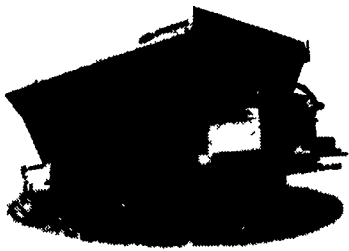


### The Ideal All-Around Spreader For Lime And Fertilizer

The Stoltzfus 56i Spreader is a unique combination spreader that does not sacrifice performance for any application. For example, the 56i is tough enough to spread stockpiled lime at rates up to 3 tons per acre. It will also accurately spread fertilizer at rates as low as 125 lbs. per acre. Plus, the Stoltzfus 56i easily handles "sloppy" material. Walking beam suspension absorbs shock to reduce wear and tear, adding years to the service life. The ground drive system assures consistent spreading accuracy even in mud. Corrosion-proof steel hopper and synthetic UHMW floor hold up for many years. For more information, contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.



### Sometimes You Need A Spreader Built Like A Tank

Lime can be really tough to spread, especially if it's been stockpiled and frozen. The Stoltzfus Wet Lime Spreader is the machine for that kind of job. Many farmers believe it's likely the most powerful spreader of its kind available on the market today. The drag chain, for example, is four times stronger than stainless steel. Many are still in use after 20, even 30 years. In addition to lime, it also applies compost, composted sludge, and bulk fertilizers. For more information, contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.



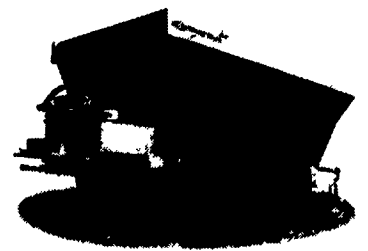
### High Capacity Portable Conveyors

For moving granular materials quickly and efficiently, nothing beats Speed King conveyors. They were first to introduce the "belt-in-a-tube" concept to eliminate the rough handling of augers. The Tubular Conveyors can move the average granular fertilizer up to 60 tons per hour at a 30° incline. Speed King Trough Roller Conveyors range from 30' to 60' in length, and come with 16' or 24' PVC conveyor belts which deliver up to 240 tons per hour. For additional information, you may contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.



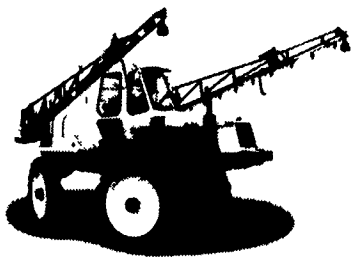
### Truck-Mounted Spreaders Built To Order

Most custom applicators and large farmers have their own way of doing things. That's why Stoltzfus has been building custom truck-mounted spreaders for 50 years for applying lime, fertilizer, and other ag materials. Many of the standard spreader features found today were invented in their shop. They will work with you to come up with a design to make your operation more productive and efficient. That's the best way to increase profitability today. For more information, contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.



### For Spreading Poultry Litter And More

All poultry litter spreaders are built big to handle the bulk. But welds can weaken when the construction isn't strong enough to match the size. The Stoltzfus Poultry Litter Spreader is a sturdy and versatile high volume spreader, tough enough to handle stockpiled lime, compost, and bulk fertilizers. Four sizes plus truck-mounted spreaders available. The largest model holds a whopping 400 cubic foot load for fewer trips. Walking beam suspension, hydraulic spinners, PTO-powered chain. For more information, contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.



### Willmar Air Ride Post-Emerge Applicator Designed For New Chemical Types

Some of today's new generation of ag pesticides are so powerful they're applied at almost unbelievably low rates, such as 1/2 ounce per acre in solution. The Willmar Air Ride is a precision self-propelled applicator for custom applicators and large farmers. It features high visibility, on-the-go suspension adjustment, and articulated steering. Low compaction tires grip soft ground, yet won't crush crops. Wheel tracks adjust from the cab for varying row widths. The 60' boom adjusts to fit crop height and minimize spray drift. For more information, contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.



### Willmar Side Shooter Tender Handles Fertilizer, Grain, Feed

The unique one-piece 10" Swing-Away Auger speeds loading, eliminates leaking and mechanical problems. 4000 lb. per minute unloading rate increases productivity. Fold-away viewing platform provides a convenient vantage point for inspecting the hopper action. 16 ton and 24 ton capacities. Contact Stoltzfus Spreaders, Morgantown, PA 1-800-843-8731.

## AG CHEMICAL HANDLING EQUIPMENT

# 7 Steps To Wise Buying Decisions

Today's equipment is too expensive to make impulsive buying decisions. Here are some common sense steps to help you turn your equipment dollars into a wise investment.

#### 1. Always go for value over price

Let's say you buy a cheap pair of shoes to save money. But then you find they hurt your feet. Pinching. Blisters. Then, since your feet hurt, you start walking funny and your back starts bothering you. One thing always leads to another. You regret you didn't get the better pair because now you've paid good money for shoes you can't wear. But you still need shoes. So you end up paying twice for one good pair. That's no bargain.

Most of us learned that basic lesson long ago. When it comes to buying ag equipment, the same ideas apply. Asking these questions will help you determine good value:

- Will the piece of equipment help you be more productive?
- Will it perform reliably?
- Is it built to last a long time?
- Is it easy to repair?
- Are parts easy to get?
- Will the manufacturer stand behind it?
- Will the resale value stay high?

#### 2. Talk to your neighbor

Most likely, nobody understands your needs better than your farming neighbor. And you can trust him to be honest with you. What kind of equipment works best for him? What brand does he trust the most? What would he do differently next time?

#### 3. Keep an open mind

The old saying is true, "The more things change, the more they stay the same." At the same time, some changes – like the new generation of farm chemicals – can make a real difference in the way you work, and the kind of equipment you need. In these situations it's best to become a student. Learn all you can from extension agents, meetings, and trusted publications.

#### 4. Find a dealer you can trust

Don't forget to talk to equipment dealers. Whether your personality tends to innovation, or you like to play it a little safer, a dealer who really knows ag chemical handling equipment will steer you right. He can help you learn what others are doing, and what will work best for your situation. A good dealer has been around for a long time. He wants you to come back because he's a neighbor, too.

#### 5. Try to compare apples with apples

Not all equipment is created equal. But product differences often make it hard to determine real straight-up comparisons. This is where some work comes in. Ideally, take the time to check out a demo. Ask for references. Collect literature. Make comparison lists. The right choice for you will generally become clear after you've done your investigation, then "slept on it" for a day or so. If you can't wait, rely on a dealer you trust to help you make the right decision.

#### 6. Always ask "What about repairs?"

Machines don't last forever. Are repairs easy to make yourself? Will parts always be easy to get? Can I get help from the dealer when I need it? If the dealer can't assure you of fast, fairly priced support for parts and service, find another dealer.

#### 7. Make a commitment to good maintenance

Today, it's easy to get 100,000 miles out of a pickup truck with routine maintenance. It's the same with quality built ag chemical handling equipment. A little "tender loving care" not only keeps equipment working hard when it's needed most, but also gives more years of service life, and keeps resale value higher.

*We've seen this approach consistently pay off for farmers since we first started making lime spreaders 50 years ago. Today, Stoltzfus Spreaders is both manufacturer and dealer for some of the nation's finest ag chemical handling equipment. Can we help you make a wise buying decision? Since we plan to be around for at least another 50 years, we think you can count on it.*



Trusted by farmers since 1945 for quality equipment, fair pricing, and reliable service.

**1-800-843-8731**

Morgantown, PA 19543

See us at Ag Progress Days, West 6th Street