

Pa. DHIA members are asking more and more about when we are going to incorporate performance economics into the DHIA reports.

Since the introduction of the new Herd Summary I report, we are prepared to give our members substantial performance analysis of various groups in the herd, if their feed cost and amounts are properly reported.

Dr. Steve Ford and I are working on a form that members can calculate their feed cost, and if they desire can incorporate nonfeed items such as BST and other farm operating cost.

Our DHIA technicians can then record the feed amounts, cost per hundred, dry matter, energy, and protein levels on test day. Nonfeed items would be reports on a pounds per day basis, cost per 100 pounds, and dry matter (D.M.) at 100 percent dry.

If the amounts and cost are reported properly, the following summary information is possible:

- 1. Income over feed cost on each cow test day.
- 2. Average Income over cost for entire milking used test day.
- 3. 365 Day Rolling Average income over cost.

- 4. Cost to produce 100 lbs of milk on monthly basis.
- 5. Income over cost for period

6. Income over cost for 1st lactation, 2nd lactation, and 3rd plus higher animals.

7. Income over cost by groups. If you do not group your cows, you can create groups. Example (cows on BST). You can compare the profitability of BST treated cows to non-treated cows.

8. On the back of Herd Summary I on the lower left hand corner, we project nine months based on your herd information and listing your gross milk sales.

9. Individual cow total profit at end of lactation. Part (just feed cost) or all (on total operating cost) of the farm operating cost can be reported in the new feed program. Up to 13 feeds or non-feed items can be reported, and assigned to some or all groups of cows in the herd. If a member is interested in reporting these items properly, the individual and/or group economic performance can be easily evaluated at a gland. For more information contact the Pa. DHIA office at 1-800-344-8378.

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#### Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost

data, here's last week's average costs of various ingredients as "compiled from regional" reports across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No. 2y - 3.03 bu. 5.42 cwt. Wheat, No. 2 - 3.85 bu. 6.43

Barley, No. 3 - 1.61 bu. 3.45

Oátš, No. 2 - 1.49 bu. 4.63 cwt. Soybeans, No. 1 - 5.82 bu. 9.71

Ear Corn 70.75 ton 3.54 cwt. Alfalfa Hay - 88.00 ton 4.4 cwt. Mixed Hay - 87.50 ton 4.38 cwt. Timothy Hay - 85.00 ton 4.25

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