

Dairy MAP

(Continued from Page A36)

Tim said. "Our nutritionist gives us a worksheet and Wade works off of that. He watches the cows and does all (artificial insemination). He went to AI school and is doing a super job.

"But that's his responsibility. If I see in the morning that there's a cow in heat, and tell him, it's his responsibility to take care of that."

Sturgeon's Dairy MAP-influenced new attitude for success apparently means total success, not just improved cash flow.

"This Dairy MAP taught me how to come home and try to work with the rest of the family and the rest of the help," Tim said.

"It's not difficult to give up (control). It would be if the boys were not interested. In other words, I have enough faith in them, that if I turn a job over to them, it will get done right.

"My past experience is that if any one of our boys sets his mind to doing something, he will do it right, and if he can't do it right, he will come to me and ask.

"I've never given any jobs to my boys that they refused to do. There's no fussing, because we take turns doing stuff (disliked chores).

"Young people have to have responsibility, and they have to realize that responsibility is their's and not someone else's," Sturgeon said, adding his own opinion to what he brought from Dairy MAP.

"I think that's a problem with a lot of parents — they don't encourage their children to take responsibility.

"You can't tell a kid they're dumb, or lazy. If you tell them they're lazy, they're going to be lazy," Sturgeon said.

"You have to give praise once in a while, even if the job is not right, it was better than the last time. You can't cut up your family or your help and expect them to do a job," Sturgeon said.

This year, the program has been changed somewhat. There are three separate workshops offered, starting with a basic workshop called Managing for Success (MFS).

After completing the MFS workshop, participants are eligible to pursue the other two workshops — one for financial management, and another for labor management.

A total of 27 MFS workshops have been scheduled for the coming year, running from January through April, and the locations have been selected to ensure that every dairy manager or would-be

Editor's Note: Every year, several hundred Pennsylvania dairy farms go out of business. Changing times make incorporating sound management technologies important for the efficiency and profitability of dairy farm businesses.

In an effort to respond to the need for up-to-date business management information, many dairy industry officials and organizations have turned to Penn State's Dairy-MAP program as one way to help stabilize and reverse the downward trend of the dairy industry in Pennsylvania.

This is the second of three farm interviews with family members who have participated in one of the Dairy-MAP seminars held across the state last year.

manager has a good opportunity to attend a workshop.

Of the two, second-level workshops, this year there are six financial management workshops scheduled, and one labor management workshop.

For more information about Dairy MAP, contact a local extension office, or call Lisa Holden, program coordinator at (814) 863-3672.

Farm Show Volunteers Should Sign Up Now

HARRISBURG (Dauphin Co.) — Spend a few hours helping to promote the slogan We All Live Downstream by volunteering for the 1995 Farm Show. The Pennsylvania Chesapeake Bay Education Office is looking for people to help man the exhibit during the show which runs from Saturday, Jan. 7 - Thursday, Jan. 12.

Volunteers will hand out literature and encourage visitors to enter the annual trivia contest, in which knowledge of water quality issues is tested. You don't have to be an expert to volunteer. Each shift will include at least one experienced volunteer and information will be provided on how soil erosion, nutrients, and toxics can affect local water quality and life in the bay. Shift hours are flexible.

Many volunteers sign up every year, and enjoy taking in the Farm Show sights and sounds while helping to educate Pennsylvanians about local water quality and the Bay. Thousands of Pennsylvanians attend the Farm Show annually. The show features livestock

competition, crafts, every kind of farm animal, equipment, hundreds of farm and community group exhibits and, of course, lots of delicious food.

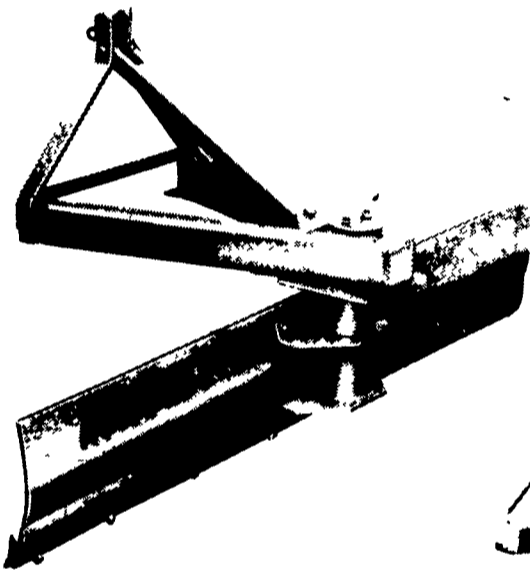
Rick Eberle, formerly of Carlisle, has been a Farm Show volunteer for more than five years. "My son has a real interest in water quality issues," said Eberle. "And it feels good to be able to help out in some way. It's great to visit the Farm Show, too. There's really something for everyone and I always learn something new."

The Pennsylvania Bay Education Office is a part of Pennsylvania's Chesapeake Bay Program, a cooperative project between the Pennsylvania Department of Environmental Resources and related state and federal agencies. The Pennsylvania Chesapeake Bay Education Office is administered by the non-profit Pennsylvania Association of Conservation Districts, Inc.

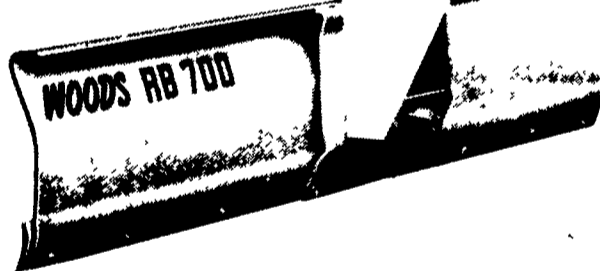
For more information, or to volunteer, contact Diane Carlson at the Pennsylvania Bay Education Office at (717) 236-1006.

GET READY FOR WINTER

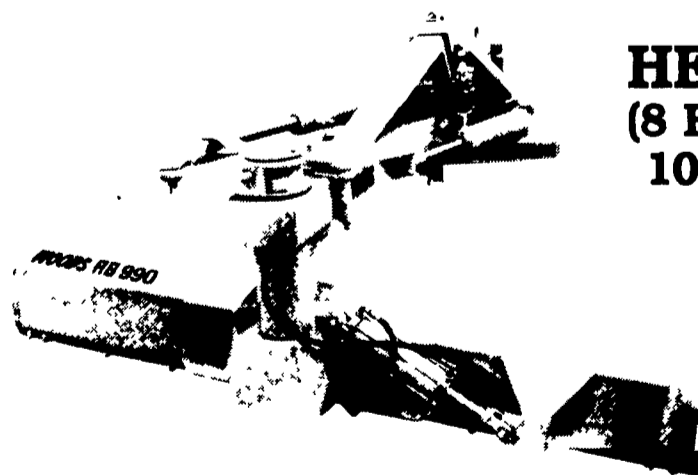
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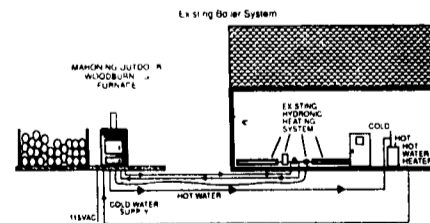
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