Delmarva Broiler

NOVEMBER 15, 1995

Movement of ready-to-cook whole birds was noted as seasonally slow to sluggish. Offerings varied, but generally exceeded current needs. Live supplies ranged moderate to heavy; weights were mostly desirable to heavy. Processing schedules were again reduced, but were very heavy overall. Less than trucklot asking prices were 1 cent lower at 59 to 70 cents. Trade sentiment was generally weak. In the parts complex, wings increased in availability and were adequate. Leg items were about adequate and cleared best of all parts. Breast items, including tenders were in

ESTIMATED SLAUGHTER OF BROILER/FRYERS IN DELMARVA (000) ESTIMATED ACTUAL AVG. WEIGHT ACTUAL AVG. WEIGHT 11/15 11/13 11/13 11/08 11/06 2,374 2,507 4.85 2,452 4.91 *BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIP-MENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

BRANDED U.S. GRADE A RANGE 58-71 WEIGHTED AVERAGE 61.51 NO. OF BOXES 8,393 *8 of 9 plants reporting.

National Egg Market

NOVEMBER 15, 1995

Prices were unchanged to higher in the Mid-Atlantic and Midwest areas, and elsewhere, prices were unchanged. The market tone remained steady to firm. Demand was mixed in all areas from fair to very good, best where featured. Supplies of the large sizes were tight to adequate, and other sizes were generally adequate; all floor stocks were held or offered with confi-

dence. Breaking stock supplies were limited to adequate for the moderate to good demand, and prices were generally unchanged. Live han offerings were about adequate to short of full plant needs, and the undertone was at least steady.

Pa. Grain

November 13, 1995 Report supplied by PDA COMPARED WITH LAST MON-AY'S MARKET FOR

FOR SOUTHEASTERN, CENTRAL, AND SOUTH CENTRAL PA: CORN MOSTLY STEADY, WHEAT .10 TO .20 HIGHER, BARLEY & OATS STBADY .10 HIGH-ER. SOYBEANS STEADY TO STRONG. NEW EAR CORN STEADY TO 2.00 HIGHER.

SOUTHEASTERN PENNSYLVANIA CORN NO. 2-Y RANGE 3.20-3.50, AVERAGE 3.37; WHEAT NO. 2 RANGE 4.60-5.12, AVERAGE 4.83, CONTRACT FOR HARVEST 3.91-4.06; BARLEY NO. 3 RANGE 2.00-2.50. AVERAGE 2.18, CONTRACT FOR HARVEST 1.75-1.90; OATS NO. 2 RANGE 1.60-2.25, AVER-AGE 1.84, CONTRACT FOR HARVEST 1.50; SOYBEANS NO. 1 RANGE 6.40-6.70, AVERAGE 6.55; FEW REPORTED GR. SORGHUM #2 RANGE 3.02, AVERAGE 3.02; FEW REPORTED OLD EAR CORN RANGE 80.00-110.00, AVERAGE 93.00; AVERAGE MOIS-TURE NEW EAR CORN RANGE 74.00-95.00, AVERAGE 82.54.

SOUTH CENTRAL **PENNSYLVANIA**

CORN NO. 2-Y RANGE 3.10-3.40, AVERAGE 3.25; WHEAT NO. 2-RANGE 4.10-4.85, AVERAGE 4.46; BARLEY NO. 3 RANGE 1.80-2.60, AVERAGE 2.05; OATS NO. 2 RANGE 1.50-1.90. AVERAGE 1.68; SOYBEANS NO. 1 RANGE 6.05-6.65, AVERAGE 6.33; FEW REPORTED OLD EAR CORN RANGE 75.00-88.00, AVERAGE 81.20; AVER-AGE MOISTURE NEW EAR CORN RANGE 70.00-85.00, AVERAGE 77.33.

SOUTHEASTERN, CENTRAL & SOUTH CENTRAL SUMMARY CORN NO. 2-Y RANGE 3.10-3.50, **AVERAGE 3.32; WHEAT NO. 2 RAINGE** 4.10-5.12, AVERAGE 4.64; BARLEY NO. 3 RANGE 1.80-2.60, AVERAGE 2.13; OATS NO. 2 RANGE 1.50-2.25, AVERAGE 1.77; SOYBEANS NO. 1 RANGE 6.00-6.70, AVERAGE 6.45; AVERAGE MOISTURE NEW EAR CORN RANGE 65.00-95.00, AVERAGE

CENTRAL PENNSYLVANIA CORN NO. 2-Y RANGE 3.15-3.45 AVERAGE 3.29; WHEAT NO. 2 RANGE 4.20-4.80 FEW REPORTED 4.00, AVER-AGE 4.36; BARLEY NO. 3 RANGE 1,80-2,30 FEW REPORTED 2.59, AVER-AGE 2.13; OATS NO. 2 RANGE 1.79-2.25 FEW REPORTED 1.40, AVERAGE 1.76; SOYBEANS NO. 1 RANGE 6.00-6.55, AVERAGE 6.31; FEW REPORTED PER HUNDREDWEIGHT BUCKWHEAT RANGE 10.90, AVERAGE 10.90; FEW REPORTED OLD BAR CORN RANGE 80.00-90.00, AVERAGE 86.25; AVER-AGE MOISTURE NEW EAR CORN RANGE 65.00-82.00, AVERAGE 72.40.

WESTERN PENNSYLVANIA CORN NO. 2-Y RANGE 3.00-3.20 FEW REPORTED 2.85, AVERAGE 3.12; WHEAT NO. 2 RANGE 3.75-4.70, AVERAGE 4.19; BARLEY NO. 3 RANGE 2.10-2.15, AVERAGE 2.13: OATS NO. 2 RANGE 1.40-1.67 FEW REPORTED 1.95, AVERAGE 1.56; SOY-BEANS NO 1 RANGE 6.45-6.50, AVER-AGE 6.48; FEW REPORTED PER HUN-DREDWEIGHT BUCKWHEAT RANGF. 9.10, AVERAGE 9.10; FEW REPORTED OLD EAR CORN RANGE 58.00-60.00, AVERAGE 59.00.

MONTH AGO CORN NO. 2-Y 3.13; WHEAT NO. 2 4.26; BARLEY NO. 3 1.81; OATS NO. 2 1.56; SOYBEANS NO. 1 6.06; AVERAGE MOISTURE NEW EAR CORN 64.93. YEAR AGO

CORN NO. 2-Y 2.19; WHEAT NO. 2 3.46; BARLEY NO. 3 1.70; OATS NO. 2

1.53; SOYBEANS NO. 1 5.05; AVERAGE MOISTURE NEW BAR CORN 48.98.

National Grain Market ST. JOSEPH, MO

NOVEMBER 15, 1995

Grain and soybean bids continued talling as disappointing export demand and profit taking pressured bids. Wheat 1 to 5 cents lower. Corn 1 to 2 cents lower. Sorghum 2 to 4 cents lower except barge 2 cents higher. Soybeans 1 to 4 cents lower. Another day of disappointment for wheat as recent reports of sales to China and possibly Egypt failed to be announced. However, light export wheat sales to Indonesia, limited declines. Fund selling continued on the board. Corn and soybean were slightly lower on continued profit taking and slowed export business. Traders feel corn and bean bids have been oversold and declines were limited.

Export demand: Purchaser Commodity Tonnage Del date Indonesia Soft White Wheat 40,000 Jan/Feb DN Spring Wheat 40,000 Jan/Feb Taiwan Com 18,000 Dec Soybeans 12 000 Dec

Totals: Wheat 80,000 tonnes. Com 18,000 tonnes. Soybeans 12,000 tonnes. Date Change Year ago

Truck bids: 11/15/95 11/14/95 11/16/94 Wheat: Kansas City (HRW, ORD) 5.11-5.13 dn 4 4.02-4.03 Minneapolis (DNS, 14%) 5.29 1/2 dn 1 1/2 4.06 1/4 Portland (SW) 5.31-5.34 dn 1-unch 4.50-4.53 St. Louis (SRW) 4.95-5.06 dn 5-4 3.75-3.77 Com, US 2 Yellow: Kansas City 3.27-3.28 dn 2 2.15-2.17 Minneapolis 2.91 3/4 dn 1 1.95 3/4 Southern Iowa 3.16-3.19 unch-up 1 2.13-2.14 Omaha 2.99-3.01 dn 1 1.96-2.00 Soybeans, US 1 Yellow: Kansas City 6.67-6.68 dn 2 5.55 Minneapolis 6.36 3/4 dn 4 5.41 1/2 Southem Iowa 6.64-6.67 dn 3-1 5.59-5.63 Cent IL Processors 6.76 3/4-6.79 3/4 dn 4-2 5.64 1/2-5.74 1/2 Futures Close: Kansas City (Dec) Wheat 4.96 1/2 dn 4 3/4 3.86 1/2 Minneapolis (Dec) Wheat 4.84 1/2 dn 6 1/2 3.76 1/4 Chicago (Dec) Wheat 4.84 1/4 dn 6 1/4 3.73 3/4 Chicago (Dec) Corn 3.20 3/4 dn 1 2.16 3/4 Chicago (Dec 96) Corn 2.77 1/4 dn 1/2 Chicago (Jan) Soybeans 6.74 3/4 dn 2 5.65 1/2 Chicago (Jan 97) Soybeans 6.68 dn 1 1/2

Export Bids: Barge or rail, Port of New Orleans or North Texas Gulf.US 1 HRW Wheat, Ord. Protein: 5.51 1/2 dn 4 3/4 4.35 1/2 US 2 SRW Wheat: 5.31 1/4-5.32 1/4 do 5 1/4-6 1/4 4.07-4.09 US 2 Yellow Corn: 3.55 3/4-3.56 3/4 unch 2.40 3/4-2.42 US 2

Yellow Sorghum: Rail 6.23 dn 2 4.46 Barge 6.44-6.48 up 2 4.51 US 1 Yellow Soybeans: 7.07 3/4-7.09 3/4 dn 4 5.94 1/2-5.96 1/2

Leinbach's Shippensburg **Produce Auction**

Shippensburg, PA Average Prices Of #1 Produce Nov. 26 and 31

Price Differences are Quality, Size or Days

Open 10 a.m. Report Supplied by Auction APPLES: 1.50-3.00 % BU. APPLE CIDER: 1.50-1.75 GAL. CAULIFLOWER: SM. TO LGE. .35-1.35 BACH.

CABBAGE: 2.00-3.50 50 LBS. POTATOES: UNCLASSIFIED 2.75-4.50 50 LBS.

PEPPERS: GREEN 4.00-6.00 BU. TOMATOES: 6.00-11.00 25 LBS. SWEET POTATOES: 3.00-4.50 % BU. SALE DAY NEXT WEEK IS TUES-DAY AT 10 A.M.

North Jersey Market

Report Supplied by Auction Tuesday, Nevember 14, 1995 Hay—Straw & Grain Report NO SALE DUE TO BAD WEATHER.

Leinbach's Hay Shippensburg, PA November 11 and 14 Report Supplied by Auction

52 LOADS. ALFALFA: 68.00-110.00. MIXED HAY: 74.00-108.00. TIMOTHY: 80.00-100.00. CLOVER: 95.00. BROME: 100.00-115.00. ORCHARD GRASS: 56.00-100.00. STRAW: 60.00-76.00. EAR CORN: 107.00-117.00. MULCH HAY: 37.00-58.00. FIREWOOD: 37.00-64.00 LOAD.

The Building you want. The Lease you need.

Whether your new farm or commercial building is of pole,

timber column, stud, steel or block construction; choose Telmark lease financing.



Telmark has been leasing equipment for over 30 years. Did you know that we've been leasing <u>new</u> buildings for that long too? Consider the features:

- Tax deductibility and accelerated write-offs: Lease payments are income tax deductible over the term of the lease compared to 20-year depreciation of farm buildings and 39-year depreciation of commercial buildings. Could reduce tax liability this year.
- Low upfront costs: Beginning costs may be as little as one monthly lease payment.
- Flexible lease term: Building lease terms start aggressively at five years but may be as long as ten, twelve, or fifteen years.
- Customized payment schedules: Lease payment schedules match your cash flow. Payment options include monthly, quarterly, annually, as well as, skip or specially designed seasonal payments.

How do you start leasing a building from Telmark? Talk with a qualified builder to determine your needs and building cost. And call your Telmark representative



Ken Darlington (717) 733-3532



Lisa Sonnen (717) 866-9217



Patrick Rush



Jody Underwood Mike Fullam (301) 898-0095



(717) 966-9202



Paul Shipper Mike Dixon (814) 684-5707 (302) 456-1931



(412) 587-3989



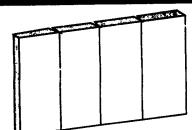
Fred Dixon (716) 595-3954 (412) 346-3455



Frank Hunter Andrew McLean (410) 827-5052



Lancaster **Poured** Walls



IT'S HAYLAGE SEASON - THINK BUNKER SILO!!

can you think of a better wall than poured on site with lower construction costs and no maintenance?

ASK FOR PRICES FROM:

Lancaster Silo Co., Inc. 2008 Horseshoe Rd. • Lancaster, PA • (717) 299-3721 • 800-770-3721

Increase Your Income

From Milk Sales

We are looking to increase our high quality milk supply in Chester, Berks and Lancaster Counties.

No Coop Dues

 Solids Non Fat **Premiums**

Quality Premiums

Lower Hauling Rates &

Stop Charges From a proud neighborhood dairy in the 1920's to a modern manufacturing company of the 1990's, the Dietrich family-owned business continues to move forward. With the dedication of three generations and a heritage rich in experience and innovation, Dietrich's Milk Products faces the future with

confidence. Give us a call and see what we are all about. Dietrich's Milk Products, Inc.

100 McKinley Avenue Reading, PA

Field Representative Daniel Vosburg . New Holland, PA (717) 354-5562