

Etters Brings Energy To Job

Norma Etters, supervisor of Support Operations, brings a wealth of energy to her job at Pa. DHIA.

Her job duties include overseeing maintenance on all sample route trucks, calculating the driver's payrolls and maintaining the meter-repair area.

Another unique part of her job is being on call 24 hours a day to handle any breakdowns that occur on the truck routes. It is her responsibility to handle the repair of any breakdowns and transport the driver back to the Pa. DHIA headquarters at State College.

Currently there are 83 truck stops spread out through Pennsylvania, New York and New Jersey. Here's how it works.

Technicians gather management information and milk samples while at the member's farm. The technician supplies the member with Westfalia Dairy Plan Reports and transmits the gathered data to Pa. DHIA via phone.

Another part of the technician's responsibility includes delivering milk samples to an appointed truck stop. This truck stop may be at a farm, feed mill, a technician's home or another appointed place.

There are five truck routes that average 15 hours and 500 miles per route. Each route is covered



Norma Etters

three times per week. Each truck is equipped with a refrigerated unit in order to insure good quality samples.

Overall, Norma is responsible for seven employees, this includes five truck drivers, one relief driver who also works at headquarters on different projects, and a mailing person who assists with printing, collating and mailing of the finished reports back to the membership.

Norma reflected on the many changes that have taken place over

the years. She said she remembers the trucking of samples being changed from UPS to the current system. She can also remember the printing of the records at the Shields Building and being changed over to Pa. DHIA providing its own printing of reports.

Norma has been employed at Pa. DHIA for 10 years. Starting as a part-time employee for three years, she was worked full time for the past seven years.

Norma and her husband, Jerry, have two children, Nicole and Jerry Jr. Some hobbies that Norma enjoys are needlepoint and playing bingo.

Having the ability to transport milk samples quickly through the delivery trucks allows the membership to have an excellent turnaround time.

At Pa. DHIA we feel that this is important to our members. Please feel free to contact Pa. DHIA at 1-800-344-8378, if we can assist with your dairy operation.

David A. Bigelow,
Training Coordinator

Call 1-800-DHI-TEST for information.
Pennsylvania Dairy Herd Improvement Association
DHIA Service Center, Orchard Road, University Park, PA 16802

Average Farm Feed Costs For Handy Reference

To help farmers across the state to have handy reference of commodity input costs in their feeding operations for DHIA record sheets or to develop livestock feed cost data, here's last week's average costs of various ingredients as compiled from regional reports

across the state of Pennsylvania. Remember these are averages so you will need to adjust your figures up or down according to your location and the quality of your crop.

Corn, No. 2y - 3.00 bu. 5.37 cwt.
Wheat, No. 2 - 3.76 bu. 6.28 cwt.
Barley, No. 3 - 1.58 bu. 3.37 cwt.
Oats, No. 2 - 1.47 bu. 4.57 cwt.
Soybeans, No. 1 - 5.61 bu. 9.37 cwt.
Ear Corn 71.16 ton 3.56 cwt.

Public Auction Register

Closing Date Monday 5:00 P.M. of each week's publication

AUGUST

SAT. AUG. 19 - 8:30AM
From the home of Sandy Newcomer, 1977 West Emerys Church Rd. RR1, Linden, Pa. Approx. 5 1/2 miles Northwest of Linden along Pine Run Rd. off Rt. 220. Scott Younkin & Assoc.

SAT. AUG. 19 - 9AM
Household, tools, trucks. Held at RR 1 box 696, Glen Rock, Pa, just off Glennville Rd. at the old mud point, on Hoke Rd. from Glennville take Glennville Rd. W. approx. 3 miles turn left onto Hoke, to auction, or from Maryland Rt. 30, take

Wentz Rd. E. approx. 2 1/2 miles, to Glennville Rd., proceed approx. 2 miles, turn right onto Hoke, go to auction. Margie Higgins, owner. Nevin E. Tasto, auct.

SAT. AUG. 19 - 9:30AM
Household items, shop equip, guns. For the Max & Tressie Tate Estate, located at the end of N. Atherton St. turn onto Scotia Rd. then make 1st left onto Ghaner Lane and follow to auction on right. Ron J. & Ron S. Gilligan, aucts.

SUN. AUG. 20 - 12:30PM
Ron Gilligan will be conducting a public auction for Mr. Edward R. Miller,

located at 510 N. Burrowes St., State College, Pa. Take Rt. 322 to Nittany Lion Inn intersection, turn onto Park Ave. & make first left onto Burrowes. Ron J & Ron S. Gilligan, aucts.

WED. AUG. 23 - Holstein Herd Dispersal, New Holland Sales Stables.

THURS. AUG. 24 - 9AM
Machinery, lumber, air tools & supplies, misc. 2190 Pequea Lane, Lanc., Pa. Rt. 30 E., turn right on 896 S. to Strasburg, turn right on 741, left on Lampeter Rd., left on Penn Grant Rd. and right on Pequea Lane. By M.B. Glick Co., Inc Mel Hoover, auct.

THURS. AUG. 24 - 1 PM
New Holland Sales Stables Beef Sale. Bushhill Farms, 70 Head Hereford Cattle. Bushhill Farms, owners. Represented by John Wetmore.

SAT. AUG. 26 - 9:45PM
Repossession Sale, Approx 200 Reposs & off lease vehicles. Keystone Public Auto Exchange.

SAT. AUG. 26 - 10AM
Campus Billiards & Ferrario Amusements, Inc. 510 Lackawanna Ave., Scranton, Pa. Col. Steve Sitar, auct.

SAT. AUG. 26 - 10:30AM
Rosetree Media School District, Media, Pa, Delaware Co. 18 HP Snapper tractor, adding & copy machine, tape recorder, viewmasters, display case, filing & storage cabinets, book shelves, desks & chairs, projectors, tables and more. North on Rt. 1, past Granite Run Mall, straight on Baltimore Pike into Media. Left on Monroe St. George H. Wilson, auct.

TUES. AUG. 29 - 9:30AM
St. Anne Area Farmers Consignment Auction, 7200 E 5000 S Rd. of St Anne, Ill. 2 miles N. of St Anne, Illinois on Rte 1 then 1/4 mile W or 7 miles E. of Kankakee, Illinois on Rt. 17, then 5 miles S. on Rt. 1 and 1/4 mile west. Combines, pickers, tractors, loader tractors, misc. tractors, semi trailers, corn heads, grain platforms, row crop heads, forage equip., discs, misc. tires. Jim Humphrey, Roland Rosenboom, Sam Kerr, Don Braham, Eugene Tomaszewski, Bill Decker, aucts.

TUES. AUG. 29 - 7:30PM
Somerset County Monthly Dairy Cattle Auction at Weigle's Buying Station. From Somerset Pa take Rt. 31 east 9 mi. to auction barn on left. From Bedford, PA go west on Rt. 30 to Rt. 96 S. to Rt. 31 east 18 mi. to auction barn on right. Tom Kolb & Sons, manager. Trout Aucts.



PUBLIC AUCTION Mon., Aug. 28, 1995 5:00 P.M.

LOCATION: LEONARDS AUCTION COMPANY, 6 MILES NORTH OF I-81 ON RTS 11-15 DUNCANNON, PA.

Personal Property Moved from a Harrisburg Resident, Sale Ordered by Alice Carnathan, and Others. Outside Line Starting at 5:00 Sharp, Consisting of Household Goods, Box Lots, Sump Pumps, Garden Tools, 19" Elec Mower Like New, Everyday Items Found in Garages... Inside Following: Super Collection of Hull Pottery, Northwood Carnival Vase, Lg. Limoges Bowls, 9 Piece Set Opalescent Gold Trim Berry Set, Other Opalescent, Lg. Custard Glass Shell Compote, Signed Northwood Gold Handled Pichard Pedistal Bowl, Nippon S&C, 3 Piece Childs Nursery Rhyme Dishes Signed Roma, Lg. Ruby Glass Picture Atlantic City, Lg. Heisey Glass Basket, Jewel & Shell Water Pitcher, Super Blue & White Crock w/Handle, Ornate Sterling Dresser Mirror, 5 Pc. Sterling Dresser Set w/Cut Glass Powder Jars, Weller Vases, Venition Glass, Blue Satin Glass Basket, Cruits — 1 Cut, Majolica Salt Glaze Basket, Fancy Figurines, Oil Lamps, Fancy Gold Leaf Metal Mantel Clock, Sq. Cast Iron Griswold Skillet, Pocket & Hunting Knives, Wrist Watches, Coin Silver Pocket Watch, Costume Jewelry, Army Uniforms WW2 w/Patches, Depression & Pattern Glass, Kitchenware, Nice Collection of Walnut & Gold Leaf Picture Frames, 100's of Glassware & Misc. Items, Lg. Dog Race Bar Room Game, Old Toys Consisting of: 2 Wooden Pull Toys, Metal Ohio Art Tin Well Pump, 1950's Childs Riding Fire Pumper, Early Red Petal Tractor & Others, Pr Brass & Copper Coach Lamps, Postcard Album, Furniture: 44" Time Clock by International Time Co. in Oak Case, Drop Front Queen Anne Desk w/Flower Inlay, Fancy Oak Dresser, Mah. Princess Dresser Claw Feet w/Oval Mirror, 7 Piece Super Decorated Cottage Bed Rm. Suit, 9 Pc. Duncan Phyfe Dining Suite w/Broken Arch Top, 3 Pc. Walnut 30's Bed Rm. Suit, 5 Pc. Mah Bed Rm. Suit, Vanity w/Pop-Up Mirror, 2 Deco Vanities, 3 Pc. Parlor Suit w/Ball Claw Feet, Oak Sideboard, 5 Pc. Deco Chrome Dinette Set, Early Adrian Xray Shoe Fitter Machine for the Advanced Collector, Cedar Chest, Early Trundle Rope Bed in Ole Red, Early Spool Rope Bed, 4 Poster Spool Bed, Brass Bed, Early Walnut Cradle, Inlain Walnut Sofa Table, Oak Twist Leg Table, Super Hi-Back Oak & Leather Office Chair, 9x12 Rugs, Unusual Walnut Liquor Cabinet from the 30's Shaped like a Baby Grand 46' tall x 33' wide, Other Dressers, Vanities, Stands, Floor Lamps, Etc. Join Us for a Fun Evening, Don't Miss This Sale for Lots of Great Small Collectibles.

TERMS: Cash Good PA. Check. No Out of State Checks. Not Responsible for Accidents. Food Served on Premises
Leonards Auction Company #AY 113L
717-957-3324

Carl Ocker #AU24251
Cindy Fenton #AA2309L
Doug Leonard #AA2385L

Real Estate - Crops Tractors - Farm Equipment PUBLIC AUCTION 20 ACRE FARM M/L SAT., SEPT. 30, 1995 Auction Time 10:00 AM

Real Estate 12:00 Noon
Directions: From Ephrata take route 322 East through Hinkdetown, turn right on Farmersville Road (at Martin's Bike Shop) go 1/2 mile to property on right. Earl Township, Lancaster County, Pa. 558 EAST FARMERSVILLE ROAD 2 1/2 STORY HOUSE
Downstairs: includes large eat-in kitchen with cabinets, large living room, family room, wash house, enclosed porch. Upstairs: has 4 bedrooms, large walk-in closet, attic access. Full basement.
BANK BARN
Large steer pen and box stalls on lower level with attached 12'x22' block buggy shed, cemented barn yard.

OTHER FEATURES
* Fully scaffolded Barn * 4 Acre hanging capacity
* 14x60 stave silo * 18 Acres tillable
* well water * mature shade
* 30'x60' implement shed * lots of road frontage
TO BE OFFERED AS 2 SEPARATE TRACTS
TRACT #1 includes buildings with approx. 2 acres
TRACT #2 includes 18 acre field across Farmersville Road
TRACT #1 and #2 will also be offered together
NOTE: Total acreage zoned Ag. Tract #2 may have possibilities for a poultry facility and or building lot. Contact Earl Twp. with any questions concerning zoning. Sellers will have a new survey done if tract 1 and 2 are sold separately.
OPEN HOUSE: Saturdays September 9th and 16th, 1:00 PM to 3:00 PM. Or by appointment. For assistance to obtain financing or transportation to see the farm contact Aaron Martin Auct. at (717) 733-3511.
TERMS: 10% down payment day of auction, balance at final settlement on or before February 15, 1996.
ATTORNEY: Michael P. Kane Auction By
John N. & Elsie Z. Zimmerman
Food By Fairmont School
AARON MARTIN AUCTION SERVICE
410 West Church Rd. Ephrata, Pa. 17522 (717) 733-3511

TOWN AND COUNTRY POURED WALLS

- Manure Pits
- Retaining Walls
- House Basements
- Trench Silo Walls

(215) 593-5794
Ask For Ike

ABSOLUTE PUBLIC SALE OF 38 ACRE FARM

Agricultural District
2 1/2 Story Brick Two Unit Dwelling
w/Frame Addition
Bank Barn & Misc Outbuildings
Thurs., Sept. 14, 1995 at 7:00 PM
LOC: 235 Shultz Road in Pequea Twp., Lancaster Co., PA
Between Millwood Road & Rte 324
New Danville, PA
PROPERTY INSPECTIONS: Sat.'s Aug. 26, Sept. 2 & 9 from 10:00 am until 12:00 Noon or phone (717) 464-3541.
Sale with a starting bid of \$200,000.
Sale by
Frank T. Meyer, Jr. Estate
Going & Plank
Robert M. Going, Sr., Esquire
Howard E. Shaub, Inc. (717) 464-3541
Auctioneer (AU-000831-L)