

Va. Feeder Sales Richmond, VA Wed Jan 08, 1997

USDA-VA Dept of Ag Market News Northern Virginia Livestock Auction Marshall, Virginia on 07-Jan-97 Prices based on in weights

Feeder Cattle 171 head

Steers 58 head Medium and Large 1 400-500 57.00 - 58.75 500-600 56.50 -58.50 600-700 58.75 - 60.00 800-900 57.25

Heifers 77 head Medium and Large 1 Small 1 Medium and Large 2 300-400 48.00 39.00 - 400-500 44.50 40.00 42.00 -43.00 500-600 45.00 - 50.00 - - 700-800 -41.00 -

Bulls 36 head Medium and Large 1 Small 1 Medium and Large 2 400-500 -45.75 - 500-600 53.00 - - 600-700 53.50 - -700-900 41.50 - 40.00

Slaughter Cattle 133 head

Slaughter Cows 114 head Breaking Utility and Commercial 2-4 28.00 - 32.75 High dressing 33.00 - 37.75 Cutter and boning Utility 1-3 25.00 - 32.25 Canner and low Cutter 1-2 20.00 - 27.00

Slaughter Bulls 19 head YG 1-2 900-1300 lbs 31.75 - 42.50 YG 1-2 1300-1600 lbs 27.75 - 37.25 YG 1-2 1600 lbs and over 33.00 - 40.25

Baby calves returned to farms 48 head

newborn to 4 weeks 10.00-45.00 per head. Over 100 lbs 15.00-45.00 per cwt. jr

Richmond, VA Wed Jan 66, 1997

USDA-VA Dept of Ag Market News Southwest Virginia Livestock Auction Wytheville, Virginia on 07-Jan-97 Prices based on in weights Feeder Cattle 159 head

Steers 48 head Medium and Large 1 Small 1 Medium and Large 2 200-300 64.00 - 66.00 - - 300-400 63.00 - 68.00 52.00 - 57.00 56.00 - 64.00 400-500 64.00 - 71.00 54.00 - 58.00 57.00 - 66.00 500-600 56.00 - 64.00 54.00 55.00 - 61.00 600-700 51.00 - 58.00 - - 700-800 48.00 -56.00 - - 800-900 46.00 - 53.00 - -

Holstein 18 head Steer Medium and Large 2 300-500 34.00 - 39.00 700-900 31.00 - 40.00

Heifers 60 head Medium and Large 1 Small 1 Medium and Large 2 300-400 52.00 - 56.00 41.00 - 47.00 48.00 - 53.00 400-500 50.00 - 53.00 40.00 - 46.00 46.00 - 51.00 500-600 49.00 - 53.00 41.00 -45.00 46.00 - 50.00 600-700 42.00 - 49.00 - 800-900 35.00 - 42. 00 -

Bulls 33 head Medium and Large 1 Small 1 Medium and Large 2 200-300 63.00 - 68.00 - - 300-400 61.00 - 67.00 - -400-500 62.00 - 67.00 53.00 - 57.00 58.00

Calf-tel

100,000 STRONG

To celebrate this achievement. Lance Hampel, Hampel Corp President

is pleased to announce -- "The mold is paid for" SPECIAL PRICE

Did You Know?

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64.00 500-600 57.00 - 63.00 - 51.00 58.00 600-700 50.00 - 55.00 - - 700-900 45.00 - 53.00

Simphter Cattle 170 head Simulater Cows 155 head Breaking Util-ity and Commercial 2-4 28.00 - 32.00 Cutter and boning Utility 1-3 22.00 - 28.00 High dressing 29.00 - 34.00 Canner and low Cutter 1-2 17.00 - 22.00 Slaughter bulls 15 head YG 1-2 900-1300 lbs 32.00 - 36.00 High yielding 37.00 -40.00 YG 1-2 1300-1600 lbs 32.00 - 37.00 YG 1-2 1600 lbs and over 32.00 - 37.00 Baby calves returned to farms 35 head

newborn to 4 weeks 10.00-55.00 per head. ** The following are State Graded prices **

State Graded Feeder Cattle 208 head sold at Wytheville, Virginia on January 7, 1997.

Steers 66 head Medium and Large 1 Medium and Large 2 400-500 62.50 -66.50 65.50 - 66.00 500-600 59.00 - 63.50 59.00 - 63.00 600-700 54.50 - 58.00 58.00 700-800 - 57.00

Heifers 142 head Medium and Large 1 Medium and Large 2 400-500 49.00 - 55.75 46.50 - 51.50 500-600 54.00 - 54.50 49.00 - 52.00 600-700 47.50 - 50.50 46.00 47.25 gw 30e bbl

Va. Feeder Sales Richmond, VA Tue Jan 07, 1997

USDA-VA Dept of Ag Market News Southeast and Central Virginia Livestock Auction

Lynchburg, Virginia on 06-Jan-97 Prices based on in weights

60.00 - 66.00 47.00 - 52.00 56.00 - 66.00 500-600 57.00 - 62.50 45.00 55.00 - 61.50 600-700 54.00 - 58.25 41.00 - 47.00 50.50 - 58.00 700-800 54.50 - 55.50 - 49.00 -57.00 800-900 58.00 - 44.50

Holstein 14 head Steer Medium and Large 2 200-300 27,00 300-500 32.50 500-700 36.00 700-900 30.50 - 37.00

Heifers 309 head Medium and Large 1 Small 1 Medium and Large 2 300-400 35,00 - 42.50 46.00 - 51.00 400-500 47.00 52.50 38.00 - 46.00 46.00 - 52.00 500-600 45.00 - 52.50 37.00 - 44.00 46.00 51.00 600-700 48.00 - 54.50 41.00 -43.00 49.50 - 52.50 700-800 48.00 - 53.50 - 43.00 - 50.50 800-900 49.00 - - 35.00 -45.00

Bulls 213 head Medium and Large 1 Small 1 Medium and Large 2 300-400 60.00 - 66.00 40.00 - 46.00 60.00 - 65.00 400-500 55.50 - 65.00 40.00 - 45.00 50.00 63.00 500-600 56.50 - 65.00 44.00 -55.00 51.00 - 65.00 600-700 55.50 - 59.00 36.00 - 42.00 49.50 - 56.00 700-900 - -40.00 - 50.50

Slaughter Cattle 227 head

Slaughter Cows 210 head Breaking Utility and Commercial 2-4 24.75 - 32.75 Cutter and boning Utility 1-3 25.75 - 33.00 Canner and low Cutter 1-2 18.00 - 23.50 Slaughter Bulls 17 head YG 1-2 900-1300 lbs 27.00 - 34.00 YG 1-2 1300-1600 lbs 32.50 - 37.00 YG 1-2 1600 lbs and over 34.75 - 43.75

Baby calves returned to farms 3 head newborn to 4 weeks 6.00-15.00 per head.

* The following are State Graded prices

State Graded Feeder Cattle 254 head sold at Lynchburg, Virginia on January 6, 1997.

Steers 157 head Medium and Large 1 Medium and Large 2 300-400 65.50 -66.50 66.50 - 67.50 400-500 65.00 - 67,00 56.50 - 68.00 500-600 65.00 - 66.00 59.50 66.50 600-700 55.00 - 58.25 56.00 -60.50 700-800 58.50 - 59.50 - 800-900 57.00 - 58.50 -

Helfers 97 head Medium and Large 1 Medium and Large 2 300-400 - 50.00 400-500 49.50 - 57.50 51.00 - 56.75 500-600 49.50 - 53.75 52.00 - 55.75 600-700 54.50 - 55.50 55.00 - 55.50 wd

Richmond, VA Wed Jan 06, 1997

USDA-VA Dept of Ag Market News Special State Graded Slaughter Cattle

Sale Marshall, Virginia on January 7, 1997. 107 head sold.

Steers Choice 2-3 1150-1300 lbs 66.00 -69.85 Choice 2-3 1300-1458 lbs 66.50 -69.50 Select 2-3 1125 lbs 61.25

Holstein Steers Select 1-2 1314 lbs 46.00 Heifers Select 2-3 960 lbs 55.00 Select 2-3 1157 lbs 52.00 jr

New Holland Dairy

New Holland Sales Stables Wednesday, January 8, 1997 Report supplied by auction



- performance through better nutrition.
- > Lower cost to raise calves by 30%



Lancaster Farming, Friday, January 10, 1997-A9

University tests and tens of 1,000s of satisfied dairy producers have proven isolation calf housing, hutches, are absolutely the best way to raise healthy calves Progressive dairy producers do not sacrifice calf health for personal convenience.

SATISFIED CUSTOMERS OWN 1 TO 700 Volume Discounts Apply Leasing Available

For more information, the

location of your local dealer or to place an order please call Brian at: 1-800-558-8558

alf-tel

Calf-tel is the only thermoformed hutch. Thermoforming is a process that imparts strength to the polymer like forging does to steel. Rotocasting, a process used by all other plastic hutch manufacturers, creates a weaker, less durable product that is prone to cracking.

Calf-tel is the only hutch manufactured with completely opaque material to effectively eliminate the green house effect. This heat trapping effect overheats calves when temperatures climb above 80° F and also causes uncontrollable temperature swings daily when temperatures drop below freezing. Over 100,000 Calf-tels are helping raise healthier, growthier calves worldwide from Florida through the sunbelt to California.

Washington across the dairy belt to New England and in 20 foreign countries

Calf-tel is the only hutch made of high molecular weight polyethylene plastic with a high load UV blocking pigment. This quality material enables Hampel Corp. to warranty Calf-tel for ten years, the longest in the calf hutch industry.

Long after competitive hutches are discarded, used Calf-tels sell from \$125 to \$200 each-even after ten years of use. Such a high residual value decreases cost per hutch to as low as \$12 per year.

When operator comfort is a concern, creative dairy producers have provided covered service alleys or placed Calf-tels in two or three sided shelters during inclement times.

Watch this space for future calf rearing tips.

> Improved rate of gain.

> Complete coccidia control.



HEIFER FEEDS BY NUTRENA