

# Agribusiness Awards Presented At Farm Show Banquet

**EVERETT NEWSWANGER**  
Managing Editor  
**HARRISBURG** (Dauphin Co.) — The annual Farm Show dinner was held Friday evening, this year ahead of the snow storm. In the past, the official dinner was on Saturday evening, but to better host the 100 foreign trade visitors to the farm show, the earlier day served as an introduction to Pennsylvania's agriculture.

As usual, the commodity kings, queens, princesses, ambassadors, and representatives were introduced as they brought gifts to Gov. Tom Ridge. The gifts were received by Pennsylvania State Agriculture Secretary Charles Brosius and Mrs. Brosius in behalf of the Pennsylvania's first family.

Brosius also presented the 1996 Agribusiness Achievement Awards. This award recognizes companies with sales under \$5 million and over \$5 million for contributions to the development and expansion of agribusiness in Pennsylvania.

Naylor Wine Cellars, Inc., of Stewartstown, York County, received the award in the small business category.

And Furman Foods, Inc., of Northumberland, Northumberland County, won the large company category.

Richard H. Naylor founded Naylor Wine Cellars in 1978. Naylor operates a 27-acre vineyard and winery on a 52-acre farm that employs 10 full-time people.

The winery produces over eight thousand cases of wine each year including 20 varieties of table wines and five fruit and berry wines. The wine is sold locally at a winery operated retail store and is also sold directly to restaurants and other licensed establishments.

The goal of Naylor Wine Cellars is to strive for quality first and foremost, and to share the skill of grapegrowing and the art of winemaking with others interested in becoming part of this traditional craft.

Naylor, in accepting the award, said he was delighted to have the wine industry receive recognition,

and added, "We're farmers. This is a year 'round farming operation."

Since its establishment in 1921 Furman Foods has enjoyed a reputation for high quality and service in the industry. Furman's processes a variety of canned vegetables in retail and Foodservice sizes for food distributors throughout the eastern United States. The retail sizes are sold in supermarkets, and the Foodservice sizes are used in restaurants, hospitals, and schools.

In 1995, Furman's broke all previous tomato production records in its history, producing 56.6% more cases of whole peeled tomatoes than they produced in 1994. Furman Foods strives to supply customers with the highest quality canned vegetables available on the market.

Their goal is to be the best regional packer of canned vegetables by offering consistent top quality at a marketable price. Furman Foods has positioned itself in the marketplace as being flexible and offering excellent service allowing them to be competitive with much larger companies in the industry.

Donald Guise, president of Furman's, observed that it is the 75th anniversary of the family company, and said that 25 percent of its product is consumed by Pennsylvanians. Furman's James Kohl thanked the Department for its "support and responsiveness" and recognized the valuable contribution of research to continue to be competitive at the national level.

Speaking at the dinner, Brosius observed that Pennsylvania's agricultural industry is unique with its spirit of cooperation and friendship. "We have a desire to look to the common good and to work together to achieve success," he said. He added that the Pennsylvania Farm Show is a glowing demonstration of that common spirit.

He recognized members of the State Farm Show Products Commission for its work to improve the show each year, and he

thanked the employees of the Department of Agriculture for preparing and carrying out the show.

Brosius also recognized the contributions of the late Sam Morris, who provided leadership in winning approval for a \$100 million bond issue which made it possible to preserve farmland and open space.

The Commodity representatives who participated include: Delaware Valley College Ambassadors: Leslie A. Cline, Eric Stewart; PA Apple Queen: Kristin Johnston; PA Cattleman's Queen: Roxanne Marie Kirst; PA Dairy Goat Youth Representative: Amy Elizabeth Plummer; PA Dairy Princess: Rhonda Joy Kieklak; PA Draft Horse and Mule Queen: Mary Katherine Biddle; PA Evergreen Queen XXXII: Alysha Schultz; PA Fair Queen: Jennifer Marie Randall; PA FFA Representative: Darla Herr; PA Flying Farmer Queen: Aileen Y. Homan; PA Grape Queen: Dawn Tuttoilmondo; PA Honey Queen: Jona L. Hoover; PA Lamb & Wool Queen: Desna Ann Butcher; PA Maple Sweetheart: Tanya Eileen Deats; PA Mushroom Queen:

Allison Van Horn; PA Pork Representative: Bethany A. Elkin; PA Poultry Ambassador: Debbie Landis; PA Quarter Horse Association Queen: Amanda List; Penn State 4-H Ambassador: Nathaniel Martin; Penn State University Ag

Advocates: Marel A. Raub, Mathew S. Hurley; PA State Rabbit Queen: Denise M. Ancharski; PA State Grange Youth Ambassadors: Kristen Haas, Chris Straub; PA Veal Ambassador: Krista Lyn Byers.

## Greencastle Livestock

GREENCASTLE, PA  
JANUARY 11, 1996


CATTLE: 335: Cows: Mostly 1.00-1.50 Higher.  
STEERS: One Select at 57.00; Holstein: Choice 1400/1625 lbs, 52.75-54.75; Few Choice 1650/1720 lbs, 51.75-52.75.  
HEIFERS: One Select Holstein at 43.25, Few Standard 37.75-39.00.  
COWS: Breaking Utility and Commercial 33.75-37.25, Few to 40.00; Cutter and Boning Utility 31.00-34.00, Few to 35.25; Canner and Low Cutter 27.25-31.75; Few Down 25.00; Shells Down to 19.50.  
BULLOCKS: One Select at 47.00.  
BULLS: Yield Grade 1 1000/2230 lbs, 42.00-47.00; Few Yield Grade 2 945/1115 lbs, 33.25-42.00.  
FEEDER CATTLE: STEERS: Few M

530/625 lbs, 46.00-48.00, few L 355/555 lbs, 48.00-52.00.  
CALVES: 526: Standard and Good 80/150 lbs, 32.00-39.00; Utility 55/100 lbs, 20.00-34.00.  
FARM CALVES: Holstein Bulls Steady to 5.00 Lower; No 1 Holstein Bulls 90/120 lbs, 67.50-110.00, Mostly 80.00-95.00; No 2 Holstein Bulls 80/120 lbs, 40.00-62.25, Few to 70.00; No 1 Holstein Heifers 80/120 lbs, 107.50-150.00; No 2 Holstein Heifers 70/110 lbs, 39.00-85.00, Few to 102.50; Few Beef Cross Bulls & Heifers 80/100 lbs, 37.00-44.00.  
HOGS: 3.  
SOWS: Few 1-3 570/660 lbs, 34.00-36.00.  
FEEDER PIGS: 12: US 1-3 One Lot 30 lbs at 14.00 each.  
SHEEP: 3: One Choice 75 lbs at 80.00; Slaughter Sheep: Couple 21.00 and 36.00.  
GOATS: One Medium at 52.50.

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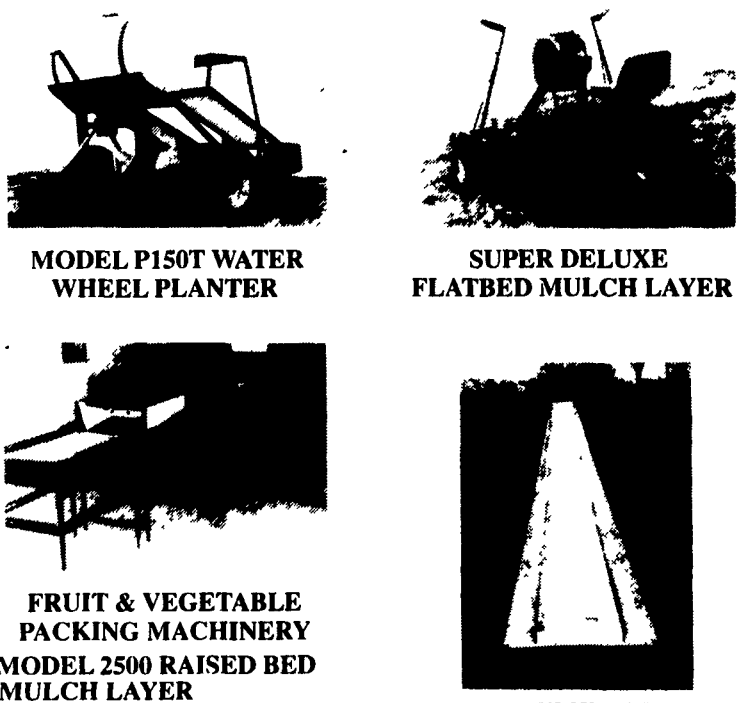
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