

White Oak Mills Holds Open House

ELIZABETHTOWN (Lancaster County) — An open house, mill tour, and pork barbecue meal attracted more than 800 dairy, swine, and poultry producers and their families to White Oak Mills recently.

White Oak Mills, a poultry and livestock feed manufacturer serving Pennsylvania, Maryland and Delaware, held an open house at its Elizabethtown headquarters to celebrate the completion of its recently remodeled and expanded computerized mill.

White tents, weighted by attractive displays of White Oak Mills feed bags, straw bales and fall decor, provided a friendly, pleasant atmosphere as agricultural industry people and White Oak Mills employees shared fellowship. Flowers and ivy arranged in carved pumpkins decorated rows of tables in one tent, where customers enjoyed a pork barbecue and dairy product meal served by White Oak Mills employees.

In another tent, customers congregated in front of appealing booths to learn of White Oak's extensive services and products, while White Oak's nutritionist and geneticist answered producers' questions. Meanwhile, the company's ProGenetics division exhibited its newest line of Pietrain and Danish Durocs and F1 gilts as additional groups gathered for mill tours.

A representative from Carl S. Akey, a leading animal nutrition consulting company headquartered in Lewisburg, Ohio, also participated in the open house and discussed a new licensing agreement, which the Akey company recently signed with White Oak Mills. Granted to only select feed manufacturing companies, the licensing agreement allows the Pennsylvania-based company to produce and market Akey premixes. White Oak Mills then passes the savings on to its customers.

Open house attendees also had an opportunity to tour the mill facility from start to finish. Following White Oak's railroad tracks, on which quality ingredients are delivered daily, tour groups were first given a brief history of the 19-year-old family-owned company started in Mannheim, by brothers Mark and John Wagner.

White Oak Mills, after 10 years of remodeling and expanding its current Elizabethtown operation, now has constructed a new feed mill to more efficiently meet its customers' needs. Producing 180,000 tons of feed per year, White Oak Mills prides itself on

many newly developed White Oak products. Personalized Fortification Blends, manufactured utilizing White Oak's new premixes, is a unique vitamin and mineral product balanced to match protein and grain sources on the farm. Other new products include Turbo Protein AV, which provides dairy cows with a high-quality, amino acid-balanced protein source, and Nutri-Catalyst, a rumen modulator designed to improve fermentation and digestion. Additionally, White Oak's calf starters, formulated to contain palatable, nutrient-rich ingredients for better intake and growth of calves, are being improved as a result of recent research by Dr. P.V. Reddy, White Oak Mills' dairy technical services director.

In addition to manufacturing nearly 650 feeds, concentrates, mineral premixes and specialty items created for virtually all animal types, White Oak Mills handles private label manufacturing and packaging for numerous companies.

Tour guides also emphasized White Oak's dedication to quality control standards, which are practiced throughout the manufacturing plant. Mill management, purchasing and laboratory personnel closely coordinate quality control, with communications, education, documentation and a set of carefully written procedures proving vital to the program's success. First, White Oak Mills' purchasing department standards so to guarantee that only the finest ingredients are used to manufacture White Oak products. Then, before feed ingredients are unloaded from incoming railcars or trucks, well-trained mill receivers enforce the ingredient standard program through proper inspection, sampling and testing of each ingredient.

Amidst rows of White Oak Mills' bagged products, tour groups observed how premixes such as White Oak Mills' Personalized Fortification Blends are fine-tuned and customized, complete with the producers' own tags, to complement each producer's constantly changing needs. Akey premixes also maximize the premix manufacturing plant.

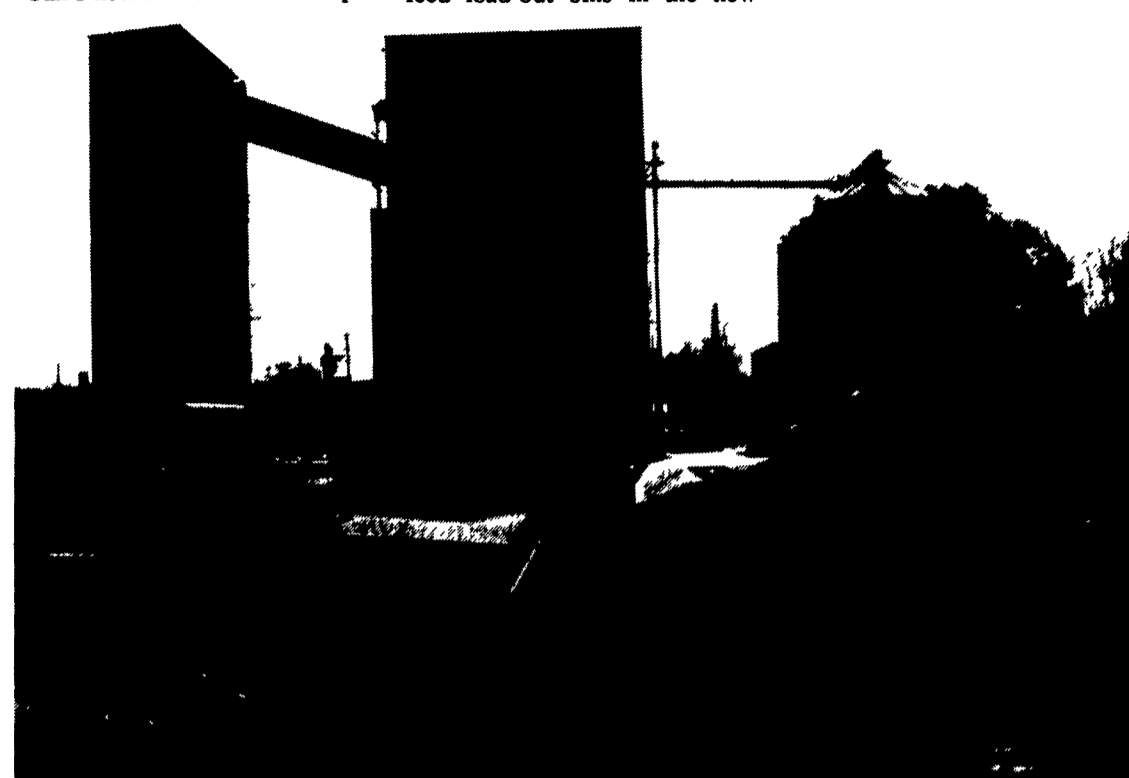
White Oak Mills' expansion provides the company with additional manufacturing capabilities. Pelleted pig starters, prestarters and other specialty products are created with its new pellet mill, while high molasses horse and textured calf feeds are now manufactured with its new Tender

Blender, specially designed to gently coat and process feeds for baby calves.

More efficient than the older manufacturing facility, White Oak's new mill utilizes a compu-

ter to precisely control the amount of ingredients to be weighed and mixed according to precise formulas. Finished feed products are then transported to one of 32 bulk feed load-out bins in the new

drive-through truck load-out facility, while automated bagging systems package bagged feed. White Oak Mills trucks then deliver the quality finished feed directly to its customers.



Having been renovated and expanded for 10 years, White Oak's feed facility includes a new truck load-out facility, left, pellet mill, and a mineral premixer to better meet its customer's individual needs.

Patz®



Manufactured in Pound, Wisconsin

Here is something often overlooked...

Only Patz gives you 45 years of experience with hook-and-eye chain, resulting in a chain so good that others are attempting to copy it.

Many Patz Gutter Cleaner chains are still working well after more than 30 years of use.

After the Patz patent on hook-and-eye chain expired, some other companies have attempted to copy the Patz chain. Some promote 10- and 12-year warranties on chain—but they have not yet had 10 or 12 years of experience with hook-and-eye chain.

Patz has continued to improve its chain for 45 years with special-formula steel, special forging techniques and special steel hardening processes.

Rely on the proven, long-life chain. Patz provides a 15-year chain warranty because so many chains are working well long after 15 years of use.

Better yet, your Patz chain warranty is backed up by a solid, reliable company that has been serving farmers for 45 years with the same family ownership.

Insist on Patz chain!

What thousands of dairyman know: Patz chain is your best buy!

Affordable Financing from Patz Financial Services

Does this look familiar? If not, check it out..



Remember the winter of '94?

Frozen silage? No problem!

For frozen silage and hard-packed haylage, the Patz cutter-and-claw gathering chain outperforms augers. This time-proven chain with its chain-saw cutting action cuts out frozen silage aggressively. Shouldn't your next unloader have a gathering chain?

The Model RD-820 Silo Unloader features:

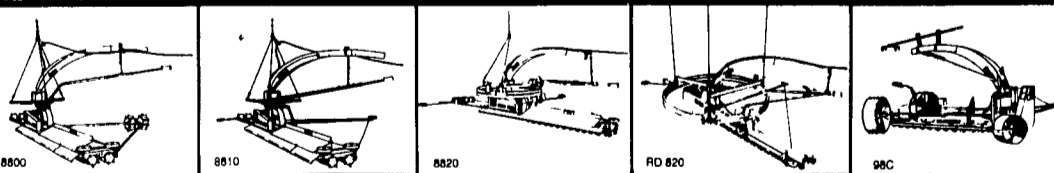
RING-DRIVE: With the roller-chain ring drive, only one motor powers the machine.

AUTOMATIC LOWERING OPTION: A winch lowers the RD-820 automatically after each complete revolution.

POWER CUTTER: Spring tension keeps high-speed, self-sharpening blades tight to the silo wall to shave it clean.

TORQUE LIMITER: Ratchet-pin design protects the ring and drive system while working through tough conditions.

Affordable financing directly from Patz.



The full unloader line....

Patz gives you dual-auger unloaders and gathering-chain unloaders plus choice of surface-drive or ring drive/center drive.



SEE YOUR NEAREST PATZ DEALER

ALEXANDRIA
MAX ISENBERG
814-669-4027

BALLY
LONGACRE
ELECTRIC
215-845-2261

BEDFORD
BENCE'S FARM EQUIP.
814-623-8601

BELLEFONTE
LUCAS BARN EQ.
814-383-2806

BELLEVILLE
MILLER-LAKE Inc.
717-935-2335

LEBANON
CEDAR CREST
EQUIPMENT
717-270-6600

MECHANICSBURG
JOHN JONES
717-766-8582

MIFFLINTOWN
ZUG FARM &
DAIRY EQUIPMENT
717-463-2606

ORANGEVILLE
FRANKLIN D. HESS
FARM EQUIPMENT
717-925-6939

QUARRYVILLE
UNICORN FARM
SERVICE
James E Landis
717-786-4158

SHIPPENSBURG
WITMER EQUIPMENT
SERVICE
717-532-6139

SOMERSET
GROVE EQUIP. SALES
Mark Knepper
Cliff Lynn
814-445-6306

HAGERSTOWN, MD
TRI-STATE
FARM AUTOMATION
301-416-7340

KENNEDYVILLE, MD
PINDER SERVICE CO.
410-778-0799

WHITEFORD, MD
ENFIELD EQUIP.
410-838-0480

POUND, WI
PATZ SALES, INC.
414-897-2251



DISTRICT
MANAGERS
Agri Bee Inc
James Bliski, Pres
814-696-9447
Fax 814-696-2606
717-485-9585



Groups gathered on White Oak Mills railroad tracks to begin a tour of White Oak's feed manufacturing facilities.

BUY, SELL, TRADE OR RENT THROUGH THE
CLASSIFIED ADS
 PHONE: 717-626-1164 or 717-394-3047