

COMPARE GRAIN PRICES

1995 vs. 1996

	JAN. 15, 1995		APRIL 8, 1996		CHANGE	
	Price/Bu.	Price/Ton	Price/Bu.	Price/Ton	Price/Bu.	Price/Ton
Barley	\$2.10	\$87.50	\$4.00	\$166.67	+\$1.90	+\$79.17
Corn	\$2.65	\$94.64	\$4.75	\$169.64	+\$2.10	+\$75.00
Soybeans	\$5.53	\$184.33	\$7.70	\$256.67	+\$2.17	+\$72.34
Pennfield 16% Flake #79516 (All Natural)		\$159.44*		\$220.10*		+\$60.66
Pennfield High Performance 16% Flake #52216**		\$188.42**		+\$258.67**		+\$70.25

* Includes 8 Ton Vol. Disc. and 2 1/2% Cash Disc. ** Contains, Flaked Beans, Super Flake Corn, ADVANTAGE™ PROTEINS, SOY-PLUS™

MILK IN THE TANK PAYS THE BILLS



Pennfield Offers A Sound Program For The Dairy Farmer To Use His Grain "Same As Cash" To Reduce His Monthly Feed Bill, And To Avoid Having To Take "Harvest Price" For His Grain.

- No Quantity Limit • No Storage Charge • Weekly Grain Prices
- "Ton - For - Ton" Free Hauling - For Every Ton Of Qualified Feed Purchased You Will Receive One Ton Of Grain Back Hauled At No Charge.

Here's How The Grain Exchange Works

You Order #79516 - 16% Flaked Dairy (All Natural)	\$229.75
Less 8 Ton Volume Discount	-4.00
Less 2 1/2% Cash Discount	-5.64
Feed Price - Delivered To The Farm	\$220.11
Less Corn Exchange - 1500 Lbs. @ \$4.75*Bu.	-\$127.23
Less Soybean Exchange - 500 Lbs. @ \$7.70*Bu.	-\$64.17
Credit Received Pennfield Grain Exchange 2000Lbs.	-\$191.40
Out Of Pocket Cost Per Ton - You Pay 15th Following Mo.	\$28.71

*Grain Exchange Prices are for the Week Of April 8, 1996



High producing cows have special nutrient demands. Pennfield's new #52020 Target 21% top-dress zeros in on the special needs of the high producing cow. Steam Flaked Soybeans, Advantage™ By-Pass Proteins, Soy-Plus™ and "Super Flaked" Corn are the key features of this *New* high performance top-dress.

Bulk Price \$285.50* per ton
Minimum Bulk Order — 1 Ton

Round The Clock Service - 24 Hours Per Day

pennfield feeds

Office 1-800-732-0467 Orders 1-800-995-0333

Quality - Value - Service

