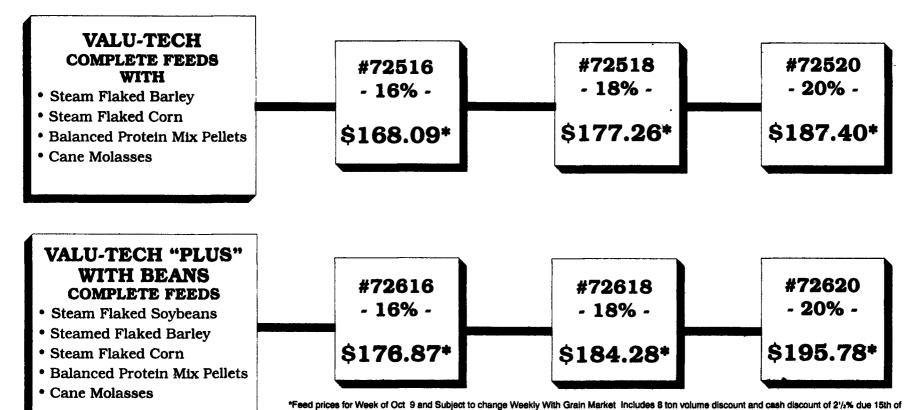
TEN

## REDUCE DAIRY FEED COSTS

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Faced with reduced "milk prices" and increased operating expenses, dairymen are looking for reasonable ways to reduce feed costs. To help meet this need, Pennfield is introducing a new line of complete feeds that are specifically formulated to provide a well fortified feed with an economical balance of proteins and energy. New "Value Tech" feeds use a balanced amount of NPN (Non Protein Nitrogen) as a source of rumen soluble protein.



## **QUALITY INGREDIENTS IN → QUALITY FEED OUT.**

following month. Deduct additional \$3.00 per ton if paid in 10 days.

Anyone can make a ton of feed. At Pennfield we buy only quality feed ingredients from selected sources. Our quality assurance program is continuously at work from the time ingredients are received until the feed is delivered into your bin. Because we believe so strongly in the results of our quality assurance program — Pennfield guarantees that you will be satisfied with the Quality - Value - Performance of Pennfield Feeds or you may return the unused feed and we will refund the purchase price of the unused feed. At Pennfield, Customer Service and Satisfaction is everyone's goal.

## PENNFIELD CUSTOMER GRAIN BANK PROGRAM

GRAIN BANK PRICES

BARLEY

CORN

SOYBEANS \$6.12 Bu.

**WEEK OF OCT. 9, 1995** 

\$2.35 Bu.

\$3.27 Bu.

No Storage Charge

- Prices Updated Weekly
- Grain Bank Balances
   Shown On Each Invoice

Pennfield Offers A Sound Program For The Dairy Farmer To Use His Grain "Same As Cash" To Reduce His Monthly Feed Bill, And To Avoid Having To Take "Harvest Price" For His Grain.

- No Hidden Charges
- "Ton-For-Ton" Free Hauling
   For every ton of qualifying dairy feed
   purchased you will receive one ton of
   grain back hauled at no charge.



Round The Clock Service - 24 Hours Per Day pennfield feeds

Office 1-800-732-0467 Orders 1-800-995-0333

Quality - Value - Service