

# Workers' Comp Safety Group Off To Fast Start

SYRACUSE, N.Y. — During its first month of operation, more than 300 farmers have signed up for the Agri-Service Farm Safety Group in Pennsylvania, while hundreds of others have requested information on the program that allows farmers to purchase workers' compensation insurance at substantial savings.

Responding to the need of farmers to control workers' compensation insurance costs, Agri-Service Agencies, Inc. — Dairy-lea Cooperative's wholly owned insurance subsidiary — recently introduced the first safety group for Pennsylvania farmers. The re-

sponse to the program offering has been tremendous, according to Perry Goodrich, director of sales and marketing for Agri-Service Agencies. "We've received at least a thousand calls from the agriculture community about this program."

The safety group, which is guaranteed to lower premiums, is the result of a joint endeavor between Agri-Service and the Pennsylvania State Workmen's Insurance Fund. The new program became available April 1.

Additionally, according to Goodrich, the Agri-Service Farm Safety Group has been allowed to

expand its eligibility requirements to include farmers with veal, hog and chicken operations, known as Code 0034. Other codes may become eligible in the near future, he said.

Ever-increasing workers' compensation rates contribute significantly to the cost of operating an agribusiness. Within a safety group, individual policies are pooled together, thus enabling participants to realize significant

savings. A year-end discount of at least 12.6 percent and as high as 14.4 percent is guaranteed through the group. In addition, through Agri-Service, convenient monthly payments can be automatically deducted from bank accounts or milk checks.

Through the program, safety and loss control services that improve farm safety and reduce the human and financial costs of workers' compensation also are

provided to program participants. Current policyholders of the State Workmen's Insurance Fund can join the Agri-Service Farm Safety Group and begin earning year-end discounts by completing a simple authorization form that is available through Agri-Service.

For more information on the Workers' Compensation Safety Group, or to obtain an authorization form, call Agri-Service at (800) 654-8840.

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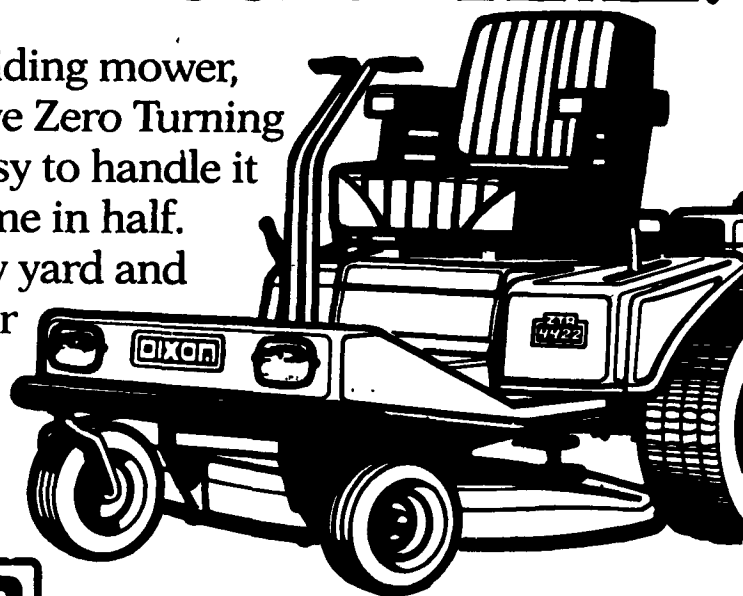
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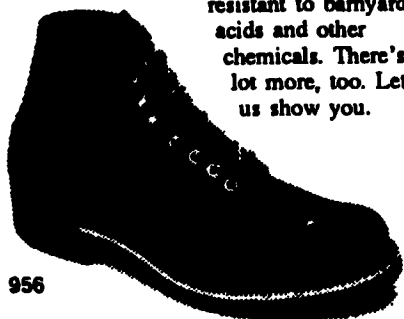
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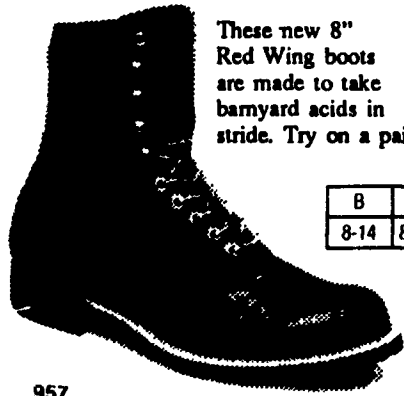
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