

# PURINA PROFILE

## MARTIN'S FEED AND FERTILIZER

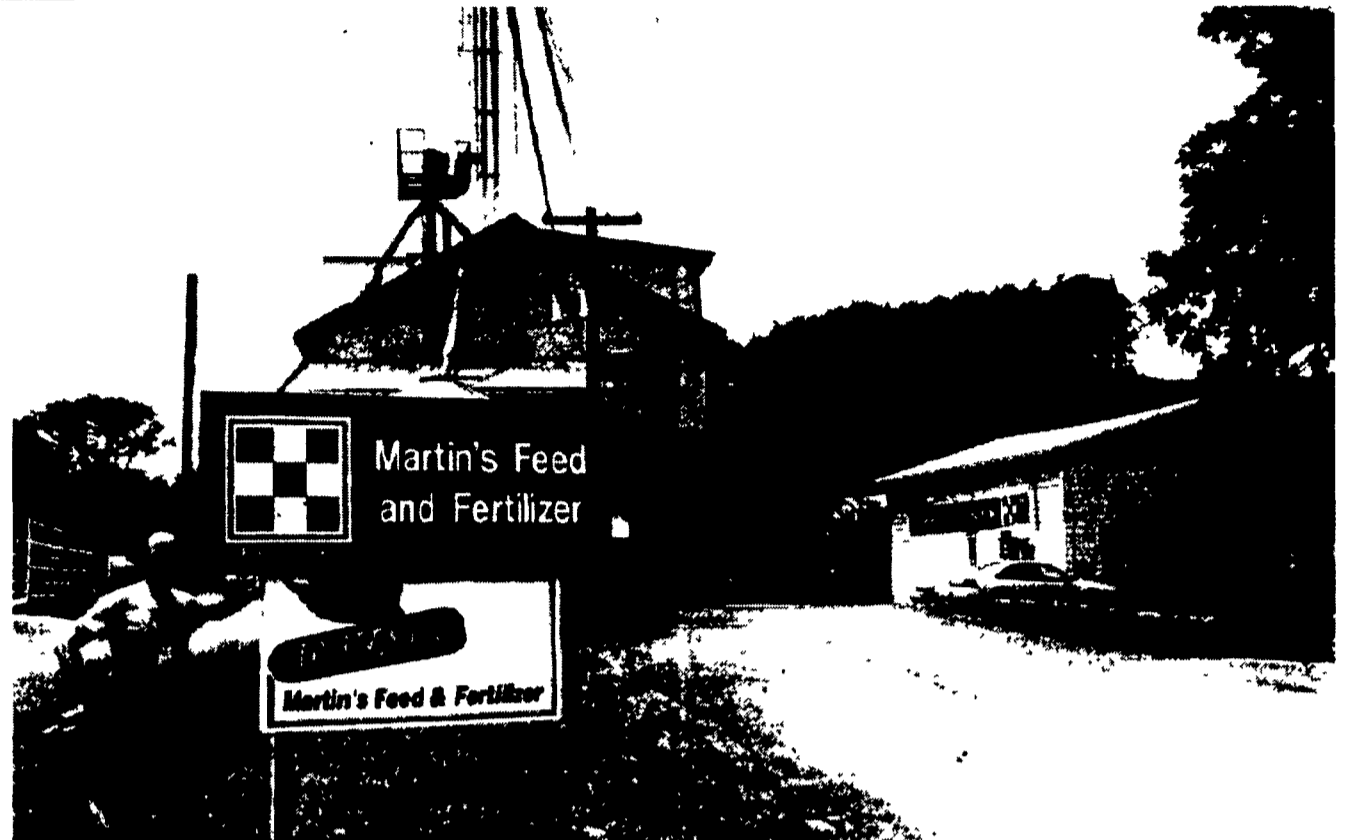
Ed and Bob Martin's father purchased the old water-powered mill along Penn's Creek near Coburn in Centre County in 1960. In 1970 the family Purina dealership under the name of Martin's Feed and Fertilizer, Inc. was moved to the present location in the small town where farmers from all over the area have hauled their grains for many years.

Over the last 20 years, many new dairy farms have been added to their 30-mile radius service area because Lancaster County Amish families moved here and built new dairy barns and divided the larger farms into small units.

Today, the Martins are impressed with the quality of Purina feeds and the back up research that helps guarantee this quality. "We are very strict on quality," Ed said. "And Purina has helped us make sure we are giving this quality to our customers. It doesn't always pay to buy the cheapest feed. You can cut on the quality of ingredients you put in the feed but you lose in animal health and production."

Martin's Feed also tries to keep formulas simple so they are more constant. "Cows don't like change, and the fewer times you need to change their feed the better they will produce," he said.

Along with the capability to deliver feeds in both bulk and bags, the people at Martin's Feed are knowledgeable in many different aspects of agriculture. Forage testing and soil sampling provide the background information that forms the basis of many of the recommendations they are called on to make. If you have need for expert nutritional or crop management advice and want to deal with knowledgeable people who know the local area and are very strict on quality control, the Martins



Bob Martin stands by the Purina dealer sign that shows the entrance to Martins' Feed and Fertilizer at Coburn in Centre County.



Farrell Brown is one of the drivers who delivers Purina Chows to local farmers

**USDA/ARS**  
Parsippany, NJ 07054  
717-442-4100  
1-800-835-9500  
Unionville, PA 17225  
610-247-2327

**KREIDER'S MILL, INC.**  
P.O. Box 148  
Loydsville, PA 17047  
1-800-789-MILL(6455)  
717-789-3535

**BEDFORD FARM BUREAU**  
Bedford, PA 814-623-6194  
Everett, PA 814-682-2313  
New Enterprise, PA 814-766-3328  
Warriors Mark, PA 814-632-6834

**FRANKLIN FEED & SUPPLY**  
1977 Philadelphia Ave.  
Chambersburg, PA  
717-264-6148

**GERMANVILLE FEED & FARM SUPPLY, INC.**  
17130 Bake Oven Rd.  
Germanville, PA 18053  
610-767-9650

**WOODSTOWN CALFEED, INC.**  
Woodstown, NJ 08098  
609-799-0000

**K & K FEED, INC.**  
23 N. Park Street  
Richland, PA 17087  
717-868-2324

**ANTHONY'S FEED MILL**  
P.O. Box 212  
Strausstown, PA 19559  
610-489-6211

**FARMER'S UNION CO-OP**  
30 East Walters Avenue  
Greencastle, PA 17225  
717-697-3191

**DETRICH ELEVATOR, INC.**  
5458 Cedar St.  
Williamson, PA 17270  
717-369-3724

**BROOKLAND MILLS, INC.**  
McVeytown, PA 17051  
717-899-6772

**NORTH GLADES FEED & SUPPLY**  
P.O. Box 50  
Kaysville, MD 21757  
301-898-3414

**FARM CREST FEEDS**  
Litz, PA  
717-898-0331  
800-432-3040

**UMBERGER'S MILL**  
R.D. #4 - Box #545  
Lebanon, PA 17042  
717-857-8161

**CHECK-BOARD**  
239 W. Main St.  
Knoxville, PA 16928  
814-326-4178

**HIGH-BROS. MILL**  
441 Centerville Road  
Gordonville, PA 17529  
717-354-0301

**H.C. SUMMERS, INC.**  
4002 Jefferson Pike  
Jefferson, MD  
301-473-8300

**J.B. FEEDS**  
P.O. Box 100  
Barnesburg, PA 17005  
717-368-2800

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Barnesburg, PA 17005  
717-368-2800

**WILLIAM GOWER & SON**  
Rt. 1, Box 80  
Williamsport, MD 21796  
301-582-2818

**MARTIN'S FEED & FERTILIZER, INC.**  
Coburn, PA 16832  
814-349-8787

**STEVENS FEED MILL**  
Stevens, PA  
717-336-2150

**FARM CHOICE, INC.**  
297 Chesapeake Avenue  
Harrisonburg, VA 22801  
540-434-4601