARVEST 3.27-3.72; BARLEY NO. 3 RANGE 3.10-3.50, AVERAGE 3.23, CONTRACT FOR HARVEST 2.05-2.10; OATS NO. 2 RANGE 2.20-2.40, AVERAGE 2.33; SOYBEANS RANGE 7.20-7.50 FEW REPORTED 7.07, AVERAGE 7.31, CONTRACT FOR HARVEST 6.58-6.68; FEW REPORTED GRAIN SORGHUM #2 RANGE 2.91, AVERAGE 2.91, CONTRACT FOR HARVEST 2.66; AVERAGE MOISTURE EAR CORN RANGE 76.00-85.00, AVER-

AGE 81.58.

SOUTH CENTRAL PENNSYLVANIA

CORN NO. 2-Y RANGE 2.75-3.10, AVERAGE 2.87; WHEAT NO. 2 4.00-4.25 FEW REPORTED 4.50, AVERAGE 4.18; BARLEY NO. 3 RANGE 3.10-3.40, AVERAGE 3.24; OATS NO. 2 RANGE 2.00-2.50 FEW REPORTED 2.80, AVERAGE 2.30; SOYBEANS NO. 1 RANGE 7.01-7.40, AVERAGE 7.19; AVERAGE MOISTURE EAR CORN RANGE 72.00-85.00, AVERAGE 80.29.

CENTRAL PENNSYLVANIA CORN NO. 2-Y RANGE 2.85-3.20, AVERAGE 3.03; WHEAT NO. 2 RANGE FEW REPORTED 4.00-4.60, AVERAGE 4.20; BARLEY NO. 3 RANGE 3.10-3.40 FEW REPORTED 3.80, AVERAGE 3.33; OATS NO. 2 RANGE 2.00-2.35, AVERAGE 2.23; SOYBEANS RANGE 6.80-7.20 FEW REPORTED 7.50, AVERAGE 7.12; AVERAGE MOISTURE EAR CORN RANGE FEW REPORTED 62.00-90.00, AVERAGE 75.83.

WESTERN PENNSYLVANIA CORN NO. 2-Y RANGE 2.60-3.10 FEW REPORTED 3.30, AVERAGE 3.01; WHEAT NO. 2 RANGE 4.00-4.30, AVERAGE 4.20; BARLEY NO. 3 RANGE 3.00-3.21, AVERAGE 3.11; OATS NO. 2 RANGE 2.00-2.50, AVERAGE 2.25; SOYBEANS RANGE 7.15-7.18, AVERAGE 7.17.

MONTH AGO CORN NO. 2-Y 2.91; WHEAT NO. 2 4.54; BARLEY NO. 3 3.24; OATS NO. 2 2.28; SOYBEANS NO. 1 6.70; AVERAGE MOISTURE EAR CORN 74.46.

YEAR AGO CORN NO. 2-Y 3.84; WHEAT NO. 2 4.79; BARLEY NO. 3 2.87; OATS NO. 2 2.11; SOYBEANS NO. 1 7.22; AVERAGE MOISTURE EAR CORN 104.08.

Regional Hay

January 21, 1997
Eastern Pa.
HAY & STRAW MARKET FOR

EASTERN PA - (ALL HAY NO. 2 AND BETTER. PRICES PAID BY DEALERS AT THE FARM & PER TON.) HAY AND STRAW STEADY.

ALFALFA 100.00-150.00; MIXED HAY 90.00-140.00 FEW REPORTED 150.00; TIMOTHY 90.00-140.00 FEW REPORTED 150.00; STRAW 70.00-100.00; MULCH 30.00-40.00.

SUMMARY OF LANCASTER CO. HAY AUCTIONS FOR WEEK ENDING 01/17/97. PRICES PER TON: LOADS: 313 HAY, 89 STRAW & 16 BAR CORN. ALFALFA 110.00-187.00; MIXED HAY 105.00-180.00; TIMOTHY 110.00-164.00; STRAW 84.00-135.00; EAR CORN 79.00-100.00.

SUMMARY OF CENTRAL PA HAY AUCTIONS FOR WEEK ENDING 01/17/97. PRICES PER TON: LOADS: 257 HAY, 49 STRAW & 27 BAR CORN. ALFALFA 90.00-160.00; MIXED HAY 82.50-145.00; TIMOTHY 80.00-130.00; STRAW 65.00-105.00; EAR CORN 72.50-100.00.

Delmarva Broiler

JANUARY 22, 1997

CORRECTION Movement of ready-to-cook whole birds was only fair. Offerings were fully adequate and slow to clear. Live supplies were moderate; weights were desirable to heavy. Processing schedules were normal to moderately heavy. Less than trucklot asking prices were unchanged at 56 to 70 cents. Trade sentiment was at best steady to mostly weak. In the parts complex, leg quarters were generally steady, wings steady but cautious, and breast items were unsettled to weak.

ESTIMATED SLAUGHTER OF BROILER/FRYERS IN DELMARVA (000) ESTIMATED ACTUAL AVG. WEIGHT ACTUAL AVG. WEIGHT 01/22 01/20 01/20 01/15 01/13 2,376 951 5.03 2,386 4.88 *BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED U.S. GRADE A RANGE * 53-80 WEIGHTED AVERAGE * 58.72 NO. OF BOXES * 8,373 * 8 of 9 plants reporting.

Diffenbach Auction Center

New Holland, Pa.
Monday, Jan. 20, 1997
Report Supplied by Auction
TOTAL LOADS: 174.
ALFALFA: 100.00-317.00.
CANARYGRASS: 112.00.
CLOVER: 117.00.
CORN PODDER: 65.00.
MIXED HAY: 97.00-187.00.
TIMOTHY: 125.00-180.00.
ORCHARDGRASS: 100.00-150.00.
STRAW: 85.00-155.00.
EAR CORN: 86.00-90.00.
FIREWOOD: 45.00-82.00 LOAD.

St. Louis Cattle, Hogs

SPRINGFIELD, IL
JANUARY 10, 1997

Cattle: 250 head, last week 250, and last year 700 head. Compared to last week, slaughter steers and heifers weak to mostly 1.00 lower. Slaughter cows 1.00-2.00 higher. No recent price comparison for slaughter bulls. Supply mainly Select and Choice steers and heifers. Moderate supply of Holstein steers. Around 20% cows.

SLAUGHTER STEERS: Choice 2-4 1050-1250 lbs. 63.00-65.00; Select and Choice 2-3 1000-1200 lbs. 59.00-63.00; Select 2-3 975-1200 lbs. 54.00-59.00.

Holstein Steers: Select and Choice 2-3 1250-1400 lbs. 58.00-62.00, few Choice up to 64.00; Select 2-3 1175-1350 lbs. 50.00-58.00.

SLAUGHTER HEIFERS: Choice 2-4 925-1250 lbs. 62.00-64.00, part load 64.50; Select and Choice 2-3 875-1150 lbs. 58.00-62.00; Select 2-3 875-1100 lbs. 53.00-58.00.

SLAUGHTER COWS: Cutter, Boning and Breaking Utility 1-4 29.00-32.00; High Yielding 32.00-33.00, few up to 34.00; Canner and Low Cutter 1-2 25.00-29.00; Shelly Canner 1-2 20.00-25.00; Low Yielding 17.00-20.00.

BULLS: Yield Grade 1-2 1275-1800 lbs. 30.00-35.00, Individual Yield Grade 1 at 36.00.

NEW HOLLAND SALES STABLES INC. THE ACTION AUCTION

Livestock Is Our Only Business

MONDAY

SLAUGHTER HOGS
EARLY BIRD HOG SALE
7:30 A.M.

Sell Your Hogs At New Holland Sales Stables Inc See them weighed, sold and pickup your check

10:00 A.M.
HORSES
MULES

10:00 A.M.
SHEEP, GOATS & CALVES

1:30 P.M.
BEEF SALE

THURSDAY

Beef Auction 10:00 A.M.

BULLS, STEERS,
BEEF COWS

1:00 P.M.
STOCKERS & FEEDERS

10:30 A.M.
GOATS, SHEEP
CALVES

WEDNESDAY

HEIFER SALE 11:00 A.M.
COW SALE 12:00 NOON

HEIFERS
BULLS



DAIRY
COWS

We have the usual run of 50 to 100 Heifers all ages Loads of fresh cows and springers from our regular shippers Also some local fresh cows and springers

1:30 P.M.
FEEDER PIG SALE



Pigs are accepted after 6:30 A.M. State graded from 8 to 12 Dairy Barn and Feeder Pig Barn are cleaned and disinfected weekly for your protection

NEW HOLLAND SALES STABLES, INC.
12 Miles East of Lancaster Off Route 23, New Holland, Penna.

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Field Representatives
Luke Eberly - 215-267-8608 738-1666
Homer Eberly - 215-267-3047
Ron Ranck - 717-656-9849

Sale Barn Officer Manager
Roger Floyd - 717-354-4341
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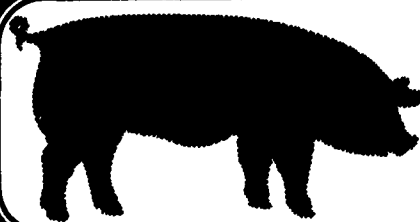


THOMASVILLE
Wednesday
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- *No Consignment Too Small Or Too Large
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- *BOARS
- *SOWS
- *CULL PIGS

NOW RECEIVING

MONDAY 6:30-11:00A.M.
FRIDAY 6:30-10:00A.M.



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