## Maryland DHIA

	•
	(Continued from Pa
Twin Del Farm	H 55 <b>69</b> .7
Pieper Brothers	H 164 69.6
Harkins Hill Farm	H 155 66.5
Chestnut Hill Farm	H 39 65.8
Daniel & Patricia Magness	H 75 65.4
Clair E Raffensberger Jr	H 64 65.4
HÖWARD	COUNTY
Herd	Herd Cows In Milk Avg
Name	Breed Herd T FCM T
David & James Patrick	H 132 78.2
Paul F. Harrison Jr.	H 81 68.9
KENT (	COUNTY
Herd	Herd Cows In Milk Avg
Name	Breed Herd T FCM T
Centerdel Farm Inc.	H 120 82.6
McGuire Bros. Inc.	H 57 73.3
Roy W Crow	H 64 72.6
Wintacres	H 69 72.4
Fair Hill Farm Inc.	H 242 71.9
John & Kellie Cahall	H 50 71.2
P. Thomas Mason	H 73 70.4
R&E Brink	H 58 70.0
Jonas & Ruth Stoltzfus	H 84 69.5
Brick House FM Inc	H 118 69.4
Wm & Kathleen Schrodel #	2 H 142 67.4
Clover Leaf Farm	H 60 67.2
Hills Dairy Partnership	H 139 67.2
Howard McHenry	H 216 65.7 SOCIATION
_	
Herd	Herd Cows in Milk Avg Breed Herd T FCM T
Name	H 179 75.6
Glad-Mar Farm Inc	RY COUNTY 1/9 /5.8
	Herd Cows in Milk Avg
Herd	Breed Herd T FCM T
Name Beneva Farms	H 80 77.4
	Br.Swiss 17 72.2
Rudell C. Beall & Sons	H 43 71.7
Kingstead Farms	H 181 69.5
Rudell C Beall & Sons Edwin R. Johnson Jr.	H 97 67.6
Mendelssohn Terrace Farm	• • • • • • • • • • • • • • • • • • • •
Clifton Farms	H 127 66.7
	ALLEY ASSOC.
<del>_</del>	Herd Cows In Milk Avg
Herd	HAIR COMS III MIIK AVG

Breed Herd T FCM T

65

80.6

70.3

70.2

68.3

QUEEN	<b>ANNES</b>	CO	UNTY	
			_	

QUEEN ANNES COUNTY				
Herd	Herd Cows			
Name	Breed He	rd T F	CM T	
Donald W. Skinner	Н	98	86.8	
Pintail Point Farm	Н	76	80.0	
Benjamin Stanton	Н	46	78.6	
Harry L Schrader & Sons	Н	178	77.1	
Charles R. Patterson	Н	104	74.5	
LJ & WE Palmatary	Н	180	74.5	
F & J Moore	Н	129	73.0	
McFarland Donnie & Wayne	Н	146	68.0	
Boone Brothers	Н	140	63.4	
TALBOT COUNTY **				

		0001111			
Herd		Herd Cows In	Mill	k Avg	
Name		Breed Herd	TF	CM T	
Wm. Brinsfield		H	51	75.0	
Willis & Henry Sno	w	Н	45	68.3	

#### **WASHINGTON COUNTY**

Herd	Herd Cows	in Mill	c Ava
Name	Breed He		
Curtis W. Ausherman	Н	172	80.4
Roy J. Byers	Н	27	79.8
Arthur Rhoderick	Н	226	75.3
E. Andrew Stone	Н	185	73.4
Marvin L. Zimmerman	Н	150	73.2
Creek Bound Farm	Н	107	72.2
Kurt & Julie Williams	Н	56	70.0
Futuraland Farm	Н	148	69.6
Debaugh Farms	Н	99	68.9
John & Cindy Burtner	Н	29	68.7
Mike Stiles	Н	88	68.4
Craig & Brenda Leggett	Н	90	68.0
Afton Spring Dairy	н	63	67.9
Raymond D. Divelbiss Jr.	Н	88	66.9
Pryor Brothers	H	84	66.2
Marsh-Haven Farm	H	74	66.0
Ralph W. Shank	Ĥ	84	65.6

## **National DHIA Annual Meeting Focuses On Profiles**

COLUMBUS, Ohio—The 72 delegates attending the 30th annual meeting of National DHIA, held March 27-28 in Burlington, Vt., heard from a number of progressive dairy producers and industry professionals, warning them to move forward aggressively in the development of new products and services.

Don Berg, vice president of the Milk Procurement/Membership Division of Land O'Lakes, encouraged the delegates to, "view the future aggressively," and summarized the coming changes in milk production, processing, and marketing strategies.

Don Rogers, vice president at Farm Credit, addressed specific areas of opportunity for DHIA, based on a stronger emphasis on the economic efficiency of the

The Herd and Cow Profiles received the overwhelming approval of the National DHIA delegates. The Profiles are designed to provide an alternative to the enforcement-based Official DHI Rules program, and represent a major opportunity to strengthen the flow of production data throughout the dairy industry. Paul Knox, a New Hampshire producer well-known in genetic circles, referred to these Profiles as "a stroke of genius."

The delegate action clears the way for additional research, implementation, and field education necessary to support the Profiles program. Implementation is expected in 12-18 months.

An amendment to bring the program back to the delegates in 1996 failed, but some supporters of the amendment said this was

not a critical issue. Background materials have circulated through a number of channels, with additional information supplied as the program moves forward.

Dale Van Erden, a New York producer, presented a list of reasons why, "the future for the top producers will be very exciting.

The remainder of the program was driven by DHIA's interest in making these "top producer" strategies available to DHIA members nationwide. Eubert Correll, North Carolina, said the DHIA program needs to refine its pricing and service levels to better address all herd sizes and farming

President Tom Sammon encouraged his fellow leaders to consider all available options in developing new services for their

(Turn to Page 39)

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Cessna Bros. Farm

Richard D. Evans

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- Gospel Express Team / The Mullets
  - The Miller Four

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#### APRIL 29

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- 9 a.m. Benefit Auction Begins
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- 2 p.m. Homecrafted 3-D Pictures
- 1 & 3 p.m. Quality Oak Furniture

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Trunpike-View Perlude Sire Ronnybrook Perlude Milky E.T. **Dam Vinvent-View Marvation** 3y 17,000 milk Gr. Dam Leadfield -Columbus VG 87 6y 25,150 3.9% 981 3.70 Protein 747 Due July

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