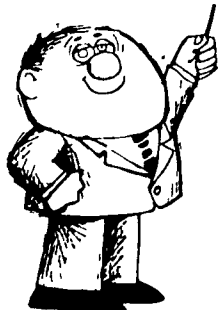


Kauffman Directs Farm Credit

LANCASTER (Juniata Co) — Jonas B. Kauffman, III has been hired as executive director of Pennsylvania Farm Credit Financial Management Services (FMS). The announcement was made by Philip Kimmel, on behalf of the Keystone, Northeastern and York Farm Credit Associations. As executive director, Kauffman will be responsible for the daily operation of the FMS programs throughout the state. Farm Credit's Financial Management Service offers a variety of record-keeping and tax preparation plans designed especially for farmers through knowledgeable and specially trained FMS Specialists. The hiring of an executive director is the first step in an effort to consolidate these services throughout Pennsylvania. Customers will continue to receive the same service as they have in the past from their current FMS specialist. It is anticipated that this restructuring will be an enhancement to overall operations by allowing one individual to focus management efforts entirely on the needs of FMS. This should enable the department to position itself to take advantage of future opportunities for service expansion and operational efficiencies.

Kauffman comes to Pennsylvania from New York where he worked for Farm Credit of Western New York. Prior to joining Farm Credit, he worked for the Extension Service of Cornell University. As an extension associate with the New York State Dairy Profitability & Productivity Project ("PRO-DAIRY"), Kauffman provided leadership in developing and delivering a financial management curriculum to farm managers across New York state. Kauffman also has direct experience in managing a farm business. He is a native of Lewistown, and received his undergraduate degree from Penn State and a masters degree from Cornell.

Farm Credit in Pennsylvania serves approximately 15,000 farmers and rural residents with loans totaling nearly \$950 million.



A LESSON WELL LEARNED... LANCASTER FARMING'S CLASSIFIED ADS GET RESULTS!

Landis Bros., Evergreen Have Sales Agreement

LANCASTER/LEBANON - Landis Bros. Inc., the John Deere dealership in Lancaster is expanding this week with the acquisition of the John Deere division of Evergreen Tractor Co., Inc., Lebanon.

Herb Noll, partner/general manager, said the expanded territory will double the business potential with the new service area of Dauphin, Lebanon, Berks, and Schuylkill Counties added to the present

York, Lancaster, and Chester Counties. They plan to continue their new Lebanon branch at what has been the Evergreen site.

Dennis Grumbine, owner of Evergreen, has moved the used equipment business and the Bobcat dealership under the Evergreen name to Myerstown.

Noll said the move fits into the industry trend of fewer dealers that are better equipped to handle larger areas of service. "Today's bus-

ness goes to the farm," Noll said.

To service the additional farmers, Landis Bros. Inc., has fully equipped trucks for on-the-farm service in all areas of their business territory. The Lebanon branch will concentrate on service and parts. Used equipment and new equipment sales will be handled from Lancaster. New equipment will be on display in the Lebanon branch.

The new Lebanon branch of

Landis Bros. Inc., will have six employees. Co-managers are Phil Wimer, parts, and Parke Sollenberger, service. Ken Nolt and Ray Peters are the sales representatives.

The Lebanon branch will be open for business Monday, May 2 under Landis Bros. Inc., management. The Evergreen business will continue in Myerstown at the same time.

W.Va. Holstein Association Seeks Consignments

MOUNDSVILLE, W.Va. — The West Virginia Holstein Association is hunting cattle! The cow hunt is taking place as they prepare for their annual state Holstein sale scheduled for August 27 in Moundsville, W.Va. at the Marshall County Fairgrounds.

This is the third year for the state sale to be located in the northern panhandle of the state. Last year's sale average was just over \$1,500, according to the auctioneer Denny Remsburg.

This year the sale committee has established a major change in the type of animals they want for consignment to the sale. Registered Holsteins of any age can be considered for the sale and this is the first year that they will take animals that are ID Grades.

Each of the animals being considered for the sale should at least meet the herd average where they

are presently located.

The sale is under the management of Denny Remsburg with Dick Chichester from Select Sires being on hand to read the pedigrees of each of the animals being paraded in the show ring.

The ring men are auctioneers themselves, so those people consigning animals know that there are professionals trying to get the best bid possible. Hauling is also being provided by the Northern Panhandle Holstein group that is

hosting the sale.

The sale committee will be visiting farms and selecting animals for the sale in mid-May.

If anyone has an animal that

they would like to have considered, please call Ivan McCombs at 304-232-4543 or Merle Chaplain at 304-845-3167.



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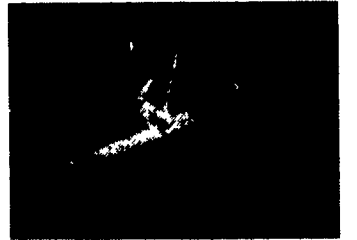
GROOMING MOWER
3-Spindle, 48", 60", 72" & 90"



BOX SCRAPERS
42" Through 96"



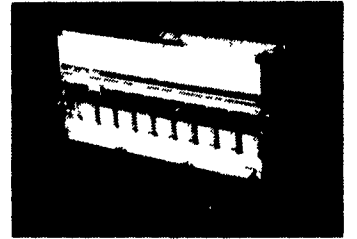
REAR BLADES
48" Through 120"



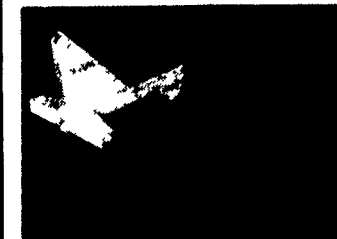
PULVERIZERS
48" Through 84"



ROTARY CUTTERS
48" Through 120"



OVER SEEDERS & PRIMARY SEEDERS
48" And 72"



LANDSCAPE RAKES
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