



## SHOWRING ETIQUETTE

What is right is often forgotten by what is convenient.

Bodie Thoene

What is showing etiquette?

Etiquette is the form prescribed by custom or authority to be observed in social, official, or professional life. The junior showing has social, official, and professional aspects. The social aspects include visiting with people who have similar interests in animal agriculture and youth development.

The official aspects of the showing would include the formality of judging and decisions made at the time of judging. Lastly, the professional aspects of the showing should include our modes of conduct as judges, exhibitors, parents, and spectators.

Simply stated, showing etiquette is not only the way we should conduct ourselves in the showing, but also the manner with which we conduct ourselves around the showing and at the exhibition.

There are three Ds to showing etiquette: decorum, decency, and dignity.

Decorum is conformity to accepted standards of conduct, including orderliness, good mannerism, civility, politeness, and courteousness. Decency is conformity to standards of taste, propriety, or quality — decency, modesty, properness, honesty, simplicity, uprightness and are acts that are unadulterated, unassuming, unobtrusive, and without ceremony. Dignity is the quality or state of being worthy; the formal reserve of manner or language; respect, regard, distinction, honor, stateliness, and quality.

Why is showing etiquette important? The showing represents one of numerous formal aspects of marketing. The showing encompasses all of the social, official, and professional attributes of the industries of animal agriculture.

Every time we exhibit an animal in a show, we are representing someone or something. A fictitious example: Johnny is a 14 year-old 4-H'er from the Happy Pig 4-H Club in Smalltown, Primary County, Pa. Johnny will be showing a barrow at the state fair.

When Johnny enters the showing, who is he representing? First, Johnny may be representing pork producers, packers, processors, and retailers from across the country who take pride in providing a quality pork product for human consumption, along with providing all of the hog by-products that benefit humankind. As a junior market hog exhibitor, Johnny is "polite" because pork producers expect that of him.

Second, Johnny quite possibly is representing all of the citizens from Primary County, and all of the townspeople from Smalltown. Not just the people involved with

agriculture, but Johnny is possibly serving as a role model to other 14 year-olds in the area. As a junior market hog exhibitor, Johnny is "polite" because people from his county and hometown expect that of him.

Third, Johnny is representing his county 4-H program, volunteer leaders, and extension agents, and his fellow 4-H'ers from the Happy Pig 4-H Club. As a junior market hog exhibitor, Johnny is "polite" because people involved with 4-H programs expect that of him.

Fourth, Johnny is representing his family. Johnny's family has provided him the resources necessary to see the swine project through to completion. Johnny is "polite" because his family expects that of him.

Last, and most important, Johnny is representing himself and all of the experiences, contacts, situations, decisions, and judgements that comprise his moral and ethical character. As a junior market hog exhibitor, Johnny is "polite" because Johnny expects that of himself!

### Showing Etiquette For Exhibitors

Are there rules of conduct for junior exhibitors in the showing? What do you expect of other youth when they exhibit livestock at a show?

What was the "polite" to which I kept referring?

As prefaced previously, the primary rule of conduct for exhibitors at a junior show is quite simply: **BE POLITE!**

• P — Professional. Remember who you are representing and what they expect!

• O — Orderly. Plan accordingly. Never approach a show in haphazard manner. Be courteous to fellow exhibitors!

• L — Law abiding. Rules, regulations, deadlines, and laws are for everyone's benefit. Adhere to the rules and be honest!

• I — Interested. If you're not interested in what is happening, don't show. You rarely get a second chance to make a first impression, so always show your animal to its best advantage with the best of your ability.

• T — Timely. Know where to be and when and then be there on time!

• E — Enthusiastic. Take pride in what you are doing. Approach the task of exhibiting an animal with enthusiasm, and have fun!

### Showing Etiquette For Parents

The vast majority of the time parents, not young people, create hardships at junior livestock shows!

This may seem a rather brash statement, but I believe it is true. If we are going to apply certain rules and standards of conduct for young people who participate in junior livestock shows, then we should expect certain behaviors from

adults who attend and support these same shows.

I came across an interesting list of items that pertain to all of us as enthusiasts of junior livestock shows. The list appeared in the Chautauqua County, N.Y., fair premium list for 1996. As I read the list of commandments, I soon realized that this list should be reprinted in its original form in this article.

Here are the "Ten Commandments For Parents of Youngsters Showing Animals" written by Clyde D. Lane, Jr.:

1. Thou shalt not feed, and care for the animal, for thou art trying to teach the child responsibility.

2. Thou shalt forgive a child for making mistakes in the show ring, for thou hath made mistakes, too.

3. Thou shalt not get mad when thy children forget items in the show box, for one day thou may

forget the show box.

4. Thou shalt help the show management, for they are doing a job that thou would not want to do.

5. Thou shalt see that the child is on time for all show activities, for thou would not want to wait on another.

6. Thou shalt be sure that the child has animals entered and registration papers in order by the designated time.

7. Thou shalt teach the child that while winning a blue ribbon is a desirable goal, making friends along the way is a more worthy goal.

8. Thou shalt not complain about the judge, for it is his opinion that has been sought.

9. Thou shalt remember that livestock projects are teaching projects, not necessarily money-making projects.

10. Thou shalt remember that the livestock project is a family project that shall be enjoyed and supported by the entire family.

Not only does the child and his or her project reflect on parents and the family, but the words and actions of parents and adults reflect on the family as well.

Furthermore, the words and actions of adults serve as examples from which young people may learn, both positive and negative.

Overall, our junior livestock shows should be social, official and professional, keeping in mind the three Ds of showing etiquette. Our conduct in and around the showing should be "polite" and accurately reflect our six core values for junior livestock programs and shows: trustworthiness, respect, responsibility, fairness, caring, and citizenship.

IH Model 33 hay conditioner in good condition \$150. Northd. Co. 717-758-1662.

Kalamazoo emperor kitchen cook stove, 6 plates, water box, warming ovens, coal/wood grates, very good condition. Chester Co. 610-857-9612

Approx 60 stall, 2" SS pipeline, \$2 a foot, 2-2 row cultivators 3pth. Union Co. 717-922-4254.

Goat cart and harness also pygmy goat kids, bred does AKC cocker spaniel pups, party colors. Montgomery Co. 610-287-8560.

Ten polled hereford cows, with 4 month old calves, bred back to hereford cross bulls, after 9 p.m. Huntingdon Co 814-448-2864

Int corn binder, C40, Gehl cutter, ELS manure spreader, all are in good condition, call between 7-7:15 a.m., ask for Aaron. Chester Co. 610-857-5452.

Accordian 120 bass, excellent condition, with Case, \$350, is not bulky, lady 513C, very nice. Berks Co. 610-987-5624.

Truck 1976 Chevy alum cattle box \$2500 OBO. New single 6 hole SS hog feeders \$100. Summer fountrons \$75. Lebanon Co. PA. 949-2967.

Mulch hay app 300 bales, \$50 bale at barn, call anytime leave message. Berks Co. 610-987-6406.

72 IH 1600 truck for parts, good engine, trans, rear and tires \$500. Eves. Wash Co. 301-824-3202.

Fountain 1/3 hp otterbine like new decorating and oxygenating of water and keeps water open in winter. Berks Co. 610-777-2131.

Free to a good home, collie, spayed, no papers, farm dog, needs plenty place to run. Elmer King. Lanc. Co. 717-768-3876.

1991 Merc Sable 4dr \$4000. 1986 Ford windo van \$900. Call Rick, leave message. Cumberland Co. 717-776-3305.

Mower deck 60" with 17 bushel grass catcher, and turbo vac for Simplicity sun star \$1100 negotiable. York Co. PA. 266-5348.

Gravelly Model 816 tractor, 16.5 hp Onan two cylinder engine, 50" mower, 48" dozer blade, low hours \$2100. Chester Co. 610-273-7482.

Gravelly 408 lawn tractor, Kohler 8hp engine, 44" deck, all original, new belts, works well \$450 OBO. Columbia Co. 717-784-3664.

8ft Roper Whitney combination brake, VG condition, can pat fingers in for box brake \$2500 OBO. York Co. 717-792-9282.

Ford 4000 SOS diesel live PTO, 3200 hours, Ford 1710 4wd loader 1200 hours Wood 208 mower. Lanc. Co. 717-529-6768.

Tobacco rails, 20 12ft \$6 each, 25 18ft \$9 each. Disc harrow 12ft, no transport \$300. 3pt cultivator 2 row \$175. Lanc. Co. 717-626-0820.

New Holland Super 717 harvester with corn head \$575. MF 50 tractor, nice \$2800. Mifflin Co. 717-483-6245.

Kasten forage wagon 3 beater with roof \$1200 Cumberland Co. 717-776-7399.

Trailer 5x8 with sides, has title \$395. Small trailer 4x6 no title, fair \$150. Lanc. Co. 717-354-7452.

Case 310 backhoe good hydraulics, good motor, paint OK, older machine, but runs good \$3500. York Co. 717-225-4586.

Mossberg pump gun 12 ga 3" cham rib barrel \$180 Mossberg pump gun 20ga 3" cham \$165. Exc cond. York Co. 717-927-9127.

Reg Jersey heifer due Sept. Adams Co. 717-528-8381.

1981 Bucyrus Erie hydraulic excavator, very good \$2700. Cat 100 ton sprocket puller push pull \$7000. 3450 US Highway 22, Somerville NJ 08876

John Deere 336 baler with thrower. Centre Co. 814-383-4310.

Brinly 10" plow, 2 peco aluminum grass collection hoppers, grass blower for Steiner mower, collection hopper for Steiner 220. Centre Co. 814-364-9333.

MH 55 \$950. AC WF 1500 Oliver 500 diesel \$550. AC CA 1200 AC A \$3000. Buckingham Co. 804-286-6181.

Registered half Arabian Welsh yearling, show quality, quiet, intelligent, knows basics, exc hunter or driving prospect asking \$1200. Adams Co. 717-624-1533.

16ft aluminum elevator Syracuse hillside, plow 2 row, McDeering corn planter, 2 cyl Novo engine. York Co. 717-235-7338.

NH 770 harvester, long table, hopper for hi moisture corn, Benual King, 352 Gridley Road, Lanc PA 17602. Lanc. Co.

Mounted 14" plow 2 sec harrow, 6' disc, 3 1/2' sickle mower, all items for Model B AC tractor \$250 Eng and radiator for Farm B after 7 p.m. Lehigh Co. 610-262-6478.

300 +/- bd ft sycamore lumber, cast iron sink, stainless corner sink, double galv tubs, other lumber call for prices. Dauphin Co. 717-921-8153.

18.4x34 tires, on JD rims, 35% tread \$425 intern 580 tandem axle manure spreader, with gate \$800. Baltimore Co. 410-239-8234.

12hp Kohler horizontal engine, model K301S, electric start, all cast iron, completely rebuilt, new condition, asking \$475. Cumberland Co. 717-697-3295.

Hendy lathe hydraulic drive, 16" swing 72" between centers 3&4 jaw chucks steady rest \$2500. Ask for Richard. Lanc. Co. 717-393-0401.

JD 227 mounted corn picker BO. 30.5R32 tires w/tubes \$1750. 30.5R32 wheel weights, make offer. Union Co 717-922 4204

Grain cleaner free antique good shape, museum item, call eves Berks Co. 610-367-0191.

73 Ford bucket truck 45ft without riggers. Northumberland Co. 717-758-2581.

Aluminum light or flag poles 35feet round taper 8" with \$400 each. Lights. After 9 p.m. Berkeley Co. 304-229-5694.

3 axle tagalong trailer \$650. GMC Astro for parts \$850. 4 1100x20 tires, new \$300. 2 aircomp 1 gas 1 diesel, need work, \$400 each. Cecil Co. 410-378-2785.

Jersey cows, choice of herd \$400 to \$600. 6-6:30 a.m. Lanc. Co. 717-687-6817.

Heatrola coal wood, very good condition, also oil space heater. Lanc. Co. 717-733-0655.

Room partitions 5x4 5x6 light gray 1/2 price OBO. Lanc. Co. 717-733-8528.

Yearling filly 3/4 morgan liver chestnut nice disposition \$600. 2yr chincoteague colt chestnut white blaze, stockings flashy \$600. Lebanon Co. 717-832-3391.

MF 750 combine 1163 corn head 13' flex head U2 reel \$8500. Takes all will separate good shape. Northumberland Co. 717-473-3902.

Female rottweiler pup 6wks old 8-9-96 \$125. Portable 48" fan \$300 good condition. Holtwood PA 284-6066.

5 GQF quail breeder, pens 30 section per pen \$250 each. Includes automatic watering and galv manure trays. Lanc. Co. 717-687-5143.

Flatbed wagon w/roof and roll up canvas sides, for road side market or flea market. Lanc. Co. 717-768-3349.

JD 212 12hp exc cond, 38" mower deck, \$2350 OBO Union Co. 717-966-1025

AKC choc lab pups, F275 M250 ready 8/10, and 8/16 Deposit will hold Snyder Co 717-658-6051

87 Chevy truck, TH 400 transmission, with 208 new process transfer case, low miles \$450 Bucks Co. 610-346-8404

Conveyor steel rollers 13' sections 2" rollers \$3 ft OBO Badger Model BH215, 1500 gal tank make offer. Dauphin Co. 717-692-2422.

Polled hereford bulls 2 yearlings, 1 four year old, registered but no papers, reasonably priced, also heifers. Sussex Co. 201-383-3844.

JD 125 chuck wagon parts. PTO shaft, gear box, corvair chair, ratchet parts, also 1000 RPM shaft for 3020. Lanc. Co. 717-445-4678.

Woods RM 400 finish mower for category one 3pt hitch \$1100 neg. Call Greg. Berks Co 610-683-6756.

1988 Ford Ranger 4x4 1 owner, longbed 4 cylinder 5 speed, 80000 miles, good condition \$5500. Berkeley Co. 304-754-8160.

WS Hawker dowel machine with 7.5 westing house and 1.5 century three phase motors, fair condition, best offer. Lanc. Co. 717-445-5380

Golden palomino 15'3" \$2500. Others 1989 F250 XLT S cab, 87000 k loaded 1982 2 horse rice together \$13750 1984 2 horse shoop ready \$1750 OBO. Delaware Co. 610-918-7447.

Antique gas engines, 5hp Galloway on trucks with factory buzz saw, 1 3/4 united, 5 jumbo 1 1/2 headless fairbanks after 4 p.m. Bradford Co. 717-537-2257.

One brahma bull, 23 months old, approx 1000 lbs, also one year old hereford bull. Broome Co. 607-775-4359.

450 Farmall tractor, new tires, power steering, wide front torque good paint, hyd drawbar, live power takeoff. Potter Co. 814-435-8827.

Two John Bean potato graders, potato cleaner, 300 50 pound bags, good \$425. Luzerne Co. 717-477-5002

Reg hafflinger gelding 6yr grade hafflinger mare, 8 yr 5th wheel hitch wagon buck board, VG cutters, lots more. Susq. Co. 717-465-3669.

240 utility with front end loader runs good, good paint, price \$2500 Commercial welding shop. 30x40' 4 bedroom home Chester Co 610-469-0529.

Canada geese. Craftsman wood lathe, router with table, shaper want to buy, male white mute swan York Co 717-755-1745.

Shopsmith Mark V jointer bandsaw, like new \$1090 Tubing swedger 1-3" electric \$250. Air operated liquid pump \$100. Eves. Cecil Co. 410-398-4313

John Deere side rake three bar, with stub pole, in running order, call any evening. Hunterdon Co 908-782-7098

Hydraulic cart, and storm front carriage, both good shape, carriage \$2400 Samuel Esh, 383 Memorial Rd, Lititz PA 17543 Lanc Co.

Australian shepherds miniatures, all colors, vet checked, shots \$350 and up. Health guaranteed. 13 hand mare pony. Perry Co. 717-582-8840.

10 ft dump body with hoist \$500. 2 sets tandem truck rears, \$500 each. Freuhauf trailer axel \$500. York Co. 717-432-5289.

**MILK AMERICA'S HEALTH KICK**