

First Forum Focuses

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locate. In comparing California with Pennsylvania Denker said California seems to have more funding and people to work at selling their state to processors. This promotional effort seems to be coordinated by a single group.

In the final analysis, Denker said the availability of a long range supply of milk and not taxes or other state government policies were the over-riding reason a plant was located in California and not in Pennsylvania. He said Pennsyl-

vania did not have a unified voice for the dairy industry and also at the time a public relations firm was predicting that the milk supply in the Northeast would decrease drastically by 1995. Of course this is not proving to be true. He said that if Pennsylvania would have had a group to speak for the dairy industry they could have presented counter information that would have shown the other side of the story.

It can be noted that one of the objectives in the formation of the Pennsylvania Dairy Industry Future Committee is to provide a forum for this kind of discussions in the future.

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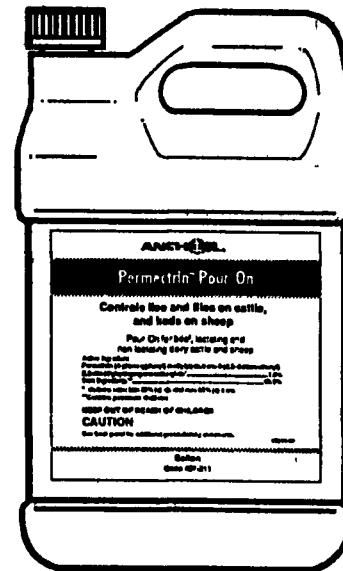


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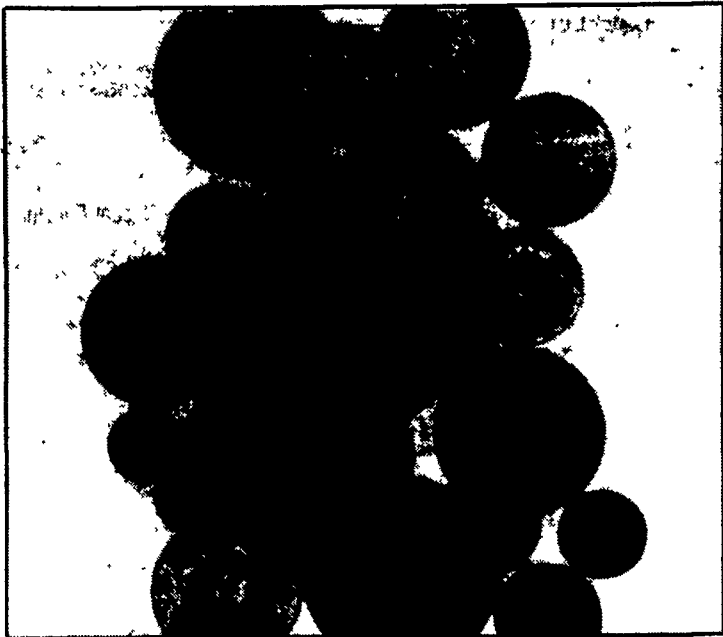
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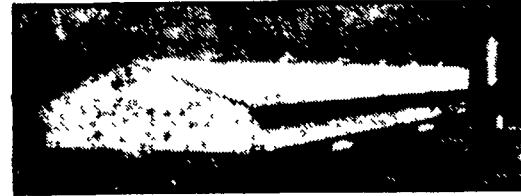
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