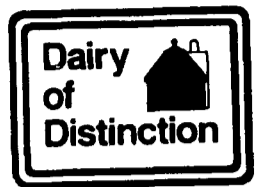




Kline Farm

William and Peg Kline and their son Lynn have built up their Dairy of Distinction over a period of 42 years. Starting in 1953, the elder Kilnes bought the farm, located northeast of Elverson that at the time had a small barn and silo. At the time they installed a bucket milking machine. Later they added a pipeline, and in 1993 they built the new milking parlor. Today they milk 120 grade Holsteins and farm 500 acres of corn and small grains. Storage for bulk cotton seed was added last year. This saves \$50 per ton on this feed ingredient. The Kilnes depend on the companies and persons who supply their feed, artificial insemination, and veterinarian service to act as their consultants. They say one of the major farm problems is to get good full-time hired help.



The Kline Family

(Continued from Page 1)

there were more than 12 cows that were milking 100 pounds per day, several up to 120 pounds.

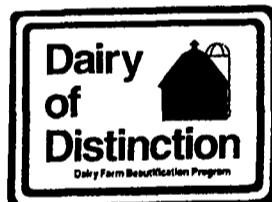
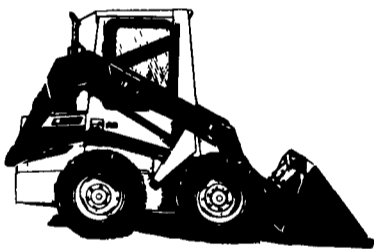
The Klines are very practical in their approach to farming; they don't try everything new. But they believe computers will be used a great deal in the future of farming. That's why their new milking parlor is computer ready when the time comes to make the move to automatically identify the cows.

"It takes a lot of work and attention to details to keep a farm going," Lynn said. "We like to

keep our operation on a commercial basis to balance the check book. We don't always try new things first."

Kline road runs right past the barn and silos of this beautiful farm. Images of the farmstead reflect from the pond located close to the barns to give an added dimension to the view as you approach the farm lane. This good example for the consumer of where milk originates makes it easy to see why this is one of the new 1995 Dairy of Distinction farms in Pennsylvania.

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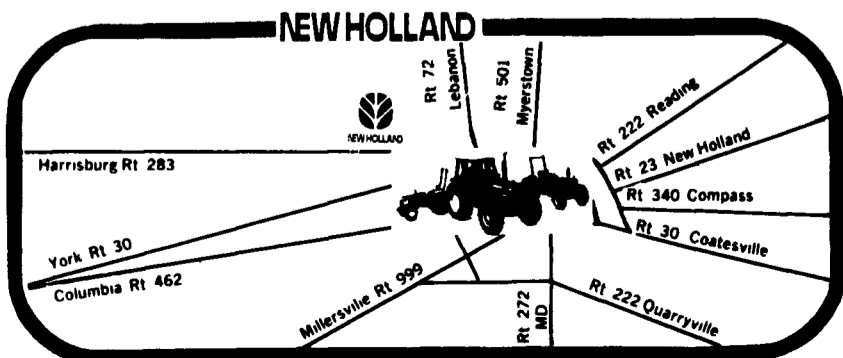
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