

National Dairy Summit Encourages Eastern Milk Producers' Leaders

SYRACUSE, N.Y. — Eastern Milk Producers' newly reorganized board came away from a national dairy summit in Dallas, Texas "determined to take advantage of opportunities in the changes and challenges facing the dairy industry in the months ahead," said Eastern President Lewis Gardner.

Gardner, of Galeton, attended National Milk Producers Federation's Dairy Summit from Nov. 28 to Dec. 1, along with his new slate of officers, who included: vice president Edwin Schoen of Phelps, N.Y.; secretary Jerrel Heatwole of Greenwood, Del.;

treasurer Warren Herklotz of Franklin, N.Y.; assistant secretary-treasurer Larry Allen of Chelsea, Vt.; and at-large executive committee member Gerry Mesick of Castleton, N.Y.

The Federation's annual gathering of dairy cooperatives represented three-quarters of the nation's milk supply, Gardner said.

Recognizing that change is upon us, and that we better adapt were two major themes of the summit, Gardner said.

"As Federation CEO Jim Barr told us in his keynote speech, 'Today we stand at the threshold

— one more critical than any we've faced in the recent past," Gardner said.

He said Eastern's board agreed with Barr that, "We must make fundamental decisions about our industry."

With that in mind, Gardner said, "We're looking at seizing opportunities in the changes all around us for the benefit of Northeast dairy farmers."

"National and international markets are impacting us in the Northeast," Gardner said. "Whether it's the General Agreement on Tariff and Trade, better known as GATT, or the upcoming 1995 Farm Bill, we're preparing now for change by working more closely with other cooperatives and dairy organizations to give us combined bargaining power, not to mention greater resources that will allow us to respond to the changing marketplace."

Manual For Tower Silos Available

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For more information, contact the International Silo Association, P.O. Box 560, Lafayette, IN 47902-0560.

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Auction every Thursday at 4:00 p.m.

Jersey Shore, Pa.

Report supplied by Auction Thursday, December 22

RETURN TO FARM CALF 100.00-145.00.

GOOD VEAL: 70.00-99.00.

COMMON VEAL: 20.00-69.00.

CHOICE STEERS: 67.00-69.00.

SELECT STEERS: 62.00-66.00.

COMMON STEERS: 52.00-62.00.

COMMERCIAL COWS: 40.00-45.00.

CANNERS-CUTTERS: 36.00-44.00.

SHELLS: 25.00-35.00.

SELECT HEIFERS: 60.00-65.00.

COMMON HEIFERS: 43.00-59.00.

COMMON FEEDERS: 38.00-50.00.

BULLS: 42.00-46.00.

Public Auction Register

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DECEMBER

THURS. DEC. 29 - 11AM Furniture, cooking utensils, glassware, dishes. 1 1/10 mile N. of Manchester,

along Rt 181. Turn right at Gray Rock. Watch for signs. Rentzel's Auction service. Blaine Rentzel & John Rutt, aucts.

Eastern's president noted that for decades, Congress and the dairy industry itself have been talking about the need for greater unity among dairy organizations. "We're tired of talking about it," he said. "We're going to reap the benefits of working together with

those organizations who have the same philosophy and forward-looking thinking as we do."

The board is entering 1995 committed to the goals of working with others to enhance marketing power and return more money to member-farmers, Gardner said.

Belknap Livestock

Daytona, Pa.

Wednesday, December 21, 1994

Report Supplied by Auction

STEERS CH. NONE, GD. 50.00-60.00.

HEIFERS CH. NONE, GD. 50.00-60.00.

COWS UTIL & COM. 37.00-44.50. CAN & LO CUT 32.00-36.50, SHELLS DOWN TO 20.00.

BULLS GD. NONE, MD. 45.00-48.00.

FEEDER CATTLE: STEERS 55.00-65.00, BULLS 50.00-60.00, HEIFERS 50.00-60.00.

CALVES: HOL. BULL NO. 1'S 115-140, NO. 2'S 90.00-114.00, HOL. HEF. NO. 1'S NONE, NO. 2'S 125.00-165.00.

HOGS NO. 1'S 34.00-37.00. NO. 2'S 30.00-34.00.

LAMBS GD. 79.00-84.00. MD. 65.00-75.00.

GOATS UP TO 69.00.

FEEDER PIGS NO 1 14 50-19 00, NO. 2 10-14.

Greencastle

Livestock Auction

Thursday, December 22, 1994

CATTLE: 172 COWS MOSTLY 100-150 AND UP.

STEERS: COUPLE SELECT 59-60.

COWS: BREAKING UTILITY AND COMMERCIAL 42-45 1/4. CUTTER AND BONING UTILITY 38-43. CANNER & LOW CUTTER 33-38. SHELLS 26.

BULLS: YIELD GRADE 2 1095-1180 LBS. 46-47 1/2

CALVES: 318 STANDARD & GOOD 75-100 LBS. 35-40. UTILITY 55-85 LBS. 20-36.

FARM CALVES: #1 HOLSTEIN BULLS 85-125 LBS. 85-125 #2 HOLSTEIN BULLS 80-120# 44.00-85.00, #1 HOLSTEIN HEIFERS 85-115 LBS 175-210. NO. 2 HOLSTEIN HEIFERS 70-100 LBS. 60-100. BEEF CROSS BULLS AND HEIFERS 75-115 LBS. 45-120

SOWS: 1-3 350-590 LBS. 18-21

M. H. MARTIN COMPANY
Greencastle, Pa.

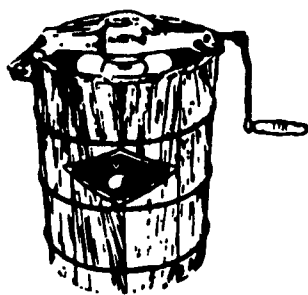
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