# New Members May — December 1994

Adams: Holly Bailey, Dale Bendig Bedford: Green Slopes Farm, Stup's Hilldale Farm, Ray D. Mowry & Sons, Waterside Farm, Rob Sandy Hawk, George & Chris Perrin, Bakers Acres Farm, Ammon Z. Martin Berks: Daniel Young, W. Hartranft Jerseys, Dana & Debbie Stoudt, Steinlys Bradford: Beverly Kline, John & Cindy Meglich, Scott W. Mosier, Jeffery Ammerman, Harold Weaver, Barry Sparling, Mathew Walters, Gregory Grenier, Matt/Will Farm 2, Edmund Campbell, Alfred Sparling 2 Bucks: Tom Dively, Richard Troxel, Butler: Dazzl-Em Jersey Carbon: John Kerkendall, Julius Dirisio Centre: Cedar Lea Farm, David Stoltzfus, Melvin King, David K. Esh, Emanuel Fisher, Isaac Z. King Chester: Stevie M. Esch, Ivan S. Stoltzfus **Clarion**: Ron Reinford, B & B Dairy **Clearfield:** Black Walnut Farms Clinton: Isaac K. Lapp, David K. Fisher, Steven F. Stoltzfus, Ike K Esh Crawford: George Richter, Very Long Lane Farm Cumberland: Gordon D. Holl, Jemi Jerseys, Richard Martin, Carl Zimmerman Dauphin: Melvin Esch, Gideon & Linda Esh Forest: Kay Kent Franklin: Eugene Martin, Harry & Kathlen Lehman, Ernest F. Rotz, Donald Piper, Richard D. Miller, H & S Brechbill Farms, **Pondview Farms** Fulton: Rodney Swope Greene: Aden Farms Huntingdon: John & Darlene Lake, Mark Byler

Indiana: Jewart Dairy Jefferson: Hit 'N' Miss Dairy, Jim & Pam Berry Juniata: John King Lancaster: Lester Newswanger, John A. King, Clinton W. Zimmerman Lebanon: Michael & Joann Shirk, Jason & Marie Martin, Nelson & Julia Martin, Barry Hostetter, Leon Martin, Leonard Martin Lycoming: Jacob B. Zook, Ernie & Wanda Derr, David C. Duncan II, Keith R. Snook Mercer: Kevin Miller, Bertha L. Coulter, Vinton E. Smith, P & E Leise Mifflin: Charlie Pent, Daniel Sharp, Ramond & Rose Kauffman, Frog Hollow Farm, Donamyc Farm, Ray M. & Joyce Peachey, J & F Farm, Jane Miller, Arlan & Sally Peachey Montgomery: Johnson Rhoads, David & Janice Kelsey Perry: Daniel M. Hoover **Potter:** Matt Kibbe, Lane Farms, Jer-Sweet Farm Snyder: Dan Whitmer, Mike & Deb Ewing, Roy Risser & Sons, Brad & Susan Ewing, James W. Stahl Somerset: Olen S. Peachey, E.W. & J.L. Ocker, Silver Valley Farm, Clyde McWilliams, Edwin D, Kinsinger Sullivan: Martin W. Slocum Susquehanna: Dean Blaisure, Lloyd & Denice Pease, Maple Hill Farm Tioga: P. Rumberger & Karen 2, Dave & Ann Lichty, Maple Knoll Farm, Dave Brueilly Union: David N. Martin, John Rishel Warren: Nathan Damcott

Wayne: Emil R. Swingle, Kyle Kerber, Tom Worobey, Sno-Ridge Dairy, Ed Schweifghofer, Sunrise-Ave Farms, Bill & Wendy Wehrmann

## **About Stall Comfort**

Spend some time watching cows rise in your stalls. See if some part of the stall prevents the normal lunge. This can be a wall or partition. Also look for "rub" marks where animals have repeatedly rubbed portions of stall structure in their efforts to rise. Neck rails poorly positioned can interfere with rising.

Installing brisket boards to keep animals back, opening up fronts of stalls, or using dividers which allow cows to put their heads to one side are all means to

allow the normal lunging motion to take place.

This article can not begin to cover all the specific factors which go into stall comfort. If you do not routinely see 70 percent or more of your cows lying in stalls during quiet times of the day, then you can be sure that something is not right. Remember, if they were in a clean pasture they would all lie down. We want our stalls to duplicate that clean pasture as much as possible.

### **Notes From**

#### (Continued from Page D2)

The budget was presented to the Board containing a uniform method of fees to our members. The budget was a result of a complete cost analysis study done.

Dairy Plan was installed on 12 Technicians Lap Tops.

Programming continues on the association's accounting programs to track finances and sales. BST can be reported back to the members if they report it.

A culling guide is on the Dairy Plan program.

Neal McCulloch, Luke Rebuck, Dale Hoover and Dave Slusser were sent to the CooperaWestmoreland: Hixson Farm, Wyoming: Country Heaven Jersey, Tom Robertson York: Glen & Dawn Anderson, Calvin Hostetter,

## **Pennsylvania DHIA Facts And Figures**

<u>1993-94</u>

Number of Herds	2626
Number of Cows	3626
Number of Cows Per Herd	234832
Milk Per Cow (lbs)	64.8
% Fat	18287
Fat Per Cow (lbs)	3.72
% Protein	680
Protein Per Cow (lbs)	3.22
• • • •	588
Average Days in Milk Per Cow	318
Value for CWT Milk (\$)	13.38
Value for CWT Grain (\$)	8.06
Value for CWT Hay (\$)	4.27
Value for CWT Silage (\$)	1.55
Value for Pasture Per Days (\$)	.28
Value for Milk Per Cow (\$)	2447
Feed Consumed per Cow: (lbs)	
A. Grain	7634
B. Hay	2226
C. Silage	15998
D. Day Pasture	64
Feed Costs Per Cow: (\$)	01
A. Grain	615
B. Hay	95
C. Silage	248
D. Pasture	18
Total Feed Cost Per Cow (\$)	976 <sup>°</sup>
Income Over Feed Costs (\$)	
Grain to Milk Ratio	1471
Feed Cost Per Cwt Milk (\$)	1:2.4
	5.34

## **Cows**, Numbers

### (Continued from Page D3)

cost him money because of lost sales. Errors are a part of life even more so for those who work with a lot of numbers. Errors will happen!. DHIA technicians need to be extra careful when working with herds that have registered cattle and the potential to sell breeding stock. The genetic future of the dairy industry rides on accutive Director and Manager School conducted by Penn State Coopera-

tive Education. The Board endorsed Don Dun-

can as National Director. The Board approved a merger

era- with Butler and Warren Counties.

rate information, that in large part is supplied by the DHIA program.

The best advice one can give to those who transmit data from the dairy herd to the DHIA processing center and ultimately to the USDA-AIPL's genetic evaluation system is to get it right the first time! It's the best way the DHIA program has of keeping the herdowner satisfied.

The Board reviews the financial reports at every meeting, and receives a management report from each of the department heads and the General Manager.

# Soybean Association Sets Meeting

SALISBURY, Md. — The Mid-Atlantic Soybean Association is almost 25 years old.

The charter, binding four states together as a regional affiliate of the American Soybean Association, was signed on March 24, 1070.

Although about two months ahead of the silver anniversary date, members of the association will mark the event at their annual meeting Jan. 12 at the Sheraton Inn Conference Center in Dover, Del.

The meeting will be held in conjunction with the Delmarva Corn/Soybean and Vegetable Conference slated for Jan. 12 and

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The MASA meeting will convene at 3:30 p.m., shortly after the adjournment of the regular corn and soybean conference program, and will include a brief special anniversary observance.

The guest speaker will be John Baize, formerly director of the Washington office of the American Soybean Association and now international trade consultant to the National Oilseed Processors' Association.

The association joins soybean producers, researchers and others in the industry from Maryland, Delaware, New Jersey and Pennsylvania. It was founded to promote the production and use of soybeans and soybean products.

Headquartered now in an office in Salisbury, Md., under the direction of Jerry Kennedy, MASA's first office was on the College Park campus of the University of Maryland, and its "resident agent" was the late Joe Newcomer, a University of Maryland extension agronomist.

The list of members of the association's first board of directors and the signers of the articles of incorporation reads like a "who's who" of Mid-Atlantic agriculture.

In addition to Newcomer, the

first directors were Edward R. Ralph of Georgetown, Del.; Olin Gooden of Woodside, Del.; Kenneth R. Hostetter of Hanover, Pa.; James R. Justin of Rutgers University; and Edward B. Edelen of Bryantown, Md.

Other signators of the incorporation papers were Edward L. Wisk of Georgetown, Del.; Francis J. Webb of Dover, Del.; J. D. Phillips of Townsends Inc. in Millsboro, Del.; E. Frank Connolly of Easton Md.; Alfred W. Frosch of Hurlock, Md.; Dale Reagan of Federalsburg, Md.; Robert McClain of A.W. Perdue & Son Inc. of Salisbury, Md.; Wayne Shaff of Salisbury, Md.; Charles A. Bruce of Princess Anne, Md.; Edward J. Allen of Prince Frederick, Md.; Hobart Nicholson of Snow Hill, Md.; Ralph Adkins of Snow Hill, Md.; and Roscoe Brown Jr. of Easton, Md.

Get MOOOvin' 🕹 with Milkshakes!