

# Dairy Seminars Offered At Empire Farm Days

SANDY CREEK, N.Y. — August 6, 7 and 8 in Seneca Falls, N.Y. Dairy farmers across the Northeast have an opportunity to participate in the new dairy profit seminars Empire Farm Days on

Now in their second year, the dairy profit seminars are produced

by HFW Communications, publishers of Holstein World, The Western Dairyman and the Empire Farm Days Official Dairy Program.

Dairy profit seminars offer the latest management and profitability strategies from those who know the business. Dairy producers, employees and industry experts are to share information via individual presentations and in a roundtable format.

Those who attend can hear from milking parlor operators, calf raising and heifer growing specialists and nutrition experts. They can find out how to get the most from consultants and alternative

approaches toward profitability.

Melanie Wickham, Empire Farm Days show manager said, "We are thrilled to offer the dairy profit seminars again this year. Governor Pataki joined us last year for one seminar capping off three days of well attended sessions. We look forward to even greater interest this year. HFW Communications has scheduled a superb line-up of speakers and topics. The seminars are located in the Dairy Center which is easily accessible in the middle of the showgrounds where numerous dairy related exhibitors are located."

Each day, the dairy profit semi-

nars begin at 11 a.m. and 12:30 p.m. Each session runs 45 minutes to an hour. At noon, complimentary lunch will be served to those attending the seminars. In addition, agricultural updates are to be given by newly appointed N.Y. Commissioner of Agriculture and Markets Dr. Donald Davidsen, and U.S. Rep. James T. Walsh (R-NY) who is to report news from Washington.

HFW dairy profit seminar sponsors are Agway, Albers, Elanco, Kamar, Key Bank, LT Hampel, Northeast DHIA, Pharmacia & Upjohn Animal Health, Protiva, a unit of Monsanto Company and Sire Power.

## Crop Tips At Field Day

HOYTVILLE, Ohio — New techniques in field crop production will be on display July 30 in Hoytville as the Ohio Agricultural Research and Development Center and Ohio State University Extension host the 1996 Field Crops Day.

In addition, Field Crops Day is approved by the Ohio Department of Agriculture for CAA credits: .5 Soil Fertility, .5 Pest Management, and one Crop Production.

For more information, call (419) 257-2060.

"Across the Midwest, there's a growing — a rapidly growing — interest in narrow row corn," said Paul Houdashelt, manager of the Hoytville branch of the OARDC and coordinator of the event. The field day will feature researchers and a grower who has been working with narrow-row corn.

Another session will focus on the use of bio-solids on farms, "a growing area for our clientele," Houdashelt said.

Other presentations will focus on optimal use of corn performance trials, herbicide-tolerant crops, using an oats cover crop, and more. The use of oats as a cover crop may be part of a proposed federally funded sediment reduction plan.

Field Crops Day will also include displays from OARDC, Ohio State's Agricultural Technical Institute, and OSU's College of Food, Agricultural, and Environmental Sciences.

The event is free and open to the public. It will take place from 9 a.m. till noon on July 30, rain or shine.

"The only difference if it rains would be that the programs will be presented indoors instead of outdoors," said Houdashelt. "We just won't have a farm tour if it rains."

## Empire Farm Days Dairy Profit Seminars

Tuesday, August 6, 1996

11 a.m. — Milking Parlor Efficiency — Hear from the "people in the pit," Ray Shutt, world record holder in milking speed from Offhaus Dairy, Batavia, N.Y., owner Willard DeGolyer, Table Rock Farms, Castile, N.Y. with Peggy Hooker is competing to beat Shutt's world title this July. And Paul Colgan, O'Hara Farms, Auburn, N.Y. is a respected and dedicated herdsman with milking parlor experience. Ask these individuals about their successes, experiences and knowledge gained from hands-on experience. Learn the secrets of smooth operating procedures for the ultimate in parlor productivity. Moderated by Dr. Dave Galton, Cornell University, Ithaca, N.Y.

12 noon — NY Commissioner of Ag & Markets — Dr. Donald Davidsen.

12:30 p.m. — Heifer Raising/Body Condition Scoring — Dr. Dave McClary, Elanco DVM and Dr. Charlie Elrod, Cornell University address this often overlooked, yet crucial element to success in the dairy business ... attention to heifers. Learn how to body condition score live heifers on the spot, take hip height measurements and weights to monitor heifer growth from weaning to freshening.

Wednesday, August 7, 1996

11 a.m. — Dairy Profitability Roundtable featuring producers with various herd sizes and management styles. Included are to be Don and Joanne Hosking, Hobart, N.Y. with a 60-cow registered herd and who are

marketing specialists; Larry Stinson, Adams, N.Y., who has recently expanded from 200 to 400 head with custom crop work; and Siemers Holsteins, Cleveland, Wis., recently growing herd from 350 to 1,000 head plus. Moderated by Dr. John Ferry, DVM, Adams, N.Y.

12:00 noon — U.S. Rep James T. Walsh, (R-NY), a central NY congressman with the latest from Washington.

12:30 p.m. — Rumen Management: Metabolic Disorders, MUN and Manure Evaluation by Dr. Mike Hutjens, Extension dairy specialist at the University of Illinois. The latest details in rumen health and nutrition will be revealed by Hutjens.

Thursday, August 8, 1996

11 a.m. — A team management approach by Bob and Karen Kimmel, Odyssey Farms, Copake Falls, N.Y. Meet the "team" that is vital to the success and profitability of this 1,100 head milking herd located 120 miles north of New York City. Learn how the Kimmels manage with their farm staff, consulting veterinarian and nutritionist. Moderated by Dr. Charlie Sniffen of Miner Institute, Chazy, N.Y.

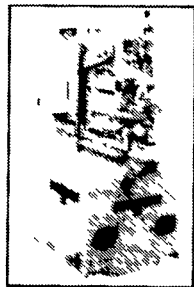
12 noon — Dr. Sniffen on the bright future of dairying in the Northeast.

12:30 p.m. — Calf Raising by Sherry Siemers - Peterman of Siemers Holsteins, Cleveland, Wis. The Siemers family farm recently expanded from 350 milking cows to a new 1,000 head facility. With calf raising experience in both California and Wisconsin and currently raising calves in two new greenhouses, Siemers-Peterman can give firsthand information about the trials, tribulations and profits of raising healthy calves.

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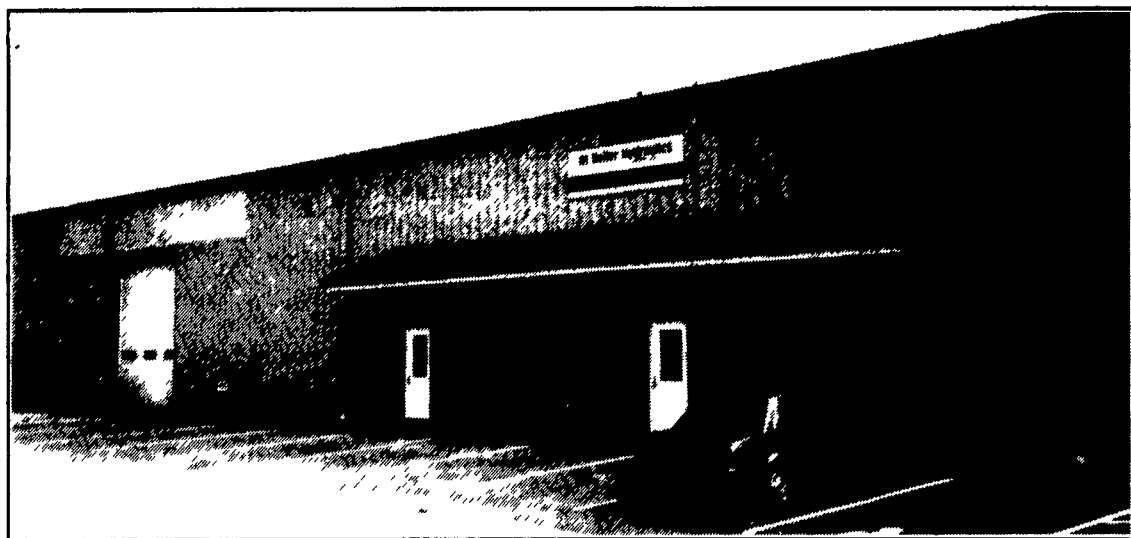
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