

# Family Corner Demonstrations Staged In Northeast Building

Stage Area, Northeast Building, Upper Level

## MONDAY, JANUARY 13, 1997

- A Salute to Pennsylvania Chefs & Their Schools**  
 ALL DAY- Quilting, spinning & weaving, looming & fiber dying, branch carving, micro pong playing, toy & game gizmology  
 8 AM- Egg-ceptional early bird omelet special - Indiana University of Pennsylvania's Academy of Culinary Arts & PA Poultry Federation  
 9 AM- Chicken dishes & recipes - Harrisburg Area Community College's Culinary Arts & Food Service Department & PA Poultry Federation  
 10 AM- Mushroom feature - PA College of Technology/School of Hospitality  
 11 AM- The art of fruit & vegetable garnishes - Dauphin County Vo-Tech School/Culinary Arts Division  
 NOON- Cooking demons with apples, pork, mushrooms and chicken - Indiana University of Pennsylvania/Academy of Culinary Arts  
 1 PM- Country folk and bluegrass music - Jay Smar  
 2 PM- Mushroom feature - PA College of Technology/School of Hospitality  
 3 PM- Country folk and bluegrass music - Jay Smar  
 4 PM- Cooking with lamb, mushrooms & kiwi - PA College of Technology/School of Hospitality  
 5 PM- Emu/A taste for the 90s - PA College of Technology/School of Hospitality & PA Emu Farmers Association  
 6 PM- Mini shortcourse on beekeeping - Capitol Area Beekeepers Association  
 7 PM- Live birds of prey - Shaver's Creek Environmental Center

## TUESDAY, JANUARY 14, 1997

- A Salute to Fiber, Fabric, Fashion & Fun**  
 ALL DAY- Quilting, spinning & weaving, looming & fiber dying, flax processing, lace making, wheat weaving, branch carving, micro pong playing, toy & game gizmology  
 8 AM- Low fat cooking with PA products - PA College of Technology/School of Hospitality & American Mushroom Institute  
 9 AM- Spinning, weaving and looming - PA Mohair & Cashmere Association  
 10 AM- Harvesting & dying Angora rabbit fibers - Karen Shuck & Rose Harrison  
 11 AM- Artistic flower arrangements - Keiko Smith, Harrisburg Area Garden Club  
 NOON- Flax processing and lace making - Frank & Carolyn Lare  
 1 PM- Fashion show using colonial clothing - Kate & Bob Emerson  
 2 PM- The Plant Doctor - Noel Falk  
 3 PM- Wheat weaving, a century-old art - Bekka Rousek, Master Gardener/Cumberland County  
 4 PM- Outstanding 4-H demonstrations - Capital Region 4-H  
 5 PM- Emu Leather Fashions - PA Emu Farmer Association  
 6 PM- Corn husk art - Joycelyn Langley, Master Gardener/Cumberland County  
 7 PM- Live birds of prey - Shaver's Creek Environmental Center

## WEDNESDAY, JANUARY 15, 1997

- A Salute to Youth & Animal Science**  
 ALL DAY- Quilting, branch carving, toy & game gizmology, crit-

- terse made from nature, micro pong playing  
 8 AM- Live birds of prey - Shaver's Creek Environmental Center  
 9 AM- Floral designs and conditioning fresh foliage - PA College of Technology/School of Floral Design  
 10 AM- Philadelphia Airport Beagle brigade - Joanne Johnson, K-9 Officer  
 10:30 AM- Apple Core Band  
 11:30 AM- Ice Cream Churn-Off - PA Dairy Promotion Program & Dairy Council Mideast  
 1 PM- Decorating with materials from nature - Ginger Stroud, Master Gardener/Cumberland Co.  
 2 PM- Apple Core Band  
 3 PM- Outstanding FFA demonstrations  
 4 PM- Making critters from weeds, seeds & pods - Harry Collins, Master Gardener/Lancaster Co.  
 5 PM- Using emu by-products to keep you youthful - PA Emu Farmers Association  
 6 PM- Outstanding 4-H demonstrations - Capital Region 4-H  
 7 PM- Live birds of prey - Shaver's Creek Environmental Center

## THURSDAY, JANUARY 16, 1997

- ALL DAY- Branch carving and micro pong playing  
 8 AM- Live birds of prey - Shaver's Creek Environmental Center  
 9 AM- Outstanding 4-H demonstrations - Capital Region 4-H  
 10 AM- Interpretive floral designs - PA College of Technology/School of Floral Design  
 11 AM- Outstanding FFA demonstrations  
 NOON- Second annual micro pong finals - USA Micro Pong Table Tennis Association

## Direct Marketing Conference Set For Feb. 5-8

NEWARK, Del. — Opportunities for networking abound at the 15th Annual Delaware/Mid-Atlantic Direct Marketing Conference and Trade Show, Feb. 5-8, at the Sheraton Inn in Dover, Del.

Based on the theme "Connections," the event will help farm retail market operators stay on top of issues and opportunities in the business of marketing fresh, quality products, floral items, and other products.

"The event has been designed to give the participant an edge for the future," said Carl German, cooperative extension crops marketing specialist at the University of Delaware and an organizer of the conference. "Sessions will

cover many aspects of direct marketing, including maintaining produce quality, marketing organic produce, and establishing electronic connections with the local and international community."

Wednesday, Feb. 5, is devoted to a preconference workshop that will include ideas on products, technology, and marketing techniques.

The conference begins officially on Thursday, Feb. 6, with an international perspective from

Roy Dart of Wolverhampton, England. Exhibits and breakout sessions on electronic marketing, food and farm festivals, and maintaining community connections will round out the day.

Friday's breakout sessions will focus on meeting customer needs, including mail-order and restaurant customers, and connecting with organic markets. The day will conclude with presentations on direct market operations in North Carolina and Delaware and

a banquet. Saturday will feature tours of local agricultural businesses.

The conference and trade show are sponsored by cooperative extension of Delaware, Maryland, New Jersey, Pennsylvania and Virginia in cooperation with the Farm Foundation, Delaware Direct Marketing Association, Maryland Direct Farm Market Association, New Jersey Farmers' Direct Marketing Association, Pennsylvania Farm Markets Asso-

ciation, and the departments of agriculture in Delaware, Maryland, New Jersey, Pennsylvania, and Virginia.

Early registration is advised because space is limited. For a complete brochure or more information on the conference and preconference workshop, contact Carl German at (302) 831-1317, via e-mail at [clgerman@brahms.udel.edu](mailto:clgerman@brahms.udel.edu), or at 230 Townsend Hall, University of Delaware, Newark, DE 19717-1303.

# got milk?

## HERNIA?

No hernia is unrepairable, even after several previous failed attempts. We specialize in outpatient hernia repairs, and most patients are able to return to full work with-in several days.

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 MOST INSURANCE ACCEPTED

## NEED YOUR FARM BUILDINGS PAINTED?

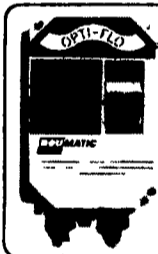
Let us give you a price!  
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# BOUMATIC

## EQUIPMENT & SYSTEMS TO IMPROVE YOUR BOTTOM LINE

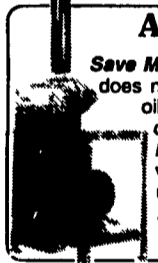


First In Product Innovation



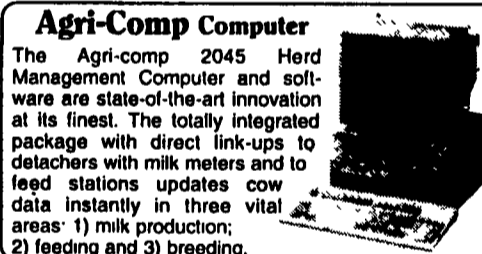
### Opti-Flo (Milk transfer System)

This control allows the milk pump to deliver a steady, gentle flow of milk to the plate cooler to achieve more efficient cooling. Since milk goes through the plate cooler at a slower pace, the water has a better chance to take the heat out of the milk, and increase the quality of the milk.



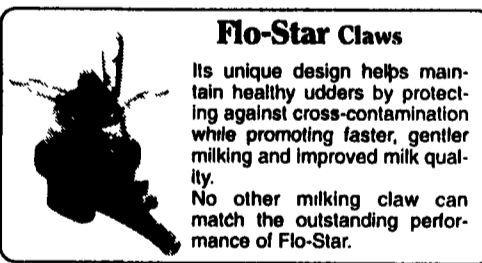
### Air-Star Vacuum Pump

**Save Money** - The Air-Star vacuum pump does not consume oil like a conventional oil vane vacuum pump, saving the cost of pump oil.  
**High Performance** - The Air-Star vacuum pump creates stable vacuum with low power consumption. Air-Star vacuum pumps are available in sizes from 5 HP to 25 HP



### Agri-Comp Computer

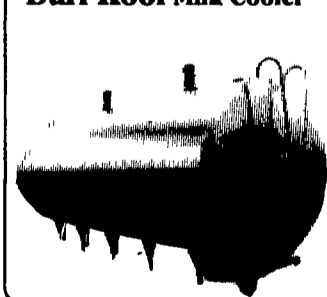
The Agri-comp 2045 Herd Management Computer and software are state-of-the-art innovation at its finest. The totally integrated package with direct link-ups to detectors with milk meters and to feed stations updates cow data instantly in three vital areas: 1) milk production; 2) feeding and 3) breeding.



### Flo-Star Claws

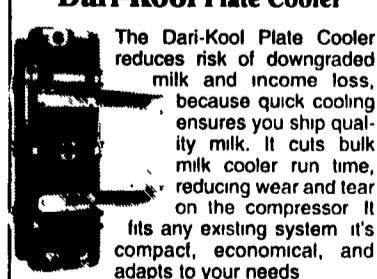
Its unique design helps maintain healthy udders by protecting against cross-contamination while promoting faster, gentler milking and improved milk quality. No other milking claw can match the outstanding performance of Flo-Star.

### Dari-Kool Milk Cooler



Dari-Kool milk coolers, larger than 800 gallons, are constructed with two or more independent, full-flow cooling plates. This fail-safe design distributes the cooling load efficiently and equally between compressors. Should one compressor fail, milk will be cooled by the other independent system, thereby avoiding the loss of a tank of milk.

### Dari-Kool Plate Cooler



The Dari-Kool Plate Cooler reduces risk of downgraded milk and income loss, because quick cooling ensures you ship quality milk. It cuts bulk milk cooler run time, reducing wear and tear on the compressor. It fits any existing system, it's compact, economical, and adapts to your needs.

• Efficient • Dependable • Convenient

We Can Help Improve Your Dairy Business... See One Of These Dealers Now!

### See One Of These Dealers Today:

<b>JONES-DAIRY SERVICE</b> Massey, MD 1-800-801-2082	<b>W and J DAIRY SALES</b> Oxford, PA 717-529-2569	<b>TRI-STATE FARM AUTOMATION</b> Hagerstown, MD 301-416-7340	<b>J.S. AG SERVICES, INC.</b> Brookville, PA 814-849-1937	<b>PRINGLE FEED STORE</b> Greenville, PA 412-588-7950	<b>McNEAL FARM SERVICE</b> Towanda, PA 717-364-5460
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