

# TOP COWS - TOP PROFITS 2 FEED PROGRAM

## 24,000 lbs. Of Milk - 305 Day Lactation

Test #	Lbs. Of Milk	Lbs. Of Alfalfa/Hay	Lbs. Of Corn Silage	#72516-Flake Valu-Tech 16% Base Feed Lbs.	#52020-Flake Target 21% Top-Dress Lbs.
1	87	14	36	17	14
2	103	14	36	17	19
3	95	14	36	17	16
4	88	14	36	17	14
5	81	14	36	18	11
6	77	14	36	18	9
7	72	14	36	19	6
8	68	14	36	20	3
9	62	14	40	21	0
10	57	14	40	19	0
<b>TOTAL</b>	<b>24,095 Lbs.</b>	<b>4,270 Lbs.</b>	<b>11,224 Lbs.</b>	<b>5,582 Lbs.</b>	<b>2,806 Lbs.</b>
<b>Milk</b>	<b>\$13.55 Cwt/Net</b>	<b>\$120 /Ton</b>	<b>\$25 /Ton</b>	<b>\$202* Net/Ton</b>	<b>\$275* Net/Ton</b>
<b>Total \$</b>	<b>\$3,265 Milk Sales</b>	<b>\$256 Alfalfa Hay</b>	<b>\$140 Corn Silage</b>	<b>\$564 Base Feed</b>	<b>\$386 Top-Dress</b>

### INCOME OVER FORAGE & FEED COST

**\$1,919**

Milk price is actual March 1996 Order #4 net received at farm after all deducts, includes quality premiums and MACMMA.

\*Pennfield Feed prices are for the week of April 1, and includes 8 ton volume discount and 2½% cash discount.

Performance and feed usage figures above are estimates. Forage quality and management will affect actual farm results.

## MILK IN THE TANK PAYS THE BILLS



Pennfield Offers A Sound Program For The Dairy Farmer To Use His Grain "Same As Cash" To Reduce His Monthly Feed Bill, And To Avoid Having To Take "Harvest Price" For His Grain.

- No Quantity Limit • No Storage Charge • Weekly Grain Prices
- "Ton - For - Ton" Free Hauling - For Every Ton Of Qualified Feed Purchased You Will Receive One Ton Of Grain Back Hauled At No Charge.

### Here's How The Grain Exchange Works

You Order #79516 - 16% Flaked Dairy (All Natural)	\$219.75
Less 8 Ton Volume Discount	-4.00
Less 2½% Cash Discount	-5.39
<b>Feed Price - Delivered To The Farm</b>	<b>\$210.36</b>
Less Corn Exchange - 1500 Lbs. @ \$4.44*Bu.	-\$118.93
Less Soybean Exchange - 500 Lbs. @ \$7.55*Bu.	-\$62.92
<b>Credit Received Pennfield Grain Exchange 2000Lbs.</b>	<b>-\$181.85</b>
<b>Out Of Pocket Cost Per Ton - You Pay 15th Following Mo.</b>	<b>\$28.51</b>

\*Grain Exchange Prices are for the Week Of April 1, 1996



High producing cows have special nutrient demands. Pennfield's new #52020 Target 21% top-dress zeros in on the special needs of the high producing cow. Steam Flaked Soybeans, Advantage™ By-Pass Proteins, Soy-Plus™ and "Super Flaked" Corn are the key features of this *New* high performance top-dress.

Bulk Price **\$274.98\*** per ton  
Bag Price **\$7.87\*** per 50 lbs.

Minimum Bulk Order — 1 Ton  
Minimum Bag Order — 10 Bags



Round The Clock Service - 24 Hours Per Day

**pennfield feeds**

Office 1-800-732-0467 Orders 1-800-995-0333

Quality - Value - Service