

Farm Financial Management School Set

LANCASTER (Lancaster Co.) — The Agriculture Committee of the Lancaster Chamber of Commerce invites you to join them for the third Farm Financial Management School to be held on Thursday, Jan. 26, at the Southern Market Center.

The program is an intensive all-day seminar on financial and employee-related topics designed for owners of large, multi-enterprise farm operations. The goal is to provide in-depth training on strategic planning, analyzing and managing growth, employee incentive and benefit programs, and other related topics of interest to this important segment of the county's agricultural community.

The Agriculture Committee has recruited the services of two nationally-known instructors. The financial aspects of farm management will be presented by David M. Kohl, professor of agricultural economics and small business and entrepreneurship at Virginia Polytechnic Institute. Kohl has conducted well over 300 such workshops and last year alone presented programs in 42 states and three foreign countries.

Equally well regarded as one of the nation's most experienced specialists in family farm management is Dr. Donald Jonovic.

Jonovic has been working with farm owners and family companies since 1973 and has helped thousands of businesses throughout North America. He will discuss planning for agreement and growth, developing management commitment and competence, plus many more useful topics.

Participants in the school each received a detailed notebook of reference and study materials pro-

vided by the instructors for their use in further analyzing their own business situation.

The cost of the seminar is \$125 per person and includes reference materials, lunch, parking, and speaker fees. The deadline for registration is Jan. 17, 1996. For more information, contact Jim Shirk, agriculture services manager of the Lancaster Chamber of Commerce and Industry, at (717) 397-3531.

Alfalfa Variety Ranks High In Feeding Value

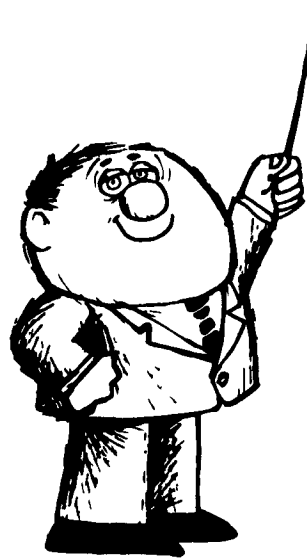
LINCOLN, Neb.—NC+ recently released Jade II™, an alfalfa variety designed for growers looking for more milk per acre and improved feeding value.

Named after NC+'s best-selling fall dormancy 4 variety Jade, the new variety has yield performance similar to the original, said Gary Duncan, NC+ Hybrids president.

"Jade is still one of the strongest alfalfas on the market and a smart, economical choice for many

growers," said Duncan. "But growers more focused on feeding value and milk per acre now have even a stronger alfalfa option in Jade II."

Like the original, Jade II also has a strong disease package including outstanding protection against bacterial wilt and phytophthora root rot. The new variety also has improved resistance to fusarium wilt and moderate resistance to anphanomyces.



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FARM EQUIPMENT

1066, 4200hrs., Nice, \$8,500.; 1066, Overhauled Motor, 3800hrs., Cab, Nice, \$8,500.; 856, NTA, Nice, \$6,800.; Farmall C w/3pt. Hitch, \$1,500. (717)966-3483.

10hp air compressor, 2 stage, 3 phase motor, VG condition, \$1,250. (717)530-8443.

12.4x28 tire chains, like new, \$175; 14.9x28 tire chains, \$175; JD weights for front, \$125. 610/562-4464.

16'x10' dump station, \$1500; (2) Papec 21' silage wagon, \$5000/ea OBO. 304-267-6002.

1840 Case Skid Loader, 900Hrs., Exhilar Hydrolics, Like New Condition, Must See, \$13,900. (717)369-4115.

1947 John Deere A; Ford 8N. 717-336-2497 after 4PM.

1947 Oliver Cletrac AG-6 crawler tractor with 6-way manual blade, \$3000; PTO unit available. 1939 Cletrac HG-42 \$1600. 1936 Cletrac E-38 with PTO and belt pulley, \$800. Call 717/738-2573.

1956 Farmall H w/Sears loader, good tin, excellent condition; 1986 Midliner Mack diesel, 29,500 GVW, excellent condition; 1976 GMC 1200 gallon SS tank, good condition; 1976 Ford tractor, loader, 4400 series, as new; 1976 Ford tractor, loader, diesel, excellent shape; 1973 R model Mack, S.A., very good condition. 610-268-3900 days; 610-268-8463 evenings.

1957 International 650 diesel, good shape, 18.4x34 tires, \$4,000. 1957 Farmall 180 Triumph hiway mower, runs nice, new tires, \$2,300. Best offer. Matt, (203)264-1576 eves.

1968 2 Cow Wooden Cattle Trailer; 1,850 Gallon Anhydrous Amonia Tank and Wagon w/Meter and Cold Flow Box, Excellent for Treating Corn Silage. All Offers Considered; 7' Tire Scraper, 3Pt. Hitch, Good Condition. (610)687-4286.

1979 International 1440 axle flow combine, 2900 hrs., 13', 1810 grainhead, 4R 843 cornhead, 1 owner. 814-629-9566.

1982 Deere 6620, low hrs., Indiana machine, immaculate, 90% tires, \$26,650. 6600 diesel, 50 hrs. on engine major, \$6,500. Call Sam. 717-630-2736

1994 NI 4845 round baler, excellent F-600, 18' van w/ electric gate, 300 Bu. Grainchief Batch Dryer, 4RW corn head, completely rebuilt pickup utility body, good shape. 1968 Int. truck, 6,600 combine, 13' grain table, great shape, six exhaust fans, 7000 4RW w/monitor, A-1 shape. (410)239-2696.

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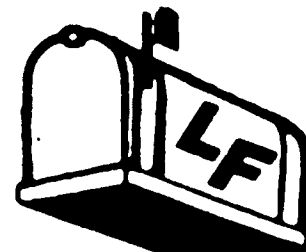
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Box Replies: Ads with answers coming to a box number, c/o Lancaster Farming: \$1.50 per ad per week additional.

This newspaper will not be responsible for more than one incorrect insertion of any advertisement.

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13	5.85	11.70	15.60
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16	7.20	14.40	19.20
17	7.65	15.30	20.40
18	8.10	16.20	21.60
19	8.55	17.10	22.80
20	9.00	18.00	24.00

DEADLINES:
SECTION C - WEDNESDAY AT 5:00 P.M.
SECTION D - THURSDAY AT 9:00 A.M.
OF EACH WEEK'S PUBLICATION

1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31	32	33	34	35
36	37	38	39	40

(PHONE NUMBERS COUNT AS ONE WORD)

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FAX 717-733-6058
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The following categories
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classified advertising
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Thursday morning at 9 of
each week's publication

- 1-Farm Equipment
- 2-Farm Eq. Wanted

The following categories
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in Section C Deadline
Wednesday afternoon at 5
of each week's publication

- 1a-Construction Equipment
- 3-Silos and Unloaders
- 4-Building and Supplies
- 5-Grain Equipment
- 6-Dairy Equipment
- 7-Livestock Equipment
- 8-Cattle
- 8a-Exotic Animals
- 9-Horses & Mules
- 10-Sheep & Goats
- 11-Swine
- 12-Artificial Breeding
- 13-Hog Eq. & Supplies
- 14-Poultry & Supplies
- 14a-Rattles
- 15-Feed & Seed
- 16-Fertilizer
- 17-Plants
- 18-Fruits & Vegetables
- 19-Nursery
- 20-Lawn & Garden
- 21-Services Offered
- 22-Custom Work
- 23-Help Wanted
- 24-Situations Wanted
- 25-Business Opportunities
- 26-Household
- 27-Pets
- 28-Lost
- 29-Found
- 30-Computers
- 31-Notice
- 32-Miscellaneous
- 32a-Antiques
- 33-Recreational Vehicles
- 34-Autos
- 35-Trucks & Trailers
- 36-Real Estate