

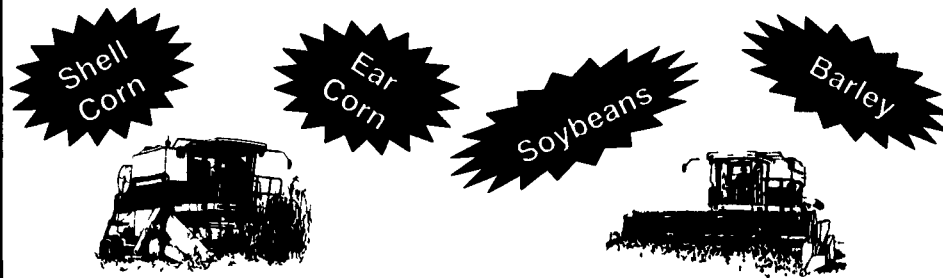
Don't Let Your Corn and Bean Crop Go For "Harvest Time" Prices!!

Listed Below Are The Average Monthly Prices That Pennfield Grain Bank Customers Received For Their Grain When They Purchased Feed.

1992 - 93 Crop Year				1993 - 94 Crop Year			
'92	Corn	Soybeans	Barley	'93	Corn	Soybeans	Barley
Sept.	2.71	5.54	1.85	Sept.	2.78	7.31	1.98
Oct.	2.44	5.38	1.85	Oct.	2.84	6.36	2.08
Nov.	2.30	5.51	1.94	Nov.	3.22	6.54	2.30
Dec.	2.50	5.67	2.02	Dec.	3.36	6.89	2.57
'93 Jan.	2.56	5.86	2.10	'94 Jan.	3.43	7.09	2.77
Feb.	2.53	5.89	2.10	Feb.	3.39	6.88	2.82
Mar.	2.64	5.93	2.19	Mar.	3.34	6.97	2.77
Apr.	2.71	6.04	2.27	Apr.	3.23	6.91	2.68
May	2.70	6.13	2.26	May	3.18	6.94	2.40
June	2.63	6.22	1.87	June	3.27	7.01	2.00
July	2.79	7.24	1.70	July	2.88	6.42	1.87
Aug.	2.84	7.58	1.85	Aug.			
Price For '92-93 Crop Year 2.62 6.09 2.00				Price For '93-94 Crop Year 3.18 6.85 2.39			

Pennfield Customer Grain Bank Program

No Quantity Limit - No Storage Charges - Weekly Grain Prices - "Ton-For-Ton" Free Hauling
 For every ton of dairy feed purchased you will receive one ton of grain back hauled at no charge, for all qualified feeds.



Pennfield Offers A Sound Program For The Dairy Farmer To Use His Grain "Same As Cash" To Reduce His Monthly Feed Bill, And To Avoid Having To Take "Harvest Price" For His Grain.

- No Quantity Limit • No Storage Charge • Weekly Grain Prices
- "Ton - For - Ton" Free Hauling - For Every Ton Of Qualified Feed Purchased You Will receive One Ton Of Grain Back Hauled At No Charge.

Here's How The Grain Exchange Works

You Order #50716 - 16% Flaked Dairy	\$171.28
Less 8 Ton Volume Discount	-4.00
Less 2½% Cash Discount	-4.18
Feed Price - Delivered To The Farm	\$163.10
Less Corn Exchange - 1500 Lbs. @ \$2.65*Bu.	-\$70.98
Less Soybean Exchange - 500 Lbs. @ \$6.02*Bu.	-\$50.17
Credit Received Pennfield Grain Exchange 2000Lbs.	-\$121.15
Out Of Pocket Cost Per Ton - You Pay 15th Following Mo.	\$41.95

*Grain Exchange Prices are for the Week Of Aug. 8, 1994

SAVES

PENNFIELD HEIFER FEEDS

SAVES



1000 lbs. (1/2 ton) Bulk
 Delivered To Your Farm

*** MAXIMUM GROWTH PROGRAM***

	BULK PRICE PER TON	BULK PRICE 50 LBS.
#502 Elite Calf Starter	\$279.83	\$7.00
#546 Elite Grower	\$221.33	\$5.53
#544 Elite Developer #1	\$311.81	\$7.80

*** ECONOMY and PERFORMANCE***

	BULK PRICE PER TON	BULK PRICE 50 LBS.
#504 Go-Calf Starter	\$211.77	\$5.29
#549 Go-Calf Grower	\$188.18	\$4.70
#545 Go-Calf Developer	\$340.86	\$8.52

1 Ton "Wooden" Bulk Bin \$385.⁰⁰ Delivered (\$32.⁰⁰ Per Mo.)

Bulk Minimum: The minimum bulk delivery is 1 ton per farm - dairy & horse feeds may be combined to meet 1 ton minimum. The above calf feed prices are for the week of Aug. 8th and include a 2½% cash discount paid 15th of the following month.

PENNFIELD CUSTOMER SERVICE DEPT. - OPEN 24 HOURS A DAY
 PA 1-800-732-0467 MD, DE & NJ 1-800-233-0202

Quality - Service - Value