

## Chester 4-H Presents Awards

WEST CHESTER (Chester Co.) — Members of the 4-H livestock clubs of Chester County were honored at the annual awards banquet recently at the Devereux Dining Hall.

Following is a list of those honored.

### Swine Club Awards

Champion Market Hog-David Howe, Lancaster-Chester County Pork Producers Council; Reserve Champion Market Hog-Mandy Stoltzfus, Lancaster-Chester County Pork Producers Council; Champion Trio-Jonathan Howe; Reserve Champion Trio-Kasey McAllister; Champion Senior Showman-Jason Wagner, Lancaster-Chester County Pork Producers Council; Reserve Champion Senior Showman-Jonathan Howe; Champion Junior Showman-Nathan Howe, Lancaster-Chester County Pork Producers Council; Reserve Champion Junior Showman-Phillip McAllister; 4-H Swine Member Awards-All 4-H Swine Club Members; Average Daily Gain Award-Jason Wagner; Keystone Farm Credit, ACA, Achievement Award, Senior Division-Jason Wagner, Junior Division-Phillip McAllister.

### Sheep Club Awards

Champion Market Lamb-Jessie Pearson; Reserve Champion Market Lamb-Becky Byrne; Champion Heavyweight Lamb-Jessie Pearson; Reserve Champion Heavyweight Lamb-Inez Stoltzfus; Champion Mediumweight Lamb-Becky Byrne; Reserve Champion Mediumweight Lamb-Becky Byrne; Champion Lightweight Lamb-Rachel Smoker; Reserve Champion Lightweight Lamb-Kasey McAllister; John Rock Memorial Award-Junior; John Rock Memorial Fund-Senior; Champion Shropshire Ewe-Brad Wiggins; Reserve Champion Shropshire Ewe-Angela Bates; Champion Suffolk Ewe-Maria Stoltzfus; Reserve Champion Suffolk Ewe-Inez Stoltzfus; Champion Southdown Ewe-Jason Wagner; Champion Senior Blocker-Jason Wagner; Reserve Champion Senior Blocker-Conrad Smoker; Champion Junior Blocker-Maria Stoltzfus; Reserve Champion Junior Blocker-Angela Bates; Grand Champion Blocker-Jason

Wagner; Reserve Grand Champion Blocker-Conrad Smoker; Keystone Farm Credit, ACA, Achievement Award, Senior Division-Inez Stoltzfus, Junior Division-Brad Wiggins; Champion First Year Showman-Scott Duncan; Reserve Champion First Year Showman-Brad Wiggins; Champion Junior Showman-Katie Bates; Reserve Champion Junior Showman-Maria Stoltzfus; Champion Senior Showman-Henry Yorgey; Reserve Champion Senior Showman-Conrad Smoker; Grand Champion Showman-Henry Yorgey, Chester County Sheep and Wool Growers Assoc.; Reserve Grand Champion Showman-Katie Bates, Chester County Sheep and Wool Growers Assoc.; Champion Cheviot Ewe-Angela Bates; Reserve Champion Cheviot Ewe-Angela Bates; Champion Crossbred Ewe-Kasey McAllister; Reserve Champion Crossbred Ewe-Kasey McAllister; Champion Dorset Ewe-Angela Bates; Reserve Champion Dorset Ewe-Holly Clinger; Champion Hampshire Ewe-Kelly Heim; Reserve



Jason Wagner, exhibitor of the reserve grand champion market hog on the rail at the Southeast Pennsylvania Market Hog Show last year, was honored as a Chester County 4-H Swine Club member.



Sheep club award recipients at the Chester County 4-H Livestock Award program.

Champion Hampshire Ewe-Kelly Heim.

### Beef Club Awards

Champion Steer-Jennifer Dunleavy; Reserve Champion Steer-Jon Marsch; Champion Angus Heifer-Kasey McAllister; Reserve Champion Angus Heifer-Jason Marsch; Champion Simmental Heifer-Jason Wagner; Champion Senior Showman-Jennifer Dunleavy; Champion Junior Showman-Jason Marsch; Champion First Year Showman-Adam Byrne; Average Daily Gain Award-Adam Byrne; Feed Efficiency Award-Nathan Howe; Senior Achievement Award-Kasey McAllister; Junior Achievement Award-Jason Marsch; First Year Achievement Award-Adam Byrne; Keystone Farm Credit, ACA, Achievement Award, Senior Division-Kasey McAllister, Junior Division, Phillip McAllister.

### Outstanding Club Work Awards

A special award presented to 4-H Members who are leaving 4-H and have given outstanding service to their particular club. Jennifer Dunleavy-4-H Beef Club; David Howe-4-H Beef Club; Jesse Holmes-Sheep R Us 4-H Club; Emilie Johnson-Blue Ribbon 4-H Sheep Club; Holly Clinger-Blue Ribbon 4-H Sheep Club; Henry Yorgey-Golden Fleece 4-H Sheep Club; Hans Stoltzfus-Golden Fleece 4-H Sheep Club.

Special congratulations to Jason Wagner, who exhibited the Reserve Grand Champion Market Hog on the Rail at the Southeast Pennsylvania Market Hog Show in Lebanon County in August 1994.

### Livestock Judging Team Results

#### State Achievement Days

July 1994—Penn State University, Senior Members-3rd high team overall; Team Members-Jon Howe, Matt McAllister, Conrad Smoker; Junior Team-4th high team overall; Team Members-Inez Stoltzfus, Jason Wagner, Kevin Smoker, Nathan Howe; Other Team Members-Ryan Stoltzfus, Maria Stoltzfus.

#### Spring Judging Contest

March 1994—Penn State University, Senior Team-4th high team overall; Jon Howe-16th high indiv. overall, Matt McAllister-5th high indiv.

overall, Jason Wagner-9th high indiv. overall, Conrad Smoker-31st high indiv. overall; Junior Team: Nathan Howe-95th high indiv. overall, Kevin Smoker-13th high indiv. overall, Brian Parlett-86th high indiv. overall.

### York County Regional Judging Contest

July 1994—South Branch Farm, Senior Team-4th high team overall; Matt McAllister-8th high indiv. overall, Inez Stoltzfus-14th high indiv. overall, Conrad Smoker-16th high indiv. overall, Jon Howe-12th high indiv. overall; Junior Team-1st high team overall; Ryan Stoltzfus-11th overall, Maria Stoltzfus-7th overall,

Kevin Smoker-1st high indiv. overall, Nathan Howe-28th overall.

### Lebanon County Reg'l Judging Contest

July 1994-Lebanon Fairgrounds, Senior Team-4th high team overall; Matt McAllister-15th high indiv. overall, Jason Wagner-16th high indiv. overall, Jon Howe-18th indiv. overall, Conrad Smoker-22nd high indiv. overall, Inez Stoltzfus-23rd high indiv. overall; Junior Team-1st high team overall; Maria Stoltzfus-4th high indiv. overall, Nathan Howe-8th high indiv. overall, Ryan Stoltzfus-3rd high indiv. overall, Kevin Smoker-10th high indiv. overall.

## Farmers Research New Marketing Approaches

QUARRYVILLE (Lancaster Co.) — Marketing agricultural products in an increasingly competitive world is becoming a serious problem for the American farmer.

Faced with increasing competition from abroad, increasing operating costs for machinery, supplies, and equipment, and lower prices for most of the commodities produced, farmers across the nation must look for new ways to market their products. As traditional marketing avenues begin to lose some of their effectiveness, new ideas and marketing approaches are critically needed.

One such approach is currently making the rounds in farming circles. The idea is simple in conception and involves the bartering of processed agricultural products in the international market. With milk prices running below \$13 per hundred weight, the notion of bartering cheese, butter, evaporated and powdered milk on the international market for manufactured goods that can be sold in the United States for a higher price has attracted the attention of a number of Pennsylvania farmers.

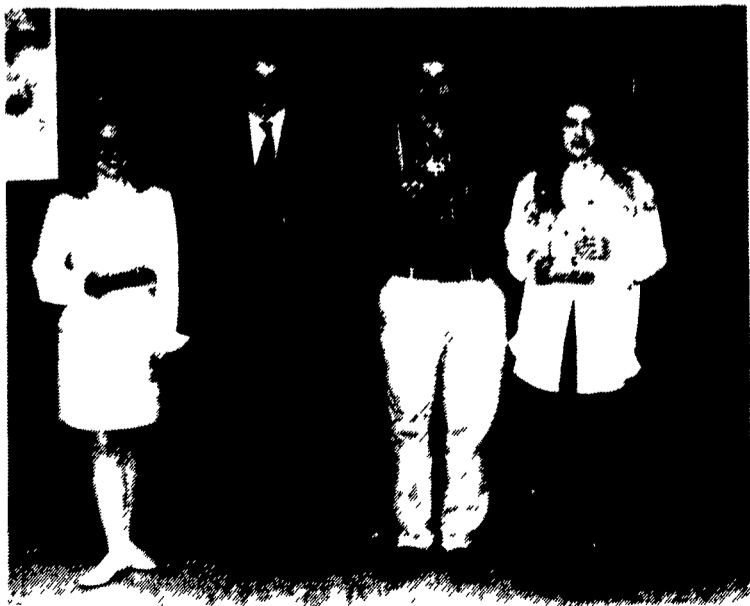
On March 27, a group of about 50 interested Lancaster County farmers met at the Hoffman Building in Quarryville to discuss the possibility of producers' using a vertical integration strategy to improve the profitability of farm-

ing operations. Discussion included how the idea might be implemented, timeframes for doing so, and how the concept fits into established farm business procedures. Farmers at the meeting were unanimous in their feeling that this approach was worthy of additional study and approved the establishment of a commission to pursue the matter.

Among the reasons cited for moving in this direction was the desirability of marketing processed farm products in other countries such as the former Soviet Bloc, the Southeast Asia Trade Bloc, and South America where supply is lower and demand is higher. Traditional marketing techniques break down in those areas due to the lack of hard currencies. Bartering overcomes that barrier by accepting a marketable manufactured product rather than hard currencies.

At the initial meeting of the approved commission on April 10 at a farm in the Quarryville area, an organizational structure was established and a name was adopted.

Farmers interested in charter participation may request additional information by writing to Allen Weicksel at 1718 Slate Hill Road, Peach Bottom, PA 17563 or Robert Wenger, 176 Cardinal Drive, Quarryville, PA 17566



4-H youth were recently honored for their achievements through the Chester County 4-H Livestock program. From left, Jennifer Dunleavy, David Howe, Hans Stoltzfus, and Emilie Johnson.