## 3 SILOS AND UNLOADERS

## WARNING!

## DON'T THROW AWAY UP TO 45\% OF YOUR HAY.

Losses occur when crops are stored--regardless of the storage method. Those losses are real--coloriess, odorless and invisible--you can't see them, but they're there.

The air trapped within stored feed begins the fermentation process-and fermentation continues until all the air is consumed. The less air within the stored feed, the less loss.
Because bunker silos are not easily packed, losses in bunker silos can be up to $45 \%$. If the feed is valued at $\$ 30$ per ton, every 1000 tons stored in a bunker could suffer losses up to $\$ 13,500$. Tower silo losses could be as much as $8 \%$, or up to $\$ 2400$ for every 1000 tons.
Those losses occur for every 1000 tons--every time feed is stored, year after year. Before investing in any storage method, consider the total costs-including fermentation loss.
Compare the various methods of feed storage. Contact the Crop Storage Institute for your free copy of "Methods of Crop Storage" and "Know the Facts."

> Crop Storage Institute
> 219 N. 4th St. P. O. Box 560 Lafayette, Indiana $47902-0560$
*"Dry Matter Retention in Silage Storage Units," Marshfield Exp. Station, 1983 "Keeping Air Out of Bunkers Is The Key," Hoards Dairyman, March 25, 1992

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