

Ephrata National Hires Loan Specialist



Robert N. Zook

EPHRATA (Lancaster Co.) — Ephrata National Bank recently

hired Robert N. Zook as vice president of agricultural lending.

A 27-year veteran agricultural lender in Lancaster and Lebanon counties, Zook was previously employed as a vice president with CoreStates Bank.

Born and raised on a Lancaster County farm, Zook has specialized in agricultural lending most of his years in banking. He was graduated from Conestoga Valley High School, attended Penn State University, and has taken courses with the American Institute of Banking.

Active in professional and community affairs, Zook serves as secretary to the board of the Farm and Home Foundation of Lancaster County.

Meyersdale Farmer Wins Gehl Drawing



MEYERSDALE (Somerset Co.) — Mr. and Mrs. Frank James of Meyersdale won the use of a Gehl manure spreader for six months. They entered the drawing during their September trip to Ag Progress Days, hosted by Lincoln Supply and Equipment, Somerset.

Hernley's Adds White Tractors, Planters

ELIZABETHTOWN (Lancaster Co.) — Hernley's Farm Equipment, serving area farmers for 10 years, is an authorized White tractor and planter dealership, providing sales and service support for White tractors from 65 to 215 PTO horsepower, and White pull-type and mounted planters, including rigid, forward fold, and vertical fold models.

"The addition of White tractors and planters will help us continue to meet the needs of our customers by offering equipment with features and accessories previously not available through our dealerships," said Duane Hernley, president.

"Adding these new product lines is also in keeping with our goal of serving as a one-stop resource for agricultural equipment and maintaining overall cus-

tomers satisfaction," explained Hernley.

Steven Gochnauer, parts manager, said the dealership will stock replacement parts for all present owners of White tractors and planters, and maintain a parts inventory for new equipment purchasers.

"For equipment down emergencies, we can source a needed part from any of twelve strategically-located North American parts warehouses. Most of these orders are shipped the same day they are placed," said Gochnauer.

Service department technicians at Hernley's Farm Equipment are experienced at performing professional maintenance and repair work on farm equipment. The department is fully equipped to service White equipment.

Pa. Farm Credit Sponsors Awards Banquet

LEWISBURG (Union Co.) — Pennsylvania Farm Credit, ACA sponsored the Pennsylvania Association of County Agricultural Agents (PACAA) 1996 awards banquet at the Nittany Lion Inn in University Park.

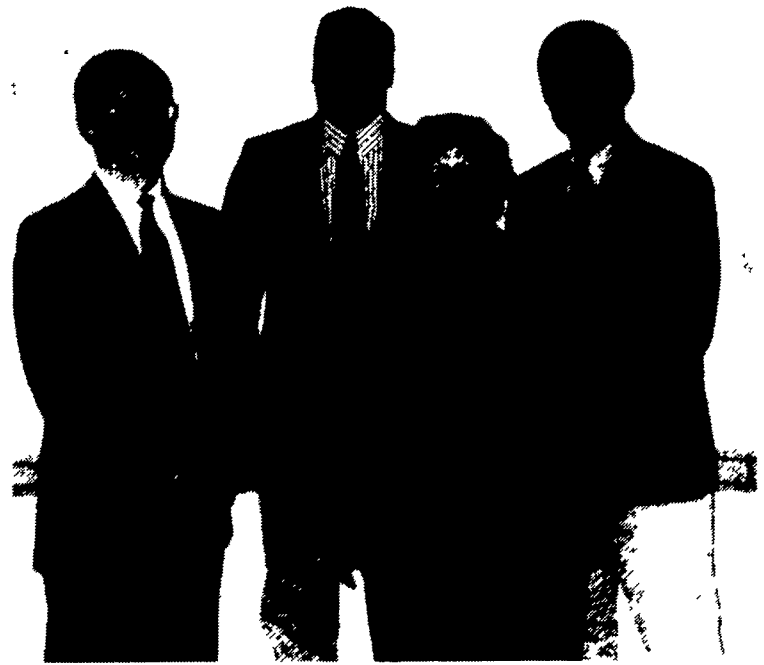
The PACAA serves the agricultural community and promotes research and awareness of the environment and the agricultural community.

Pennsylvania Farm Credit supports the association's Search for Excellence program, just one of PACAA's extended programs. Keith Walker from Penn West Farm Credit, ACA presented the awards.

Bob R. Jones, executive vice president of Northeastern Farm Credit, commented on the Search for Excellence Program, "It is a privilege to be part of the future of agriculture. Through sponsorship, Farm Credit is investing in the future of agriculture through its youth and technology so that it can continue to flourish into the twenty-first century and beyond." The Search for Excellence program includes 4-H and youth programs, farm income and crop agriculture, rural development, and other innovative programs.

Phil Durst, last year's PACAA president, was the state winner of the Farm Income-Animal Agriculture Award. He won the award for his educational program on lower cost housing and milking facilities for dairy farmers. On being recognized for his award, he said, "It's great to be recognized by your peers for what you have achieved."

Carol Schurman, extension agent of Indiana County, was the



Pa. Farm Credit sponsored the recent PACAA awards banquet. From left, Keith Walker, William C. Kleiner, Carol Schurman, and Phil Durst.

state, regional, and national winner of the 4-H and Youth Program Award for promoting and educating today's youth about the rewards of agriculture in today's society. She has reached more than 821 children ranging in ages 8-12 in the past three years through camps designed to educate youth about farming and agriculture.

William C. Kleiner, county extension director for Adams County, was the state, regional and national winner of the Farm Income and Crop Agriculture Program for its program on the economic impact of insect devas-

tation of particular crops on the industry and research in controlling the insects. He was also the state, regional and national winner of rural development and other innovative programs for his study on the bacterial disease, fire blight, which affects and destroys fruit trees.

The other extension programs include crop production and environmental protection through the responsible use of pesticides. Susan Alexander received the award for the responsible use of pesticides in urban areas and James Cowden received the award for use in rural areas.

Dekalb Builds Corn Production Plant

DEKALB, Ill. — Dekalb Genetics Corporation announced that construction was set to begin in November on a new seed corn conditioning plant on an 80-acre site near Constantine, Mich.

When completed, this facility will become the largest seed corn plant in Dekalb's production network, which currently comprises 14 plants located in six states.

"Building this facility helps consolidate growing and conditioning operations at one of our major irrigated corn production areas," said Nate McGuire, Dekalb's vice president of operations.

Dekalb is not new to the area, having grown seed in the sandy

loam soils around Constantine for 20 years. Dekalb has 5,000 corn acres under contract with farmers in the St. Joseph and Kalamazoo areas.

Construction of this new facility will be conducted in two phases. The first phase under way is scheduled for completion by 1997's harvest.

"We plan to have dryer capacity for approximately 300,000 bushels," said McGuire.

Equipment being built and installed during the first phase includes a husk-on harvesting and unloading system, seed dryers, shellers, bulk storage facilities, office spaces and truck scales. Dekalb estimates that phase one

project construction will cost more than \$10 million.

Dekalb's new Constantine plant will be staffed by a combination of full-time employees and seasonal workers to accommodate manpower-intensive requirements of detassling and harvesting.

Second-phase construction additions include additional seed dryers, a seed sizing/packaging facility, and finished warehousing. When complete, this seed production complex will total nearly a dozen large buildings.

"We estimate this facility may cost \$25 million when it's totally completed by the year 2000," said McGuire.

Agco Introduces ROPS Promo

ATLANTA, Ga. — AGCO Corporation, Massey Ferguson's parent company, has introduced its new ROPS Promotional Program.

The goal of the program is to make available rollover protective structures and seat belts for older Massey Ferguson® agricultural and compact tractors.

"To promote ROPS and seat belts, AGCO is offering the safety equipment to all dealers at cost," said AGCO's CEO and Chairman Robert Ratliff. "We are also encouraging dealers to install the

equipment at their cost."

The AGCO® ROPS Program consists of three important parts. First, AGCO will make ROPS available to all AGCO dealers at cost. Second, AGCO will encourage dealers to provide and install the Rops and seat belts at cost. Last, promotional and educational materials will be distributed to reinforce the safety benefits of ROPS to dealers and users.

The ROPS kit, which includes the seat belt and Rollover Protective Structure, will fit 51 Massey Ferguson tractor models.

Eeco Acquires Bressler's Lawn & Garden

HARRISBURG (Dauphin Co.) — Eeco, Inc. recently acquired Bressler's Lawn & Garden of Marysville.

Lawn and garden products, whole goods and repair parts and accessories remain Eeco's primary product line. The line includes MTD, White Outdoor Products, Briggs & Stratton, Kohler and Tecumseh gasoline engines, Murray, Noma, Air Cap, Yardman, Echo, and Little Wonder.

Eeco includes factory trained mechanics, parts in stock for pickup, and shipping is available daily. The company provides full financing on White Outdoor Products.