LOU ANN GOOD Lancaster Farming Staff WAKEFIELD (Lancaster Co.)

— "The most important people are you — the producers," said Russell Wachter, president of the Maryland and Virginia Milk Producers Cooperative Inc.

Wachter said that just as his name means watchman, it has been his ambition to look out for the producers' interests in the cooperative. During the district meeting held in Wakefield on Tuesday, Wachter elaborated on the efforts to always keep members' interests in the forefront

With milk prices up, Wachter said the cooperative decided to pass along the 74 cents in over-order premiums now instead of waiting to include the bonus in the 13th check distributed in February. Although over-order premium checks were distributed early, members can expect the 13th check in February to be substantial from special allocations.

In his presentation, "The Year At a Glance," George Walgrove, secretary and general manager, reviewed the events that affected

the cooperative during the past

Despite last year's dour forecast by economists, milk prices have set new records with \$15.37 in September and are expected to exceed \$18 in November.

Walgrove explained how the events on the West Coast resulted in a domino effect to raise the basic formula price determined by cheese in Wisconsin. The events included a succession of heat waves in some major areas in the country, which resulted in higher grain prices and less quality. Several producers sold out, which resulted in less milk production in states such as Minnesota, Wisconsin, Iowa, and Montana. Also, the cooperative sent more milk into the Southeast than ever before in its history.

Although the market has softened in the last two weeks and cheese prices are expected to drop, Walgrove said that he expects higher milk prices will be main-

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Working to make the Maryland and Virginia Milk Producers Cooperative, Inc. a success, from left, are George Walgrove, secretary and general manager; R. Steven Graybeal, director; Russell Watchter, president; W. Thomas Moore, field representative, and Alan Grove, field representative.

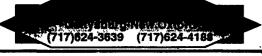
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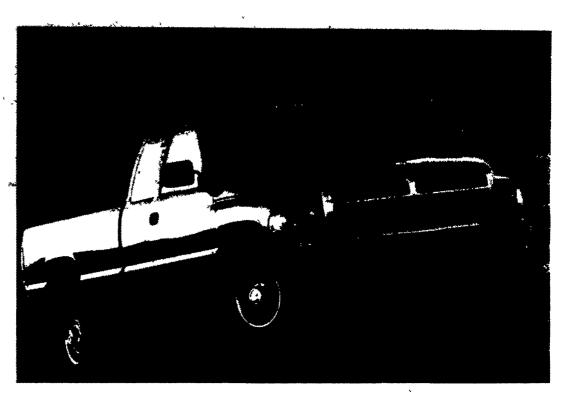
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