

**National Grain Market**

ST. JOSEPH, MO  
OCTOBER 2, 1996

Grain and soybean bids took another dip lower, despite the talk of frost across the Midwest tonight. Traders ideas that bids have been oversold lately, made technical corrections. Lack of new export demand also weakened bids. Wheat 4 to 16 cents lower. Corn 2 to 5 cents lower. Sorghum 6 to 11 cents lower. Soybeans 3 to 9 cents lower. Wheat planting continues to make progress this week as favorable weather allowed fields to dry. Bids fell moderately lower in response to sharp declines in corn and bean bids. Export demand has been very slow this week after earlier sales to Pakistan. Corn and soybean bids fell sharply lower again due to profit taking on the board and trade corrections on the floor. Frost is possible tonight throughout the Midwest but some believe it had been factored into the market earlier. Exports are slow this week. Soybean bids have definitely dropped as a week ago bids were 8.06. Harvest pressure for corn and soybeans, weighed on bids. U.S. Export Sales: Commodity Tonnage Del date Nothing new to report. Date Change Year ago Truck Bids: 10/02/96 10/01/96 10/04/95 Wheat: Kansas City (HRW, ORD) 4.61 dn 4-5 5.08-5.10 Minneapolis (DNS, 14%) 4.45 1/2 dn 8 3/4 5.22 1/4 Portland (SW) 4.48-4.53 dn 9-7 5.00-5.05, c & St. Louis (SRW) 4.15-4.26 dn 16-12 4.75-4.78 Corn, US 2 Yellow: Kansas City 2.96-2.98 dn 5-3 3.01-3.02 Minneapolis 2.79 3/4 dn 1/4 2.77 1/4 Southern Iowa 2.90-2.99 dn 2-4 2.91-2.93 Omaha 2.93-2.96 up 7-dn 3 2.85 Soybeans, US 1 Yellow: Kansas City 7.30-7.32 dn 7 6.30-6.32 Minneapolis 7.20 dn 3 1/4 6.03 1/4 Southern Iowa 7.26-7.36 dn 9-7 6.12-6.20 Cent IL Processors 7.39-7.54 dn 8 1/4-5 1/4 6.31 1/4-6.39 1/4 Kansas City (Dec) Wheat 4.32 1/4 dn 6 1/4 4.99 1/2 Minneapolis (Dec) Wheat 4.13 1/2 dn 8 3/4 4.92 1/4 Chicago (Dec) Wheat 4.22 1/2 dn 11 1/4 4.85 1/2 Chicago (Dec) Corn 2.92 3/4 dn 3 1/4 3.09 1/4 Chicago (Nov) Soybeans 7.42 dn 7 1/4 6.38 1/4 Export Bids: Barge or rail, Port of New Orleans or North Texas Gulf. US 1 HRW Wheat, Ord. Protein: 4.83 1/4-4.84 1/4 dn 7 1/4-6 1/4 5.45 1/2-5.46 1/2 US 2 SRW Wheat: 4.60 1/2-4.61 1/2 dn 11 1/4-12 1/4 5.18 1/2-5.20 1/2 US 2 Yellow Corn: 3.40 3/46 up 5 3/4-4 3/4 3.38 1/4-3.39 1/4 US 2 Yellow Sorghum: Rail 5.35 dn 6 5.88 Barge 5.53-5.55 dn 11-9 6.08-6.11 US 1 Yellow Soybeans: 7.74-7.77 dn 7 1/4-6 1/4 6.71 1/4-6.72 1/4

**EASTERN PA - (ALL HAY NO. 2 AND BETTER. PRICES PAID BY DEALERS AT THE FARM & PER TON.) HAY AND STRAW STEADY TO STRONG.**  
ALFALFA 90.00-125.00; MIXED HAY 85.00-125.00; TIMOTHY 85.00-125.00; STRAW 60.00-100.00; MULCH 25.00-35.00.

**SUMMARY OF LANCASTER CO. HAY AUCTIONS FOR WEEK ENDING 09/27/96. PRICES PER TON: LOADS: 177 HAY, 43 STRAW & 22 EAR CORN.**  
ALFALFA 100.00-165.00; MIXED HAY 89.00-170.00; TIMOTHY 110.00-175.00; STRAW 94.00-165.00; EAR CORN 140.00-163.00.

**SUMMARY OF CENTRAL PA HAY AUCTIONS FOR WEEK ENDING 09/27/96. PRICES PER TON: LOADS: 82 HAY, 13 STRAW & 44 EAR CORN.**  
ALFALFA 80.00-130.00; MIXED HAY 64.00-135.00; TIMOTHY 80.00-115.00; STRAW 65.00-98.00; EAR CORN 125.00-177.00.

**OK City Feeder Cattle**

OKLAHOMA CITY, OK  
OCTOBER 2, 1996

Compared to last Monday: Feeder steers 1.00-2.00 higher; feeder heifers steady to 1.00 higher. Demand good for steers, moderate for heifers. Steer calves steady to 2.00 higher; heifer calves 1.00-3.00 lower. Demand fairly good for steer calves, light for heifer calves. Quality of supply continues average to many plain. Weigh-ups average to full. Feeder flesh medium to slightly thin. Calf flesh medium to fleshy. Feedlot attitudes improving toward accumulation of feeder cattle. Factors influencing the bull trend are a light slaughter last week prompted by green fat cattle supplies; a downtrending corn market; and lighter supplies of 700-900 lb yearlings. Calf buyers continue to pick the cream and concentrate on steers as no hurry to accumulate wheat calves. Can't turn out for another month and many farmers having trouble planting due to wet fields. Slaughter cows 1.00-2.00 higher. Slaughter bulls 2.50 higher. Demand good for slaughter cows, especially Utilities. Demand continues very good for young thin cows and bred cows under 7 years. These will take advantage of abundant winter feed conditions. With corn harvest well under way several cows are being gathered to graze corn stalks. Total of 1,050 cows and bulls sold 60 percent going to packers. Receipts this week 10,450; last week 14,255; last year 8,211. Supply consisted of 60 percent yearlings and calves over 600 lbs; 31 percent calves under 600 lbs; 9 percent cows and bulls. Prices follow with weighted average weight and price in parenthesis. Feeder Steers: Medium and Large 1

Calves: 300-400 lbs (350 lbs) 67.00-75.00 (70.90); 400-500 lbs (450 lbs) 64.00-70.50 (66.98); 500-600 lbs (550 lbs) 62.00-67.00 (64.65); 600-650 lbs (624 lbs) 58.50-64.00 (61.22); 650-700 lbs (678 lbs) 56.75-61.00 (58.81); few 700-735 lbs (722 lbs) 58.00-62.00 (60.75); Yearlings: 600-700 lbs (650 lbs) 62.00-66.50 (65.50); 700-800 lbs (750 lbs) 61.00-66.50 (64.43); 800-900 lbs (850 lbs) 60.00-64.75 (62.56); 900-975 lbs (950 lbs) 59.50-61.75 (59.87). Feeder Heifers: Medium and Large 1 Calves: 300-400 lbs (350 lbs) 55.75-59.75 (57.53); 400-500 lbs (450 lbs) 53.00-58.00 (55.00); 500-600 lbs (550 lbs) 51.00-57.00 (53.61); 600-700 lbs (650 lbs) 50.25-54.75 (52.54); Yearlings: 500-600 lbs (550 lbs) 56.00-59.50 (57.69); 600-700 lbs (650 lbs) 56.00-60.00 (59.18); 700-800 lbs (750 lbs) 56.25-59.50 (58.01); 800-850 lbs (825 lbs) 55.50-57.25 (56.76). Slaughter Cows: Average dressing Cutters 27.50-30.50, Utilities 30.00-33.50; high dressing Cutters 30.50-33.00, Utilities 32.00-35.00; low dressing Cutters 25.00-28.50, Utilities 26.00-29.50 Canners 19.00-24.50. Estimated dressed cost at Oklahoma National Stockyards: Cutters 61.70; Boning Utility 62.25; Breaking Utility 61.05; Canner 56.55. Bulls 70.90. Slaughter Bulls: Yield Grade 1 1500-2200 lbs average dressing 38.00-41.50; high dressing 41.00-44.00; low dressing 33.00-38.50, mostly 36.00 up. Replacement Cows: Pretested for bangs, pregnancy, and age Medium and Large 1 2-4 yr old 850-1250 lbs 2-6 months bred high quality 450.00-515.00; 5 yr old 1100-1250 lbs 5-7 months bred high quality 425.00-500.00; 2-4 yr old 800-950 lbs 5-8 months bred avg quality 375.00-430.00; 5-7 yr old 900-1200 lbs 5-7 months bred avg quality 345.00-415.00; 5-7 yr old 900-1000 lbs 4-6 months bred low quality 275.00-335.00.

**Four States Livestock**

HAGERSTOWN, MD  
October 2, 1996

Report supplied by Auction  
SLAUGHTER COWS: 112 HEAD, 1.00 HIGHER. UTILITY 33.00-38.50; HIGH DRESSING 39.00-41.25; CANNERS 29.00-33.00; SHELLY 28.00 DOWN.  
BULLS: YG#1 LIM 42.00-46.00; YG#2 1400-2300 LBS. 35.00-38.75.  
FED STEERS: GOOD RUN; MARKET

STRONGER. HIGH CHOICE 1200-1450 LBS. 69.00-72.00; CHOICE 62.00-68.00; LOW CHOICE 55.00-60.00; SELECT 45.00-55.00.

FED HEIFERS: HIGH CHOICE 1100-1350 LBS. 66.50-67.50; LOW CHOICE 900-1100 LBS. 51.00-55.00.

VEAL CALVES: 152 HEAD. CHOICE, NONE; CULLS 85-110 LBS. 22.00-29.00; 50-80 LBS. 15.00-22.00.

FARM CALVES: HOLSTEIN BULLS 5.00 HIGHER. #1 95-120 LBS. 60.00-85.00; #2 35.00-55.00; 80-90 LBS. 35.00-50.00; HOLSTEIN HEIFERS #1 90-120 LBS. 127.00-152.00; BEEF X BULLS TO 40.00; HEIFERS TO 36.00.  
BUTCHER HOGS: US#1-3 230-275 LBS. 55.00-56.00.

SOWS: 300-450 LBS. 42.00-44.00.  
BOARS: 400-600 LBS. 40.50.

STOCK CATTLE: 216 HEAD. PRICES HIGHER. STEERS MEDIUM AND LARGE FRAME 300-500 LBS. 45.00-56.00; 500-700 LBS. 47.00-61.00; 700-800 LBS. 56.00-63.00; 800-1000 LBS. 49.00-56.00.

HEIFERS: MEDIUM AND LARGE FRAME 300-500 LBS. 32.00-43.00; 500-700 LBS. 35.00-49.00, FEW 52.00-56.00; 700-900 LBS. 40.00-52.00.  
BULLS: 200-400 LBS. 37.00-48.00; 400-600 LBS. 40.00-51.50; 600-800 LBS. FEW OFFERED; 1 LIM 950 LBS. AT 44.50.

DAIRY REPLACEMENTS: LARGE FRESH AND SPRINGING 800.00-1025.00; MEDIUM 700.00-900.00; SMALL 400.00-650.00.  
SHEEP: 29.00-44.00.

LAMBS: CHOICE 90-115 LBS. 80.00-88.00; 70-90 LBS. 80.00-89.00; 130-150 LBS. 58.00-73.00.

GOATS: LARGE NANNIES TO 57.00; SMALL TO MED. 22.00-35.00.  
PIGS AND SHOATS: NONE.

NEXT WED., OCT. 9 SPECIAL FEEDER CATTLE SALE. PROMISED: 10 LIM X HEIFERS, 600-800 LBS.

NEXT DAIRY SALE WED., OCT. 16. PROMISED: 22 COWS, 3 SPRINGERS, SMALL HERD DISPERSAL.

**New Wilmington Livestock**

NEW WILMINGTON, PA  
SEPTEMBER 30, 1996

CATTLE 157... PDA ...Compared with

last week's sale...cows .50 to 1.75 higher. STEERS: few Choice 1200/1300 lbs. 66.25-67.75, few Standard 42.00.

HOLSTEINS: one Select 45.00. HEIFERS: one Choice 1470 lbs. 66.00.

COWS: Breaking Utility and Commercial 35.00-40.00, few 41.75, Cutter and Boning Utility 28.00-35.75, Canner and Low Cutter 23.00-27.00. Shells down to 15.00.

BULLS: one Yield Grade No. 1 1855 lbs. 42.00, No. 2 935/1720 lbs. 28.25-36.50.

FEBBER CATTLE: STEERS: few Large Frame No. 1 275/300 lbs. 47.00-55.00, Medium Frame No. 1 275/450 lbs. 39.00-43.50, few Large Frame No. 2 550/750 lbs. 29.00-32.00; HEIFERS: Medium & Large Frame No. 1 250/800 lbs. 31.00-37.00, couple 47.00; BULLS: few Medium Frame No. 2 375/1085 lbs. 30.75-38.00.

CALVES 134...VEALERS: Standard and Good 75/110 lbs. 18.00-28.00, Utility 50/85 lbs. 5.00-15.00.

FARM CALVES: No. 1 Holstein bulls 120/130 lbs. 64.00-69.00, 95/115 lbs. 77.00-79.00, 90 lbs. 65.00, No. 2 90/115 lbs. 27.00-65.00; couple No. 1 Holstein heifers 110/125 lbs. 122.50 & 140.00, few No. 2 70/110 lbs. 27.50-70.00. Few beef cross bulls and heifers 80/100 lbs. 20.00-50.00.

HOGS 249...Barrows and gilts 1.00 to 1.25 higher.

BARROWS AND GILTS: US 1-2 210/260 lbs. 55.25-57.10, US 1-3 210/260 lbs. 53.75-55.10, US 2-3 240/250 lbs. 53.75-54.00.

SOWS: US 1-3 350/700 lbs. 44.75-54.00, few US 2-3 600/890 lbs. 45.25-52.50, Medium 260/380 lbs. 36.75-45.00.

BOARS: few 425/735 lbs. 41.00-41.75, few 200/250 lbs. 35.00-40.00.

FEEDER PIGS 20...Few US 1-3 90/95 lbs. 39.00-40.00. --- per head. US 1-3 100/175 lbs. 35.00-44.00. --- per cwt.

SHEEP 152...SLAUGHTER LAMBS: Choice 100/115 lbs. 60.00-62.50, 70/100 lbs. 66.00-74.00, Good and Choice 50/100 lbs. 55.00-65.00.

SLAUGHTER SHEEP: 20.00-39.00.

GOATS 16... All sold by the head.

BILLIES: few Medium 28.00-53.00, few Small 10.00-26.00.

**Regional Hay**

September 30, 1996  
Eastern Pa.

HAY & STRAW MARKET FOR

**NEW HOLLAND SALES STABLES INC. THE ACTION AUCTION**

Livestock Is Our Only Business

**MONDAY**

**SLAUGHTER HOGS EARLY BIRD HOG SALE 7:30 A.M.**

Sell Your Hogs At New Holland Sales Stables, Inc See them weighed, sold and pickup your check

**10:00 A.M.**

**HORSES MULES**

**10:00 A.M.**

**SHEEP, GOATS & CALVES**

**1:30 P.M.**

**BEEF SALE**

**THURSDAY**

**Beef Auction 10:00 A.M.**

**BULLS, STEERS, BEEF COWS**

**1:00 P.M.**

**STOCKERS & FEEDERS**

**10:30 A.M.**

**GOATS, SHEEP CALVES**

**WEDNESDAY**

**HEIFER SALE 11:00 A.M. COW SALE 12:00 NOON**

**HEIFERS BULLS DAIRY COWS**

We have the usual run of 50 to 100 Heifers, all ages Loads of fresh cows and springers from our regular shippers. Also some local fresh cows and springers

**1:30 P.M. FEEDER PIG SALE**

Pigs are accepted after 6:30 A.M. State graded from 8 to 12 Dairy Barn and Feeder Pig Barn are cleaned and disinfected weekly for your protection

**NEW HOLLAND SALES STABLES, INC.**  
12 Miles East of Lancaster Off Route 23, New Holland, Penna.

**MANAGERS**

Norman & David Kolb - 717-397-5538  
Field Representatives  
Luke Eberly - 215-267-6608 738-1665  
Homer Eberly - 215-267-3047  
Ron Ranck - 717-656-9849

Sale Barn Officer Manager  
Roger Floyd - 717-354-4341  
FAX #717-355-0706

Order Barn:  
Paul Good - 215-445-6662



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**FOR SALE:**

1-USED 9' dia. x 6 ring 60° HOPPER TANK w/Ladder & Fill Kit Capacity 24 Ton . \$700