

Steve and Lisa Mellott


**Mercersburg, PA
Franklin County**

The Mellott farm is located in southern Franklin County, and is made up of about 450 acres of ground being utilized mainly for corn and alfalfa haylage. Steve and his wife, Lisa and their children milk about 100 cows. They also care for about 100 replacements.




Lisa and Steve Mellott

Steve's feeding program is listed below along with costs:
Bunk balanced for 75 lbs. Milk

| | | | |
|---|------------------------------------|----------------|-------------------|
| 43½ lbs. | alfalfa haylage | \$52/ton..... | \$1.13/cow |
| 13 lbs. | corn silage..... | \$26/ton..... | \$.17/cow |
| 18 lbs. | high moisture shelled corn..... | \$75/ton..... | \$.68/cow |
| .57 lbs. | buffer..... | \$330/ton..... | \$.09/cow |
|  4½ lbs. | Purina 36% Concentrate..... | \$279/ton..... | \$.63/cow |
| | | | \$2.70/cow |

Steve's cows above 75 lbs. of milk also have access to a computer feeder and the average intake for the herd is listed below along with cost:

| | |
|---|-----------------------------|
|  | 4½ lbs. Purina Super EXT |
| | \$235/ton \$.53/cow |
| Total Cost/cow/day \$3.23/cow | |

The Mellotts have averaged 80 lbs. of milk/cow/day over the last year and feed cost/cwt. of milk is **\$4.04**

Listed below are some of Steve and Lisa's DHIA records while feeding with the Purina Program:

| Date | Cow# | RHA Milk | %Fat | Fat Lbs. | % Protein | Protein Lbs. |
|------|-------|----------|------|----------|-----------|--------------|
| 9-85 | 99.2 | 18,646 | 3.7 | 685 | 3.1 | 575 |
| 9-89 | 122.8 | 20,191 | 3.8 | 759 | 3.2 | 645 |
| 9-91 | 123.6 | 20,754 | 3.7 | 771 | 3.2 | 672 |
| 9-92 | 130.5 | 22,636 | 3.7 | 839 | 3.1 | 722 |
| 9-94 | 122.8 | 23,566 | 3.8 | 896 | 3.2 | 750 |
| 3-95 | 115.2 | 25,789 | 3.7 | 948 | 3.2 | 821 |

The Mellotts have fed Purina feeds for many years and when asked why this is what Steve shared:

- "I feed Purina because of the consistent results I've gotten."
- "I've been to the Purina research farm and have seen how Purina gets its nutritional numbers for dairy cows. I feel when they come out with new products its to help improve my bottom line - not just a marketing gimmick."
- "I've had good Purina representatives to work with over the years."

Thanks Steve and Lisa for feeding Purina. We Wish you continued success in the dairy business

OLEY VALLEY FEED
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