

Dealers Learn About New Tractor Lines

GRANTVILLE (Dauphin Co.) — In an educational meeting, 75 regional CaseIH dealers were introduced to the new line of Case International tractors ranging from 42 to 85 PTO horsepower. The meeting Tuesday in the Holiday Inn featured mechanical and sales instruction.

The five new models follow the large tractor lines and feature the high-flow hydraulic systems and improvements to the transmission and cooling systems. Other modifications have been made to the models with cabs, and a new hood styling enhances visibility and provides a family appearance with

Magnum and Maxxum tractors. Cab models have excellent visibility, particularly upward for loader work.

All transmission controls are on the right side for improved productivity. The right-hand console also incorporates other key controls. The new line of tractors are intended for a large group of chores around the farm such as feedlot, loader and hay chores or PTO work on mowers, augers or utility work.

Headquartered in Racine, Wis., JI Case is a worldwide manufacturer and marketer of Case International agricultural equipment and Case construction equipment.



The dealers spent the day in small seminar groups. Dennis Hann, eastern region sales manager, in tractor cab, discusses the features of the new 4210.

Cyanamid Reports Record Second Quarter Results

WAYNE, N.J. — American Cyanamid Company (NYSE:ACY) announced today record second quarter sales, earnings from continuing operations and net earnings.

Earnings from continuing operations and net earnings in the second quarter of 1994 were \$185 million, or \$2.06 per share, compared to a second quarter 1993 loss from continuing operations of \$235 million, or \$2.61 per share, and a net loss of \$229 million, or \$2.54 per share. Second quarter 1993 results included a one-time charge of \$378 million, or \$4.21 per share, related to the company's acquisition of a majority interest in Immunex Corporation (NASDAQ:IMNX) and net earnings from discontinued operations of \$6 million, or \$.07 per share. Excluding these items, net earnings per share and earnings per share from continuing operations in the second quarter of 1993 would have been \$1.60.

The prior periods have been restated to reflect the results of Cytec Industries as discontinued operations.

Worldwide sales rose 20 percent in the second quarter of 1994 to \$1.50 billion compared to \$1.25 billion in the same period a year ago. The increase was due primarily to international sales of agricultural products associated with the Shell acquisition in December 1993. Increased sales of Pursuit herbicide, consumer health pro-

ducts and generic pharmaceuticals also contributed to the performance.

Commenting on the second quarter results, Albert J. Costello, Cyanamid Chairman and CEO, said "Our agricultural business was exceptionally strong in the second quarter due to good demand for our environmentally friendly herbicides, principally Pursuit which has seen greater use in conservation tillage, and the addition of the international business acquired from Shell."

Worldwide sales of the company's Agricultural Group rose in the second quarter of 1994 compared to the same period last year, led by increased worldwide sales of crop protection chemicals, primarily sales of products acquired from Shell and higher U.S. sales of Pursuit herbicide. Due to favorable weather conditions this year, some sales of Pursuit that would have been expected to occur in the third quarter of this year shifted to the second quarter. The Group's operating earnings increased in the second quarter of 1994 compared to the same period a year ago due to the impact of sales of products acquired from Shell and higher U.S. sales of crop protection chemicals. Due to the seasonality of the agricultural business, which is concentrated in the first six months of the year, performance in the first half of 1994 is not indicative of the results to be expected for the full year.

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22nd CLINTON COUNTY FAIR
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Pre-fair Activities August 6 & 7
Fairgrounds-Rt. 220 Mackeyville or exit 26, I-80 Near Belle Springs Restaurant
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August 6 - 4-H Horse Show, Open Goat Show, Opening Ceremony, Queen Contest
August 7 - Chicken Barbecue - \$6.00 per person, Open Horse Show, Gospel Singing
August 8 - Rodeo 8 PM. - \$5, advanced, \$8 at the gate, Corrine King Band, SPCA Trails
August 9 - Senior Citizens Days, 4-H Market Goat and Hog Shows, Stick Horse Show, Dee Mundrick, Senior Citizens Talent Show, Carl and Opal (country music)
August 10 - 4-H Steer and Lamb Shows, Speedway Races, Night Beats (country music)
August 11 - WILQ Day - Bounce & OOO-La-La, Lawn and Garden Tractor Pull, Fun Horse Show, Pedal Power Pull, Toyz(Band), Pig Races
August 12 - Kiddie's Day - Games and SPCA Pet Show, Bounce & OOO-LA-LA, Speedway Races, Giant Ice Cream Sundae, Pig Races, Last Resort(Band)
August 13 - Tractor Pull, Clowns, Horseshoe Pitching, Woodsman's Contest, Pig Races, Chicken Barbecue, 4-H Livestock Auction, Wind River(Country)
"Come make yourself at home"

Admission to the fair - \$2.00 per day or \$8 per week, EXCEPT Thursday, Aug. 11 and Saturday, Aug. 13 PAY ONE PRICE DAYS - Admission \$4.00 - covers gate fee, parking, entertainment, track events and RIDES by Bartlebaugh