



**Dixie L. Burris,**  
Membership Development

Call 1-800-DHI-TEST for information.  
Pennsylvania Dairy Herd Improvement Association  
DHIA Service Center, Orchard Road, University Park, PA 16802

The district meeting season for the Pennsylvania Dairy Herd Improvement Association is underway, with 10 remaining meetings scheduled from Jan. 30 through Feb. 3. The meetings are held every year around the state, corresponding to the 18 director districts, primarily for directors of local DHIA committees/boards. They serve as an opportunity for directors and management to get together for discussion of issues and developments affecting DHIA members statewide. Election of directors to the state board is also done at the meetings. Anyone interested in attending the meeting in their district may contact their county committee or local board. The meetings begin at 9:30 a.m., and end after lunch.

District 1	Bonanza Restaurant Franklin	Jan 31, 1995
District 2	Bonanza Restaurant Franklin	Jan 31, 1995
District 3	Hoss's, Greensburg	Jan 30, 1995
District 5	Best Way Restaurant, Milesburg	Feb 3, 1995

District 6	Hoss's Greensburg
District 7	Happy Hollow Restaurant, Saxton
District 8	Happy Hollow Restaurant, Saxton
District 13	Bonanza, Wysox
District 14	Bonanza, Wysox
District 16	Bonanza, Wysox

Jan 30, 1995
Feb 2, 1995
Feb 2, 1995
Feb 1, 1995
Feb 1, 1995
Feb 1, 1995

**Average Farm Feed Costs Reference**

Corn, No. 2y - 2.30 bu. 4.12 cwt.
Wheat, No. 2 - 3.61 bu. 6.03 cwt.
Barley, No. 3 - 1.82 bu. 3.90 cwt.
Oats, No. 2 - 1.54 bu. 4.79 cwt.
Soybeans, No. 1 - 5.17 bu. 8.63 cwt.
Ear Corn 58.78 ton 2.94 cwt.
Alfalfa Hay - 101.25 ton 5.06 cwt.
Mixed Hay - 93.00 ton 4.65 cwt.
Timothy Hay - 98.75 ton 4.94 cwt.

### How Does Your Herd Compare?

STATE COLLEGE (Centre Co.) — These data are calculated using information pulled from Pennsylvania DHIA's mainframe computer each week. It is a one-week summary representing approximately one-fourth of the herds on test, as they are tested monthly. These data are valuable from a business management standpoint and can be used for comparing your operations to the averages from about one-fourth of the herds across the state. DHIA Averages for all herds processed between 1/07/95 and 1/14/95

Number of Herds Processed	989	A: Grain	6,988
Number of Cows Processed	60,997	B: Hay	2,095
Number of Cows Per Herd	61.6	C: Silage	15,424
Milk Per Cow (Lbs)	18,743	D: Day Pasture	68
%-Fat	3.69	*Feed Cost Per Cow Per Year(\$)	
Fat Per Cow (Lbs)	692	A: Grain	575
%-Protein	3.20	B: Hay	89
Protein Per Cow (Lbs)	601	C: Silage	242
Average Days in Milk Per Cow	318	D: Pasture	18
*Value for CWT Milk(\$)	13.19	*Total Feed Cost Per Cow Per Year(\$)	926
*Value for CWT Grain(\$)	8.24	*Income Over Feed Costs Per Year(\$)	1,546
*Value for CWT Hay(\$)	4.25	*Grain to Milk Ratio	1:2.6
*Value for CWT Silage(\$)	1.56	*Feed Cost Per CWT Milk(\$)	4.94
*Value for Pasture Per Day(\$)	.27	Avg Level For 898 SCC Herds	328,762
*Value for Milk Per Cow Per Year(\$)	2,472		
*Feed Consumed Per Cow Per Year(Lbs)			

\*Member-generated figures



**TUES., WED. & THURS., FEB. 7, 8 & 9**  
**LEBANON FAIR GROUNDS**  
SEE FEB. 4 ISSUE - FOR DETAILS

### Cedar Crest Equipment



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### We Welcome You Back to Our ANNUAL MULE AUCTION SATURDAY, FEBRUARY 11, 1995

Starting at 11:00 a.m. at the Lancaster Silo Farm  
Location: 2008 Horseshoe Road Lane, Lancaster, Pennsylvania 17601  
Take Route 30 south to Route 340, east 1/2 mile, at light take Horseshoe Road left, go 1/2 mile and watch for sign at end of driveway, right.

THE SALE WILL BE HELD INSIDE-CONSIGNMENTS RECEIVED STARTING AT 12 NOON ON FRIDAY. WE EXPECT APPROXIMATELY 100 HEAD OF BIG DRAFT MULES FROM 16 TO 18 HANDS. WE WORKED A LOT OF THESE MULES ON THE FARMS LAST SUMMER.

#### EARLY CONSIGNERS INCLUDE:

- Kemp & Reese, TN
- John Kelso, TN
- Jack Strood, TN
- 3 PR fancy, young, 16.2 - 17H, Broke on his farm • Mervin Hoover, KY
- 4 PR young, 17H, Broke • Gary Estis, IN
- 3 PR tall fancy sorrels, 17H • Roy Epperson, NC
- 2 PR Big heavy mules, worked in log woods, 16.3H, out of ML



The 20 mule team we plan to hitch on February 10th.

Sale mules will be hitched on Friday before the sale. If you are looking for a team of "broke mules" here is the place to come.

Commission: 5% No sale charge: \$20 per head  
There will be no commission on the top selling pair of mules.

AUCTION BY DIFFENBACH'S AUCTION 225L 393-4464

### Paul S. Smucker

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For more information on  
Lebanon Extra Fertilizers

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