

More Than 110 Participate In All-Breeds Dairy Convention

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Stormi Greek, and Jeremy Daubert. The other second-place team had members Andrea Koinski, Meredith Bailey, Eric Poole and Justin Wivell.

After a buffet dinner Saturday evening, a mock sale was held with teams of "buyers." They pushed the sale average to \$7,700 for 36 lots representing all breeds. The target average was \$3,380, so there were a few bargains in the "sale."

The winning teams making the best judgments and purchases were recognized Sunday during a brunch.

Among the sale teams recognized were three. One of the teams consisted of Jessie Bates, Colleen Ishman, Angela Werley, and Heather Oberholtzer. Another had members Lauren Daubert, Jennifer McMillen, Emily Norman and Erica Lloyd. The third team recognized consisted of Jason Stambaugh, Greg Hemsarh, Jeremiah Mensinger, Erin Leach and Jennifer Davis.

Keynote speaker for the brunch was John Rodgers, who gave a motivational speech intended to provoke thoughts about presenting a positive image and setting goals.

Also addressing the group during brunch was state Dairy Princess Rhonda Kieklak.

The convention was sponsored by the Penn State Dairy Science Club in cooperation with Penn State Cooperative Extension, and was described as a great success by Dale Olver, a Penn State dairy sci-

ence specialist who works with the Penn State Dairy Science Club and state 4-H and FFA dairy activities.

Convention committee co-chairman Marel Raub said, "This was a good chance for dairy youth from around Pennsylvania to meet others with mutual interests and form friendships."

"Teamwork was a major component of the convention, and we hope that participants learned to work together to achieve common goals. We are also very grateful for the sponsors that contributed to this event."

Contributors include Protiva (a unit of Monsanto), Sire Power, Atlantic Breeders Cooperative, Atlantic Dairy Cooperative, Maryland-Virginia Milk Producers, Milk Marketing Inc., ADADC-Mid East, and Pennfield Feeds.

Melissa Morrow, also a co-chairperson for the convention who helped coordinate most of the activities for the weekend told the group, "You are the dairy leaders of today and tomorrow. We are excited to have you here, and we hope that you will take what you learn home to your counties to help promote the dairy industry."

Plans are already underway for the 1997 Pa. Junior All-Breeds Convention to be held in February, though specific dates are to be announced.

For more information about the Penn State Dairy Science Club and the convention, call Dale Olver at (814) 863-3914.



The first place winners of the dairy management quiz contest at the first-ever Pennsylvania Junior All-Breeds Convention and also one of the winning teams of the convention mock sale are, from the left, Lauren Daubert, Jennifer McMillen, Emily Norman, and Erica Lloyd.



Among the winning teams of the Pa. Jr. All-Breeds mock sale contest are, from the left, Jessie Bates, Colleen Ishman, Angela Werley, and Heather Oberholtzer.



Among the winning teams of the Pa. Jr. All-Breeds mock sale contest are, from the left, Jason Stambaugh, Greg Hemsarh, Jeremiah Mensinger, Erin Leach, and Jennifer Davis.



Winners of the Pa. Junior All-Breeds Convention milk commercial contest are, from the left in the front row, Rebecca Cornman, Becky Kilgore, David Blake, Cris Wood and Melissa Wertz. In the back row, from the left, are Stephanie Pomraning, Korey Zimmerman, Jonathan McMurray, J.D. Kelly, and David Chess.



Dressed for effect, John Rodgers, keynote speaker, makes his way through the audience of those attending the Pa. Junior All-Breeds Convention brunch.

Farm Labor Expert To Hold Workshops

PHILIP WAGNER
Franklin Co. Extension
Dairy Agent

CHAMBERSBURG (Franklin Co.) — After one year of planning, Dr. Bernie Erven will be coming to Pennsylvania for two one-day labor strategies workshops - March 11 in Franklin County and March 12 in Lancaster County.

Both day long extension sponsored workshops will be geared to personnel management as it relates to the dairy farm. However, many of the principles he teaches apply to any agricultural as well as non-agricultural business.

Dr. Erven is a professor and extension specialist at Ohio State University and is a nationally recognized teacher and authority on farm personnel management. He is an outstanding public speaker and audience-pleaser who has spoken to farm and non-farm business groups in many states and at

many national meetings.

Labor issues such as recruiting, training, delegating, motivating and compensating need to be addressed by many farmers.

Do you want to learn how to farm successfully with other family members?

Do you want to manage your labor force more effectively - hired and family?

Do you want to learn how to recruit, train, compensate and keep good employees?

Do you want to reduce employee turnover?

Do you supervise or intend to supervise other people?

If the answer to any or all of these questions is YES, this workshop is for you. For registration information and a copy of the program flier, call the site nearest you. Phone numbers are: Franklin County Extension 717-263-9226 or Lancaster County Extension 717-394-6851.