

Lentz Farm Host For Lebanon Holstein Night

VERNON ACHENBACH JR.
Lancaster Farming Staff
GREBLE (Lebanon Co.) — More than 300 people attended the Lebanon County Holstein Club's annual field day event Thursday evening at the Gary and Barbara Lentz farm near Greble.

In addition to a judging contest, commercial exhibits, tours, food and fellowship, representatives from the state and national Holstein Associations told members about identification requirements and supplies and about seeking cattle for export.

In addition, guest speaker was Roy Moyer, manager of Junge Farms, in Berks Co.

Kenneth Raney, director of member service for the Pennsylvania Holstein Association said that the association is seeking animals to fill an order to Japan and that the association is also looking for animals for an upcoming order to Saudi Arabia.

Raney said that registered bred heifers with dams of Good Plus 81 percent or better and 18,000 pounds production at first lactation are being sought to fill out a pending order to Japan.

For more information call the association, or talk to a local representative.

Raney also announced that the Southeast Championship show will be held this year. He said it has been scheduled to be held in Schuylkill County at the fairgrounds on August 31. James Burdette, of Mercersburg is judge.

Clarance Stauffer, National Holstein fieldman, talked about

registration, identification and keeping up on registrations, especially if dairy farmers intend to take advantage of exporting and merchandising cattle.

Stauffer also mentioned that the association has been very pleased with the work of David Lentz, nephew of Gary and Barbara, who has been working for the association in the Southeast, being based in Florida.

In the area for a couple days, David was at the field night with his parents Robert and Sandra Lentz, and his fiancée.

Presiding at the event was Duane Nolt. He announced that the county club sale is slated to be held 7 p.m., August 25.

According to Nolt, there are 62 animals consigned. He said there are 30 head of milking cows, 25 bred heifers, two to three yearling heifers, one service-aged bull, and one choice of a flush from Reid Hoover, of Lebanon.

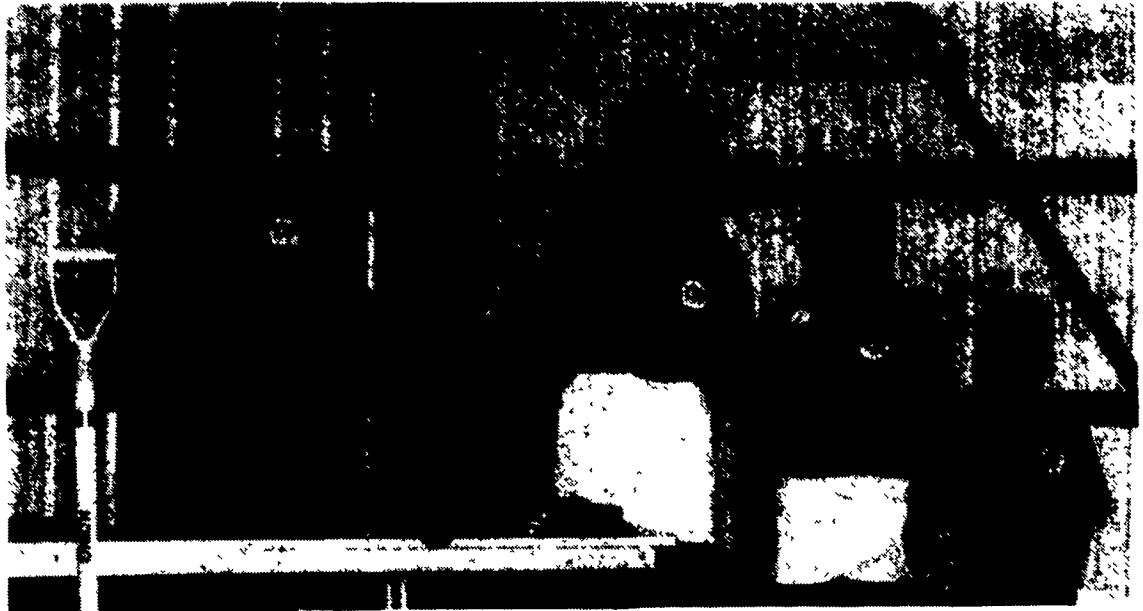
For more information on the sale, and catalogs, call Nolt at (717) 866-6424, or Dale Hoover at (717) 867-2489.

Nolt also announced that youth can submit for the club's annual scholarship. Call for more details.

Jim Hill won the men's division in the judging contest, while Cheryl Horst was champion of the women's division. In the 14 and under age category, Jenny Seyfert was champion, while Justin Troutman was the winner in the 15 and older competition.

Mike Menendez, a sire specialist for Landmark Genetics, was

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From the left, Gary and Barbara Lentz and their children Katie and Dustin, welcome more than 300 fellow Holstein breeders to their Dream-On Holsteins dairy farm. The family farm operation has 83 registered Holsteins in modern facilities and conducts a brisk merchandising business, having sold 17 bulls into artificial insemination domestically, one to Australia, and one to Japan in the past five years, with all bull dams carrying the farm prefix.



Robert Lentz scores this line-up of 4-year-olds at Dream-On Holsteins, his brother Gary and Barbara Lentz's farm in Greble.

Dairy Management Symposium Set

UNIVERSITY PARK (State College) — Pennsylvania has lost more than 2,000 dairy farms since 1985, with over 1 percent going out of business each year. To stay in business, the state's remaining dairy producers will have to become more competitive.

"Managing Dairy Farms into the 21st Century," a dairy management symposium sponsored by Penn State's College of Agricultural Sciences and Monsanto Inc., will address topics vital to the

dairy industry's future.

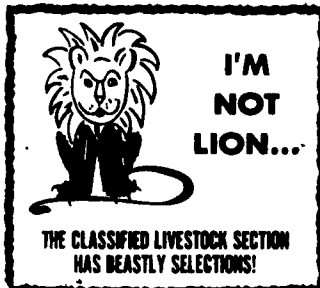
The event will begin Dec. 7 at 1 p.m. and will run through 4:30 p.m. on Dec. 8 at the Hershey Convention Center in Hershey.

Experts from Penn State, Cornell University, Ohio State University, and industry will discuss topics including:

- Positioning your dairy business for the 21st century
- Benchmarks for a profitable dairy farm business
- Putting dollars where they count
- Recruiting, hiring and keeping employees
- Maximizing existing facilities for cow comfort
- Carbohydrate management for dairy cows
- How attention to cow feet and legs affects profitability

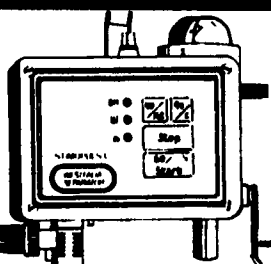
The symposium also will feature five presentations related to use, economics, and experiences with bovine somatotropin (bST). Further details about the event will be released in late summer.

For more information about "Managing Dairy Farms Into the 21st Century," write to Dr. Michael O'Connor, The Pennsylvania State University, 324 Henning Building, University Park, PA 16802, or call (814) 863-3913.



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