



Business News

Hang A Gate On A T-Post? Yes!

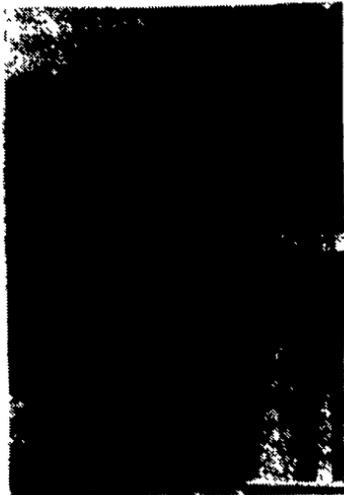
RIOI RICO, Ariz. — With Wedge-Loc's Gate Hinges, you can mount lightweight gates on steel T-posts. The hardware is quick and easy to install, looks great, and works.

Depending upon the type of bracing, you can hang up to a 10-foot lightweight panel or tubular gate. For instance, if you are putting the gate on a corner post (two diagonal braces to the post) so the gate swings into the next pasture, your gate can be up to 10 feet. A single diagonal brace to the T-post with your gate will easily handle a 4-foot gate.

Need a wider gate? You can swing gates from both sides.

Wedge-Loc Company continues to bring new ideas to complement their original Wedge-Loc bracing system for T-posts.

For more information or where to purchase, call (800) 669-7218.



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Saul Announces Retirement

SYRACUSE, N.Y. — Charles F. Saul, president, chief executive officer and general manager of Agway Inc. since 1992, announced that he will retire on February 1, 1995.

In accepting Saul's notice of retirement, the Agway Inc. board of directors elected Donald P. Cardarelli to the position of executive vice president and chief operating officer with full responsibility for the management of the farm supply cooperative.

Cardarelli has served as Agway treasurer and a vice president for the past three years. Between now and the February 1995 retirement date, Saul will be continuing as president while representing Agway in a number of agricultural industry and ag-cooperative related projects.

A native of Utica, N.Y., Cardarelli holds a bachelor of science degree from Utica College of Syracuse University. He earned his MBA from Syracuse University. After holding management positions at Coopers & Lybrand in Syracuse and the Pneumo Corporation in Boston, he joined Agway in 1984 as corporate director of financial analysis. In 1986, he



Donald P. Cardarelli

became vice president of finance and treasurer of the Agway Insurance Group. In 1988, he was appointed executive vice president of Agway Insurance where he provided the leadership for the turnaround of that business. He became treasurer of Agway Inc. in 1991 and was elected a vice president in May 1992. A certified public accountant, Cardarelli is active in a number of professional organizations.

Northrup King Celebrates 25 Years Of Soybean Breeding

GOLDEN VALLEY, Minn. — At recent field days, Northrup King Co. celebrated the 25th anniversary of its soybean research program, one of the industry's most extensive soybean breeding efforts.

Launched in 1969 by Dr. John Thorne, Northrup King director of self-pollinated crops, the company's soybean research program has produced more than 75 soybean varieties, including many

identified as performance leaders in university and state trials, dealer evaluations, and Northrup King Agronomic Check Plots. The Northrup King soybean program is supported by a staff of 20 at four research locations around the Midwest.

Thorne notes that soybean breeding at Northrup King has always been motivated by grower need.

ST. LOUIS, Mo. — Purina Mills, Inc. has awarded research fellowships to Darin Bremmer and Stephen Banta, two graduate students studying dairy science. The company also recognized M. Douglas Kenealy, professor of animal science at Iowa State University, with its teaching award. The three were honored at the annual meeting of the American Dairy Science Association.

Bremmer is a master's degree candidate at the University of Illinois. He was recognized for his research on the energy content of feeds fed to high-producing dairy cows. Bremmer plans to continue his work in dairy cattle nutrition, eventually seeking a career as a nutrition consultant or continue work at the university level.

Banta is a master's candidate at the University of Arizona. He is studying the influence of roasted, steam-flaked, dry-rolled sorghum grain on lactation and digestion in high-producing dairy cows. After he receives his degree, Banta hopes to either pursue a doctoral degree or enter law school.

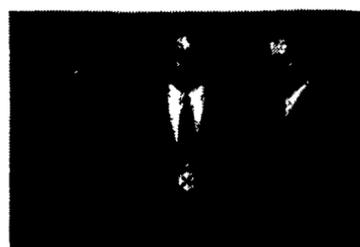
Kenealy was honored for being an exceptional teacher, adviser

Two Receive Purina Mills Fellowships

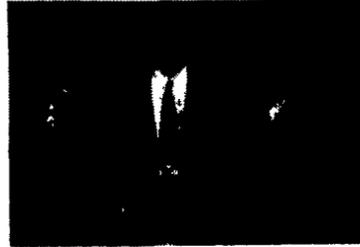


Dr. M. Douglas Kinealy, center, professor-in-charge of dairy science at Iowa State University, receives the Purina Mills, Inc. Teaching Award at the American Dairy Science Association annual meeting. Presenting the award are Dr. Nate Smith, left, Purina Mills director, dairy research, and Dr. Michael A. Barnes, Virginia Tech University.

and educator in dairy science. In addition to his responsibilities as professor-in-charge of dairy science and section leader for animal science teaching, he has maintained a heavy teaching and advising schedule. He joined the faculty at Iowa State University in 1975 and was named professor-in-charge in 1989.



Darin Bremmer, center, graduate dairy science student at the University of Illinois, receives a Purina Mills Research Fellowship from Dr. Barbara Barton, Purina Mills manager, dairy research, and Dr. Rex L. Ricketts, University of Missouri. The award was presented at the American Dairy Science Association annual meeting.



Steben Banta, center, graduate dairy science student at the University of Arizona, receives a Purina Mills Research Fellowship from Dr. Barbara Barton, Purina Mills manager, dairy research, and Dr. Rex L. Ricketts, University of Missouri. The award was presented at the American Dairy Science Association.

Cyanamid Helps Dealer Communicate Farming Facts

WAYNE, N.J. — Since June 4, passengers traveling through St. Louis's Lambert International Airport have been struck by the sight of a bright, four-paneled kiosk display with the heading, "Where Are America's Farmers?"

The presentation was developed by American Cyanamid Company at the request of the St. Clair Service Company, a St. Louis-area AgriCenter™ dealer.

The display contains four panels, each consisting of a full-color photograph of a farm scene or crop. The photographs are accompanied by a series of text boxes relaying facts about the farming industry. By reading the soil conservation tillage panel, even a casual observer would come away knowing that there is a method of farming which reduces tillage time and labor by 50-60 percent, while improving the productivity of farmland and conserving moisture.

The corn and soybean panel illustrates the variety of products other than food for which these staples may be used, particularly fuel. The final two sections of the display describe the prudence of crop protection chemical use, and give a series of statistics about the efficiency and productivity of the American farms and the American



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"The people at Cyanamid were so enthusiastic about the project that it made everyone out here even more excited," said Francis Vahlkamp, assistant manager of the St. Clair Service Company.

"We are promoting agriculture," said Vahlkamp, "and promoting it from the farmer's standpoint. We wanted to emphasize clean air, soil conservation, and the fact that farmers provide food for 129 different people, without it turning into an advertisement. This is simply giving a boost to farming, making people realize that agriculture is important to the American people."

Northrup To Expand Seed System

GOLDEN VALLEY, Minn. — Northrup King Co. will expand availability of its new Load & Go™ Seed Handling System to corn and soybean growers throughout the U.S. in 1995. The move follows a successful pilot program conducted with growers in the Midwest in 1994.

The Load & Go system features specially-engineered durable plastic boxes which make filling planter boxes easier and quicker, allowing coverage of more acres per day.

"This system enables growers to go straight from the dealer to the field, without taking the intermediate step of loading a poly bag into a gravity wagon," said Jack Bernens, Northrup King corn product manager. "No one has ever packaged seed like this before."

The centerpiece of the Load & Go Seed Handling System is the Q-Bit™ container, an injection-molded polyethylene bin manufactured in two sizes from durable, recyclable plastic. One Q-Bit container is the equivalent of 30 bags of seed corn or 40 bags of soybeans. When full, the Q-Bit container weighs about 2,000 pounds, and can be loaded between the wheel wells of a full-size pickup truck box. Seeds are discharged from the container using a simple hose connection or belt conveyors, specially designed augers or pneumatic air transfer systems to fill planters or drills.



Don Hoover, right, Binkley & Hurst Bros., Inc., Litz, receives a special custom-designed trophy commemorating the Service Excellence Award from Kinze Manufacturing. Kinze District Manager Jim McGee and President Jon Kinzenbaw, left, present the trophy.

