## A26-Lancaster Farming, Saturday, December 14, 1996 Ag Exporters To Benefit From Promotion Program

technical assistance, contracts and

grants to develop and expand mar-

kets for agricultural products. It is

geared toward increasing partici-

Program activities include agri-

pation by the private sector.

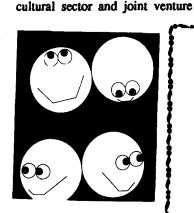
HARRISBURG (Dauphin Co.) - Pennsylvania agricultural exporters will benefit from a federal program targeted to emerging markets, according to Agriculture Secretary Charles C. Brosius.

The Emerging Markets Program, administered by the U.S. Department of Agriculture's Foreign Agricultural Service, provides funding for a broad range of market development activities designed to promote market access and increase export volume.

"Countries with developing economies have tremendous

growth potential which can be beneficial to Pennsylvania agribusinesses wanting to expand their export activities," Brosius said. "The Ridge Administration is committed to opening new opportunities for Pennsylvania products and the Emerging Markets Program can provide resources to support that goal."

As part of the 1996 federal Farm Bill, there is \$10 million available annually for the next seven years. The program offers new approaches to sharing U.S. agricultural expertise through



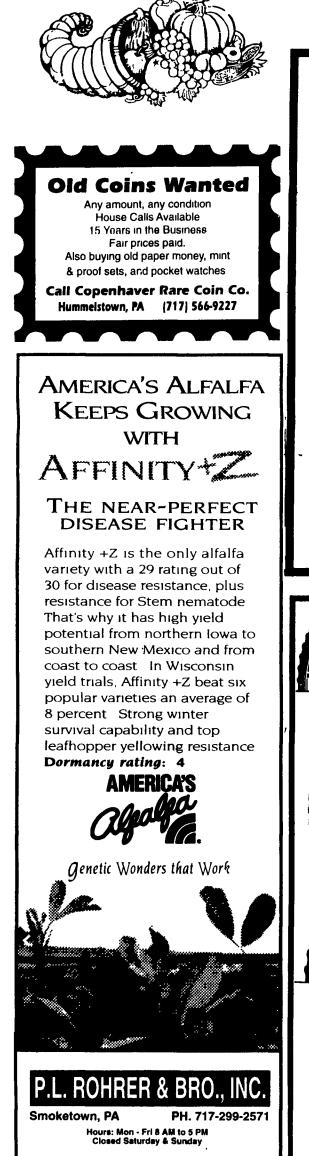
assessments, market information systems, commodity exchange development, and resident policy advisers. There will also be training opportunities in importing, agricultural banking and credit, business planning, and sanitary and

phytosanitary requirements.

Assistance in completion of funding proposals for the project is available from the department's Bureau of Market Development. For more information, call (717) 783-3181.

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