

Chemgro Holds Annual Meeting

EAST PETERSBURG (Lancaster Co.)—More than 300 farmers attended the annual farmers meeting recently at Yoder's Restaurant.

Owner and President Woody Funk opened the meeting by introducing the employees, including several new additions to Chemgro's growing staff.

The latest herbicides and weed control programs were presented by targeting specific weed problems such as black nightshade and

burr cucumber. The presenters were Duane Hobbs (Dupont), Mike Fleming (Cynamid), and Tara Soper (Ciba). Andy Bowen (Dow Elanco) discussed the specifics of soil insecticides and planter calibration.

Jim Bowersox, Chemgro's sales manager, discussed the latest products from Chemgro Seeds. Chemgro has added six new corn hybrids, two new soybeans, and a new silage inoculant that can be applied in liquid or dry form.

Upgrade Package Offers New Detacher Technology

NAPERVILLE, Ill. — Dairy producers will benefit from a new upgrade package that can make their existing detacher more efficient.

The Omni Germania Upgrade Package from Babson Bros. Co. is designed to allow dairy producers to upgrade all existing Germania Arm or Chain detachers with the built-in intelligence of Omni™ Logic and patented Optic Sensing. Omni Logic is an electronic control system for detachers.

"The Omni Logic automatic detacher includes unique features that will help dairy producers become more efficient. These include vacuum-on delay, milk let-down delay, end-of-milk delay, soft take-off delay, milk sweep, and cylinder release delay," said Don Mayer, product marketing manager of Babson Bros. Co., marketer of Surge® brand equipment.

Optic Sensing is another key feature that will give producers more accurate milk flow data while reducing the chance of under- or over-milking, according to Mayer. Optic Sensing is a new technology that does not require milk contact in the meter to detect milk flow. It uses a beam of light to determine milk flow status, so build-up from milk fats, proteins,



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and cleaning solutions will not inhibit sensing. Poor quality milk, high SCCs, or mastitic milk will not interfere with the optic sensing.

Herbicide Registered

PHILADELPHIA—A new formulation of Command herbicide has been approved for sale to farmers by the U.S. Environmental Protection Agency.

Command 3ME is a new micro-encapsulated formulation of the grass and broadleaf herbicide extensively used in soybean, cotton, and tobacco production.

The 3ME formulation of Command allows the product to be applied as a surface broadcast or branded application nationally without incorporation.

"The new product has weed control strengths equal to the original Command 4EC formulation, but it can be applied preemergence. The new formulation has allowed a reduction in the required buffer zones between treated fields and nearby vegetation," said Max Parks, FMC Cor-

poration product manager. "However, proper stewardship of the product is still required to minimize off-target movement.

"It is FMC's intent to convert the company's current Command 4EC formulation to the 3ME formulation, but it will be done in a staged replacement strategy. This plan will reduce inventory concerns as well as allow manufacturing time to provide sufficient volumes of the new, high quality product. The product will be available this season for use on cotton, soybeans and tobacco," Parks said.

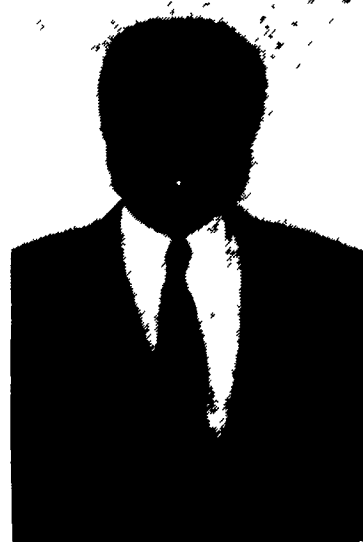
The active ingredient molecules of the Command 3ME are micro-encapsulated within microscopic polymer capsules and suspended in a water base. Once applied to the soil, the herbicide molecules slowly diffuse through the poly-

Restructuring Prompts Realignment

ELIZABETHTOWN (Lancaster Co.)—In an effort to fully restructure its feed manufacturing and pork production divisions for the 21st Century, White Oak Mills Inc. recently implemented a new top-management team.

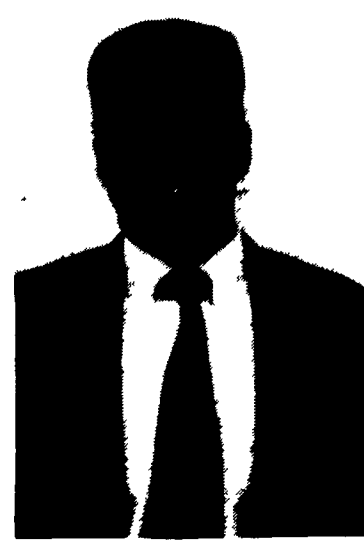
D. Andrew Cooper of Mount Joy recently joined the company as vice president of swine operations to oversee the company's pork production division. Vice President of Mill Operations Greg R. Gillespie, of Elizabethtown, leads the company's feed manufacturing division. Don E. Lloyd, of Newville, heads White Oak's dairy division as vice president, dairy. Meanwhile, Larry Weinstein, of Lancaster, has joined White Oak as vice president of finance.

In addition, Mark C. Wagner of East Petersburg will serve as the company's president and chief operating officer. Both positions



John C. Wagner

have been held by John C. Wagner of Manheim since the company's start in 1976. John Wagner, co-owner of White Oak Mills, continues as chairman of the board and re-aligns himself as vice pres-



Mark C. Wagner

ident of sales for the company's dairy and independent swine feed sales, a responsibility for which he has overseen since White Oak's start.

Monsanto Introduces New Herbicide Formulation

ST. LOUIS, Mo.—Monsanto Company has introduced Roundup® Ultra herbicide, an improved formulation of the original Roundup, which has been a mainstay in weed control since its U.S. introduction more than 20 years ago.

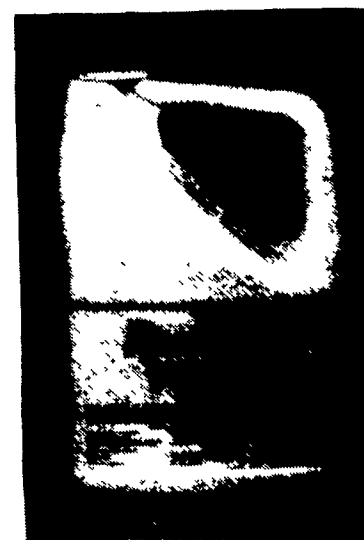
Roundup Ultra is the result of eight years of intensive research and performance trials to develop a product using TransSorb™ technology, an improved formulation of Roundup which offers a number of performance benefits to farmers and custom applicators.

The TransSorb technology results in an improved rainfast interval of one to two hours. The current Roundup label recommends a six-hour time interval between application and rainfall.

The better rainfast interval will reduce weather-related delays and improve overall performance. This can be especially important in the spring, when frequent showers can make scheduling applications difficult.

With Roundup Ultra, producers will be able to increase the efficiency of field operations because they will be able to plant, cultivate, and irrigate the same day the herbicide is applied to annual weeds.

Roundup Ultra is easy to handle because it requires no added surfactants or additives. It comes ready to spray when mixed with water, but it also can be tank-mixed with other herbicides, such as 2,4-D and a variety of other products.



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Computer Link Speeds Customer Service

RACINE, Wis.—Case Corporation has announced to its dealer network the availability of Advanced Business Communications (ABC), a customized computer system developed by Case to improve customer service and product support.

With ABC, Case IH dealerships will be able to provide faster, better information on equipment, parts, and service.

ABC links Case IH dealers via satellite directly to Case's database using two programs—



Advanced Business Communications (ABC), a customized computer system developed by Case Corporation, will substantially improve customer service by making it possible for Case IH dealerships to provide faster, better information on equipment, parts, and service.

SupportPRO™ and SalesPRO™. SupportPRO is a comprehensive customer service and support system that gives dealers immediate electronic access to parts catalogs and service bulletins. SalesPRO lets dealers expand on information from Case's corporate database to build detailed customer profiles

that help them better understand and anticipate customer equipment and support needs.

"Case IH dealers using ABC will improve their communication with the company. This will help them better serve their customers," said Alan T. Biland, director, Case sales and distribution systems. "The dealers who have been using ABC prototypes are very excited about the speed, accuracy, and comprehensiveness of the new ABC system."

Specifically, ABC's SupportPRO program gives dealers fingertip access to hundreds of parts catalogs dating back to the late 1950s. A customer no longer has to wait while the person behind the counter pages through catalogs or scans microfiche to find the right part. SupportPRO displays a complete overview of all the parts necessary to do a repair. "Dealer-ship personnel can turn the screen toward the customer and show exactly what parts they are replacing or repairing," Biland said.

Auto-Reset Option New For Sub-Tiller

LINCOLN, Neb. — Thurston Manufacturing has added an auto-reset option to their popular Sub-Tiller II conservation tillage tool.

The auto-reset feature allows the operator to stay on the tractor when sub-tilling in rocky soil. Powerful springs quickly reset shanks "on-the-go," so there's no need to stop the tractor or lift the unit out of the soil.

Auto-reset can be a real time-

saver in the field where soil is rocky. Shear-bolt and flex-trip versions remain available.

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