



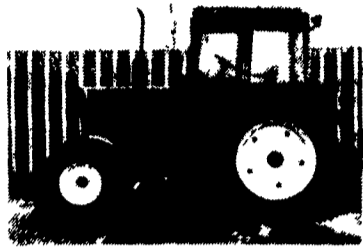
## Value, Efficiency Mark Tractor

MILWAUKEE, Wis. — Value and fuel-efficiency mark the new Model 1025 from Belarus Machinery, Inc.

With 100 HP, the model 1025 is a stand-out among field tractors in its class.

Equipped with four wheel drive that engages automatically when conditions become difficult, the 1025 features a water-cooled, turbo-charged, diesel engine. An independent 540/1,000 rpm Power Take-Off (PTO) is standard for heavy-duty tillage and harvesting applications.

Designed for operator comfort, the Model 1025 includes hydrostatic steering, tilt, and telescopic steering, and a fully adjustable deluxe seat.



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## Bou-Matic Introduces Milk Coolers

MADISON, Wis.—Bou-Matic has introduced the Dari-Kool Glacier series milk coolers.

Bou-Matic has re-engineered the Glacier series milk coolers to make them sturdy and reliable.

"We have a cooling system that will outlast and outperform other milk coolers available," John Brzezinski, Dari-Kool product manager, said. "Over the years, experience and technology led us to the design changes that have improved the Dari-Kool line. This

### Dekalb Genetics Restructures National Sales

DEKALB, Ill. — Dekalb Genetics Corporation has announced plans to reorganize its national sales structure in response to recent sales growth. The hiring of additional employees will help the corporation meet its strategic plan which calls for continued gains in sales volume and market share.

The reorganization focuses on changes within the sales team and the redrawing of various sales regions. Sales districts have remained the same to keep customer relationships intact. National Sales Manager Dennis Schlott said, "All Dekalb products are showing strong gains this year and it is critical to restructure the sales regions to meet growing demand."

is reflected in the new Glacier series."

Bou-Matic has thickened up the evaporator plates, so they can withstand up to 25 times a milk cooler's normal operating pressure. And it has added stronger internal components to support the milk cooler even under the most extreme conditions.

With an improved cooling system, the Glacier series guarantees uniform cooling and maintains the high quality of milk.

"Dekalb's corn sales are up sharply even though planted acreage is down 5 percent nationally, and we are showing strong sales across all product lines. With this increased demand for our product, we are adding a new region and hiring additional staff to meet future growth head on," Schlott said.

"To stay ahead of this growth, we analyzed purchasing trends, farming techniques, product performance, and our sales, marketing and distribution structures. This realignment of our regional boundaries and sales force will ensure our continued success," said Schlott.

## Walter And Jackson Purchases Leaner Home Centers

YORK (York Co.) — Walter and Jackson Inc. has recently completed the purchase of Leaner Home Centers of York.

Walter and Jackson has been doing business since 1872 as a full service lumber and building supplies company with approximately 120 employees operating from its headquarters in Christiana. It has evolved from a single location in Christiana selling feed and coal to four locations, handling a full

range of building supplies and hardware.

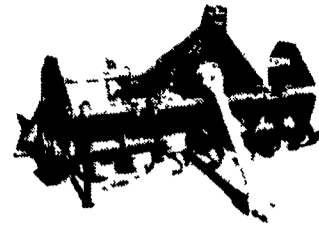
W&J operates lumber yards in Christiana, Quarryville, and Hinkletown in Lancaster County and also Butlers Hardware in Parkersburg in Chester County. It offers a complete line of building materials, concrete, masonry supplies, custom millwork, and hardware.

Leaner Home Centers began as a single unit in 1975 to its present six locations in the suburban York,

SELMA, Ala.—Bush Hog's new RTN series medium duty rotary tillers make it possible for operators to choose widths that fit their particular needs.

"The RTN series tillers come in 60-, 72- and 80-inch widths and match 40 to 70 HP tractors," said Robert O. Moore, Bush Hog vice president, sales. "By choosing from these widths operators can achieve the maximum productivity for their applications."

The RTN tillers feature fully enclosed 3/16 inch stamped steel design that is double plated at the



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## United Ag Services History Given

SENECA FALLS, NY—United Ag Services was organized in 1987 by a group of dairy farmers dedicated to the idea that the small dairy cooperative, covering a given geographical area can best serve nearby dairy farmers. They were convinced these independent cooperatives should be kept alive. This conviction was based on a philosophy of "neighbor helping neighbor" to improve their families' quality of life.

Providing all of the functions of the large cooperatives while remaining independent meant that the cooperatives would need to obtain the services they needed at a reasonable cost. Therefore a service organization, United Dairy Cooperative Services, Inc. d/b/a United Ag Services, (United) was established to fill that need. United is administered by a Board of Directors made up of representatives elected to it by each member cooperative.

A basic philosophy of United is that rather than investing in "bricks and mortar" its only capital investments should be in the equipment essential to its operations. United provides marketing, accounting, quality control, banking administration, producer payroll, market administrator reports, legislative representation, and a variety of other services to meet the needs of each of its member cooperatives. Each cooperative is autonomous, controlling its own membership and finances and keeping its own bank account in a hometown bank. More recently United has expanded its role by making its programs available to small and medium sized agricultural organizations and to individual farmers. United is able to provide farm accounting record programs and employee payroll services adapted to the individual's needs.

United has consistently been a leader in providing premiums for its members. Frequently, other dairy farmers have benefited from United's success in this area. United members were also the first to receive protein or solid-not-fat premiums in their marketing areas. It set a precedent in obtaining three times a month

payment for its producers in order to improve the farmers' cash flow. United producers also benefit by having direct deposit of their milk checks when they request that service.

Member cooperatives include Addison Milk Producers, Steuben and Allegheny counties, N.Y.; Otselic Valley, Cortland and Chenango counties, N.Y.; Progressive Dairyman's, Bradford and Tioga counties, Pa.; Scenic Mountain Milk Producers, Sullivan and Bradford counties, Pa.; and Syracuse Dairy Farmers, Onondaga County, N.Y.

Officers of United are James Patsos, president/CEO, Waterloo, NY; J.W. Welch, vice president, Mansfield, PA; Robert Nichols,

top of the A-frame. They are available with either Category I or II hitches and offer offset capability of up to six inches.

Five-way, easily adjustable rear shield shock absorbers prevent rocks and sticks from being hurled out of the tiller and force the rear shield to create a smooth, level planting surface on the tilled soil. Depth is controlled by adjusting the skid shoes up or down. There are five tilling depths with a maximum of seven inches. ASAE Category 3 driveline with a slip clutch is standard equipment.

treasurer, Addison, NY; and Glen Seeley, secretary, Marcellus, NY. All of the officers and directors are dairy farmers intimately aware of farmers' concerns.

In addition to meeting the needs of its members, United also provides services to agricultural organizations such as LeRaysville Cheese Factory, LeRaysville, PA; Farm Bureau of the Finger Lakes in New York; and Farmshine Publications, Brownstown, PA.

If you would like additional information, or learn how United could serve your needs, contact United Ag Services, 12 North Park St., Seneca Falls, NY 13148, phone (315) 568-2750, or fax (315) 568-2752.

## Deere Collector Cards Continue Tradition

MOLINE, Ill. — Deere & Company recently announced the release of its 1995 Series II Collector Card program to its dealer network. The baseball-trading-card-size collectibles, printed by The Upper Deck Company, are the second issue in a planned five-year program. They are available through participating dealers in 10-card foil packs or in a complete boxed set of 101 cards.

Historically important and current equipment from the company's agricultural, construction, forestry, and lawn and grounds care equipment product lines, are covered in detail on the UV-coated cards. Others feature historical events, such as the famed John Deere Battalion from World War II, and factory war production in honor of the 50th anniversary of the end of the conflict. A miniseries of five cards, covering the 60th anniversary of the John Deere Model "B," is created for the 1995 edition. A special metallic card focusing on the company's latest 8400 Tractor also is included in ever boxed set.

Richard Petty, NASCAR's superstar competitor and a John Deere equipment owner, has agreed to be part of the 1995 series. Petty, who earned every major

award in his sport and the Medal of Freedom in 1992, is shown with his equipment at Petty Enterprises, Inc., in North Carolina.

Reggie Jackson, baseball's "Mr. October," also is featured on his own card. Jackson, a Hall-of-Famer known for his 563 home runs and World Series heroics, is pictured on John Deere equipment at his California home.

Both Petty and Jackson have signed 800 of their cards for random insertion into the 10-card foil packs.

Cards depicting classic machinery before 1960 explain the importance of the subject in both the corporate chronology and in the historical context. Cards depicting machines after 1960 usually contain a short description about the subject and selected specifications — such as weight, speed, capacity, and engine information — and production dates.

Every card includes two photographs gathered from the company archives and other sources. The cards are a result of the cooperation between Deere & Company, John Deere marketing units, factories, dealerships, two-cylinder tractor enthusiasts, and Promac, Inc., Elgin, IL, who developed the series.

## Low-Tech Composting

OXFORD, (Chester Co.) — On Wednesday, July 12, at 6:30 p.m., Paul and Carol Hauser will host a twilight meeting on their farm to highlight an innovative composting technique they have been trying.

The technique, called the Passively Aerated Windrow System, or PAWS, features no turning, good odor control, and good nutrient retention. It uses perforated pipes in the piles to help keep the bacteria supplied with oxygen.

The Hausers have a 24-acre

diversified fruit and vegetable farm located on Kimble Road, Lincoln University, near Oxford in Chester County. They compost the manure from their 500 chickens, pig, milk cow, and draught horses.

The field day is co-sponsored by Penn State, Rodale Institute and the Pennsylvania Association for Sustainable Agriculture, as part of the RISA Project. For more information or directions, call Cary Oshins at (610) 683-1415 or Paul Hauser at (610) 869-2791.