

# PURINA PROFILE



Scott Bratton stands with his delivery truck that serves farm customers of the Brookland Mills at McVeytown in Mifflin County.

## BROOKLAND MILL

Since an arsonist destroyed the Brookland Mill at the McVeytown Purina dealership, Jim Stauffer, general manager, and his family and friends who own the mill have been warehousing feed at a new location just across the Juniata River south of the center of town. Their service to customers has continued uninterrupted by trucking both bulk and bagged feed from the Camp Hill facility directly to their many dairy and other farm customers.

Their home facility in Mifflin County, along with a branch at Richfield in Snyder County, serve customers in Mifflin, Juniata, Snyder, Union, and into Huntingdon Counties. The dealership has steadily grown since the 1980s. As in other areas, there is a push for farmers to increase herd size for a better return on their investment. But the small farm with family help that can

work together also has a good chance to survive.

Jim believes that the industry's leaders of tomorrow will be those that adapt to the changing economic environment, search for best value, and maximize their return on investment.

As for Purina feeds, Jim believes you get more performance than with other feeds. Purina provides excellent quality, and when they test the ingredients, the test agrees with what is on the tag. In addition, Purina provides consultants to help on the farm. And at their research farm they conduct more tests than any other company.

"Purina continues to look at new ways to do things," Jim said. "That's why we can continue to serve our farm customers so well."



Jim Stauffer, general manager, of the Brookland Mills Inc., Purina dealership serves a five county area in central Pennsylvania.

**FRANKLIN FEED & SUPPLY**  
1977 Philadelphia Ave.  
Chambersburg, PA  
717-264-6148

**DETRICH ELEVATOR, INC.**  
8458 Cedar St.  
Williamsport, PA 17707  
717-366-3724

**HIGHWAY FEEDS**  
447  
Goldsboro, NC  
717-344-0000

**BROOKLAND MILLS, INC.**  
McVeytown, PA 17051  
717-899-6772

**GERMANVILLE FEED & FARM SUPPLY, INC.**  
17130 Bake Oven Rd.  
Germanville, PA 18053  
610-767-9650

**H.C. SUMMERS, INC.**  
4002 Jefferson Pike  
Jefferson, MD  
301-473-8300

**BEDFORD HAY**  
Bedford, PA 17009  
Everett, PA 17033  
New Britain, PA 17046  
Worthington, PA 17092

**HESS MILLS**  
Paradise, PA 17562  
717-442-4183  
1-800-835-3592  
Unionville, PA 19375  
610-347-2377

**WOODSTOWN ICE & COAL CO., INC.**  
50 East Grant Street  
Woodstown, NJ 08098  
609-769-0069

**WELLCO FEED**  
RR 2, Box 1-A  
Wyakung, PA 16853  
1-800-326-9661  
717-746-3442

**OLEY VALLEY FEEDS**  
Rt. 1, Box 271A  
610-987-3568

**NORTH GLADE FEED & SUPPLY**  
12435-A Woodboro Pike  
Keymar, MD 21757  
301-898-3414

**R D BOWMAN & SONS, INC.**  
Engler Rd.  
Westminster, MD 21157  
301-848-3733

**G & G Feed & Supply, Inc.**  
Rear of 134 E. Steigel St.  
Manheim, Pa 17545  
717-665-5001

**K & K FEED, INC.**  
23 N. Park Street  
Richland, PA 17087  
717-866-2324

**FARM CREST FEEDS**  
Lititz, PA  
717-626-0331  
800-432-3040

**J.B. FEEDS**  
Berrysburg, PA 17005  
717-362-CHOW

**UMBERGER'S MILL**  
R.D. #4 - Box #545  
Lebanon, PA 17042  
717-867-5161

**ANTHONY'S FEED MILL**  
P.O. Box 212  
Strausstown, PA 19559  
610-488-6211

**KREIDER'S MILL, INC.**  
P.O. Box 146  
Loysville, PA 17047  
1-800-789-MILL(6455)  
717-789-3535

**WILLIAM GOWER & SON**  
Rt. 1, Box 50  
Williamsport, MD 21795  
301-582-2818

**FARM CHOICE, INC.**  
297 Chesapeake Avenue  
Harrisonburg, VA 22801  
540-434-4601

**FARMER'S UNION CO-OP**  
30 East Walters Avenue  
Greencastle, PA 17225  
717-597-3191

**CHECK-R-BOARD**  
239 W. Main St.  
Knoxville, PA 16928  
814-326-4178

**MARTIN'S FEED & FERTILIZER, INC.**  
Coburn, PA 16832  
814-349-8787